**Consolidated Financial Statements**For the Year Ended December 31, 2012

# TABLE OF CONTENTS

STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2012	1
INDEPENDENT AUDITOR'S REPORT	2
CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2012:	
Consolidated statement of profit or loss Consolidated statement of other comprehensive income Consolidated statement of financial position Consolidated statement of changes in equity Consolidated statement of cash flows	3 4 5 6 7-8
Notes to the consolidated financial statements:	
<ol> <li>Organization</li> <li>Significant accounting policies</li> <li>Application of new and revised International Financial Reporting Standards (IFRS)</li> <li>Allowance for impairment losses</li> <li>Fee and commission income and expence</li> <li>Other income</li> <li>Operating expenses</li> <li>Income taxes</li> <li>Cash and cash equivalents</li> <li>Amounts due from banks and other credit institutions</li> <li>Loans to customers</li> <li>Investment securities available-for-sale</li> <li>Other debt securities</li> <li>Property and equipment</li> <li>Intangible assets</li> <li>Other assets</li> <li>Amounts due to banks and other financial institutions</li> </ol>	9 10 20 24 25 25 26 28 28 29 31 31 32 33 33
<ul><li>18. Amounts due to customers</li><li>19. Debt securities issued</li><li>20. Other liabilities</li></ul>	35 36
<ul> <li>21. Subordinated debt</li> <li>22. Share capital</li> <li>23. Comitments and contingencies</li> <li>24. Transactions with related parties</li> <li>25. Fair value of financial instruments</li> </ul>	36 37 37 37 39 41
<ul><li>26. Capital adequacy</li><li>27. Risk management policies</li></ul>	41 42-51
28. Events after the reporting period	51

#### STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2012

Management is responsible for the preparation of the consolidated financial statements that present fairly the financial position of Open Joint Stock Company Bank of Baku and its subsidiary (the "Group") as at December 31, 2012, and the results of its operations, cash flows and changes in equity for the year then ended, in compliance with International Financial Reporting Standards ("IFRS").

In preparing the consolidated financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's consolidated financial position and financial performance;
- Making an assessment of the Group's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the consolidated financial position of the Group, and which enable them to ensure that the consolidated financial statements of the Group comply with IFRS;
- Maintaining statutory accounting records in compliance with legislation and accounting standards of the Republic of Azerbaijan;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

The consolidated financial statements of the Group for the year ended December 31, 2012 were approved by management on April 18, 2013:

On behalf of the Management Board:

Chairman Mr. Farid Huseynov

April 18, 2013

Baku, the Republic of Azerbaijan

Chief Accountant

Mrs. Rena Efendiyeva

April 18, 2013

Baku, the Republic of Azerbaijan

# Deloitte.

"Deloitte & Touche LLC" 8<sup>th</sup> floor, The Landmark 96 Nizami St. Baku. AZ1010 Azerbaijan

Tel +994 (12) 598 2970 Fax: +994 (12) 598 2975 www.deloitte.az

#### INDEPENDENT AUDITOR'S REPORT

To the Shareholders and Board of Directors of Open Joint Stock Company Bank of Baku:

We have audited the accompanying consolidated financial statements of Open Joint Stock Company Bank of Baku and its subsidiary (collectively – the "Group"), which comprise the consolidated statement of financial position as at December 31, 2012, and the consolidated statement of profit or loss, consolidated statement of other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements of the Group present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

April 18, 2013

Baku, the Republic of Azerbaijan

Deloithe x Touche.

Deloitterrefers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms. Please see www.deloitte.com/ru/about for a detailed description of the legal structure of Deloitte CIS.

© 201/3 "Deloitte & Touchellll.C". All rights reserved

#### CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED DECEMBER 31, 2012

(in thousands of Azerbaijan Manats, except for earnings per share which are in Manats)

	Notes	Year ended December 31, 2012	Year ended December 31, 2011
Interest income Interest income on financial assets recorded at amortised cost comprise:			
Loans to customers, excluding finance lease receivables Other debt securities Finance lease receivables Investment securities available-for-sale		94,305 154 129 105	61,094 152 961 251
Amounts due from banks and other credit institutions	24	97	258
Interest expense Interest expense on financial liabilities recorded at amortised cost comprise:	24	94,790	62,716
Amounts due to customers Amounts due to banks and other financial institutions Subordinated debts Debt securities issued		(27,511) (3,575) (406) (57)	(20,647) (2,466) (412)
NET INTEREST INCOME BEFORE PROVISION FOR	24	(31,549)	(23,525)
IMPAIRMENT LOSSES ON INTEREST BEARING ASSETS		63,241	39,191
Provision for loan impairment losses	4	(5,143)	(1,304)
NET INTEREST INCOME		58,098	37,887
Net fee and commission income Net gains/(losses) from foreign currencies: - dealing - translation differences Other income	5,24 6	6,487 431 37 2,698	4,142 492 (102) 2,442
NET NON-INTEREST INCOME		9,653	6,974
Personnel expenses Depreciation and amortization Other operating expenses Impairment loss on premises	7,24 7 7,24 14	(18,745) (1,685) (6,556) (138)	(13,332) (1,400) (4,406)
NON-INTEREST EXPENSES		(27,124)	(19,138)
PROFIT BEFORE INCOME TAX		40,627	25,723
Income tax (expense)/benefit	8	(8,292)	521
NET PROFIT FOR THE YEAR		32,335	26,244
EARNINGS PER SHARE	22	9.51	7.72

On behalf of the Management Board

Chairman Mr. Farid Huseynov

April 18, 2013 Baku. the Republic of Azerbaijan

Chief Accountant Mrs. Rena Efendiyeva

April 18, 2013

Baku, the Republic of Azerbaijan

The notes on pages 9-51 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2012

(in thousands of Azerbaijan Manats)

	Notes	Year ended December 31, 2012	Year ended December 31, 2011
NET PROFIT FOR THE PERIOD		32,335	26,244
OTHER COMPREHENSIVE INCOME  Items that will not be reclassified subsequently to profit or loss:  Net gain resulting on revaluation of property  Income tax	8	4,922 (984)	<u>-</u>
OTHER COMPREHENSIVE INCOME AFTER INCOME TAX		3,938	
TOTAL COMPREHENSIVE INCOME		36,273	26,244

On behalf of the Management Board:

Chairman

Mr. Farid Huseynov

April 18, 2013

Baku, the Republic of Azerbaijan

Chief Accountant Mrs. Rena Efendiyeva

April 18, 2013

Baku, the Republic of Azerbaijan

The notes on pages 9-51 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2012

(in thousands of Azerbaijan Manats)

	Notes	December 31, 2012	December 31, 2011
ASSETS			
Cash and cash equivalents	9	27,160	17,976
Amounts due from banks and other credit institutions	10	8,900	5,574
Loans to customers	11,24	407,134	257,580
Investment securities available-for-sale	12,24	18,578	8,691
Other debt securities	13	5,015	5,012
Property and equipment	14	16,703	9,684
Intangible assets	15	1,025	290
Other assets	16	1,666	2,490
TOTAL ASSETS		486,181	307,297
LIABILITIES AND EQUITY			
LIABILITIES:			
Amounts due to banks and other financial institutions	17	72,482	37,990
Amounts due to customers	18,24	300,620	206,158
Debt securities issued	19	10,057	-
Current income tax liabilities	_	3,041	86
Deferred income tax liabilities	8	1,630	708
Other liabilities	20,24	2,756	2,323
Subordinated debt	21,24	2,816	2,816
Total liabilities		393,402	250,081
EQUITY:			
Share capital	22	52,870	26,180
Property revaluation reserve		7,989	4,424
Retained earnings		31,920	26,612
Total equity		92,779	57,216
TOTAL LIABILITIES AND EQUITY		486,181	307,297

On behalf of the Management Board:

Chairman

Mr. Farid Huseynov

April 18, 2013

Baku, the Republic of Azerbaijan

Chief Accountant
Mrs. Rena Efendiyeva

April 18, 2013

Baku, the Republic of Azerbaijan

The notes on pages 9-51 form an integral part of these consolidated financial statements.

OF Baku

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2012

(in thousands of Azerbaijan Manats)

	Notes	Share capital	Property revaluation reserve	Retained earnings	Total Equity
January 1, 2011		12,852	4,788	18,665	36,305
Total comprehensive income for the year			-	26,244	26,244
Depreciation of revaluation reserve		-	(364)	364	-
Capitalization of profit for the year 2010 to share capital	22	13,328	-	(13,328)	-
Dividends declared	22	-	-	(5,333)	(5,333)
December 31, 2011		26,180	4,424	26,612	57,216
Profit for the year		-	-	32,335	32,335
Depreciation of revaluation reserve		-	(373)	373	-
Other comprehensive income for the year		_	3,938	-	3,938
Capitalization of profit for the year 2011 to share capital	22	26,690	-	(26,690)	-
Dividends declared	22			(710)	(710)
December 31, 2012		52,870	7,989	31,920	92,779

On behalf of the Management Board:

Chairman Mr. Farid Huseynov

April 18, 2013 Baku, the Republic of Azerbaijan Chief Accountant Mrs. Rena Efendiyeva

April 18, 2013 Baku, the Republic of Azerbaijan

The notes on pages 9-51 form an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2012

(in thousands of Azerbaijan Manats)

	Notes	Year ended December 31, 2012	Year ended December 31, 2011
CASH FLOWS FROM OPERATING ACTIVITIES: Interest received Interest paid Fees and commissions received Fees and commissions paid Net realized gains from dealing in foreign currencies Other income received Personnel expenses paid Other operating expenses paid		102,070 (25,843) 7,383 (1,223) 431 2,639 (18,727) (6,699)	65,521 (21,188) 5,168 (1,202) 492 2,453 (13,093) (4,447)
Cash flows from operating activities before changes in operating assets and liabilities		60,031	33,704
Net increase in operating assets Amounts due from banks and other credit institutions Loans to customers Other assets Net increase /(decrease) in operating liabilities Amounts due to banks and other financial institutions		(3,337) (161,379) (186) 34,297	(659) (84,133) (412) (508)
Amounts due to customers Other liabilities		88,977 (12)	48,436 (1,286)
Net cash inflow/(outflow) from operating activities before income tax		18,391	(4,858)
Income tax paid		(5,399)	(136)
Net cash inflow/(outflow) from operating activities		12,992	(4,994)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of investment securities available-for-sale Proceeds from sale and redemption of investment securities		(88,943)	(83,311)
available-for-sale Purchase of other debt securities Purchase of property and equipment Proceeds from sale of property and equipment Acquisition of intangible assets	15	79,143 - (2,806) 11 (824)	101,147 (1,354) (3,911) 9 (48)
Net cash (outflow)/inflow from investing activities		(13,419)	12,532

#### CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2012

(in thousands of Azerbaijan Manats)

	Notes	Year ended December 31, 2012	Year ended December 31, 2011
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from debt securities issued Dividends paid Withholding tax paid on capitalization		10,000 (639)	(4,794) (1,481)
Net cash inflow/(outflow) from financing activities		9,361	(6,275)
Effect of exchange rate changes on the balance of cash and cash equivalents held in foreign currencies		250	(342)
NET INCREASE IN CASH AND CASH EQUIVALENTS		9,184	921
CASH AND CASH EQUIVALENTS, beginning of the year	9	17,976	17,055
CASH AND CASH EQUIVALENTS, end of the year	9	27,160	17,976

Significant non-cash financing transaction

Non-cash transactions performed by the Group during 2012 comprised the capitalization of its 2011 profit to share capital for AZN 26,690 thousand (2011 – capitalization of 2010 profit to share capital for AZN 13,328 thousand).

On behalf of the Management Board:

Chairman

Mr. Farid Huseynov

April 18, 2013 Baku, the Republic of A**zerbaijan** 

Chief Accountant Mrs. Rena Efendiyeva

April 18, 2013

Baku, the Republic of Azerbaijan

The notes on pages 9-51 form an integral part of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2012

(in thousands of Azerbaijan Manats, unless otherwise indicated)

#### 1. ORGANIZATION

OJSC Bank of Baku is the parent company of the Group. On February 18, 2005, Open Joint Stock Commercial Bank "Bank of Baku" and Closed Joint Stock Commercial Bank "Ilkbank" combined and formed a new bank under the name Open Joint Stock Commercial Bank "Bank of Baku" (the "Bank"). The Bank operates under banking license number 247 issued by the Central Bank of Azerbaijan (the "CBAR") on February 18, 2005. The Bank changed its name from Open Joint Stock Commercial Bank "Bank of Baku" to Open Joint Stock Company "Bank of Baku" on May 15, 2006.

The Bank accepts deposits from the public and extends credit, transfers payments in the Republic of Azerbaijan and abroad, exchanges currencies and provides other banking services to its commercial and retail customers. Its main office is in Baku and it has 18 branches (2011: 15) in Baku and other cities of the Republic of Azerbaijan as at December 31, 2012 (2011: 1 servicing outlet). The Bank's registered legal address is 42 Ataturk Avenue, Baku, AZ 1069, Azerbaijan.

Starting from July 30, 2007, the Bank has been a member of the deposit insurance system. The system operates under the Law on Deposit Insurance and other regulations and is governed by the Azerbaijan Deposit Insurance Fund. Insurance covers the Bank's liabilities to individual depositors for the amount up to AZN 30 thousand for each individual in case of business failure and revocation of the CBAR banking license.

The Bank is a parent company of a banking group (the "Group") which consists of the following enterprises consolidated in these financial statements:

		Proportion or ownership interest/voting rights (%)	
Name	Country of operation	2012 2011	Type of operation
Bank of Baku OJSC	The Republic of Azerbaijan	Parent	Banking
BOB Broker Ltd.	The Republic of Azerbaijan	100	Broker services

"BOB Broker" Ltd. (the "Subsidiary") is a wholly-owned subsidiary of the Bank and is consolidated in the financial statements of the Bank. The Subsidiary was formed as a limited liability company under the laws of the Republic of Azerbaijan on February 28, 2007. It is principally engaged in brokerage of securities in the Azerbaijan stock market. It possesses a license for operations with securities from the State Securities Committee of the Republic of Azerbaijan dated May 15, 2007.

As at December 31, 2012 and 2011, the following shareholders owned issued shares of the Bank:

	December 31, 2012, %	December 31, 2011, %
Shareholder		
NAB Holding	40.00	40.00
Azpetrol Neft Shirketi LLC	28.89	28.89
Mr. Rafig Aliyev	11.22	11.22
Mr. Elchin Isayev	10.00	10.00
Azinvest LLC	9.89	9.89
Total	100	100

NAB Holding is ultimately controlled by Nader Mohaghegh Oromi, Bahram Mohaghegh Oromi and Shahram Mohaghegh Oromi. The ultimate shareholder of Azpetrol Neft Shirketi LLC is Mr. Ibrahim Mammadov; of Azinvest LLC is Mr. Rafig Aliyev. Mr. Aliyev, who owns 21.11% (11.22% of direct ownership and 9.89% through Azinvest LLC) of the share capital of the Bank.

These consolidated financial statements were authorized for issue on April 18, 2013 by the Management Board.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Statement of Compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

#### Other basis of presentation criteria

These consolidated financial statements have been prepared on the assumption that the Group is a going concern and will continue in operation for the foreseeable future.

These consolidated financial statements are presented in thousands of Azerbaijan Manats ("AZN"), unless otherwise indicated. These consolidated financial statements have been prepared on the historical cost basis except for buildings and certain financial instruments that are measured at revalued amounts or fair values, as explained in the accounting policies below. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

The Bank and its consolidated company, registered in the Republic of Azerbaijan, maintain their accounting records in accordance with local accounting practice. These consolidated financial statements have been prepared from the statutory accounting records and have been adjusted to conform to IFRS.

The Group presents its consolidated statement of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within 12 months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented in Note 27.

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense is not offset in the consolidated statement of comprehensive income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

#### **Functional currency**

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary of the economic environment in which the entity operates ("the functional currency"). The functional currency of the parent of the Group is the Azerbaijan Manats ("AZN"). The presentational currency of the consolidated financial statements of the Group is AZN. All values are rounded to the nearest thousand Manats, except when otherwise indicated.

The principal accounting policies are set out below.

#### Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Bank and entity controlled by the Bank (its subsidiary). Control is achieved where the Bank has the power to govern the financial and operating policies of an investee entity so as to obtain benefits from its activities.

When necessary, adjustments are made to the financial statements of subsidiary to bring its accounting policies into line with those used by the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

#### Recognition of interest income and expense

Interest income and expense are recognised on an accrual basis using the effective interest method. The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability or group of financial assets or financial liabilities and of allocating the interest income or interest expense over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments.

Once a financial asset or a group of similar financial assets has been written down (partly written down) as a result of an impairment loss, interest income is thereafter recognized using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss.

Interest earned on assets at fair value is classified within interest income.

#### Recognition of revenue - other

#### Recognition of fee and commission income

Loan origination fees are deferred, together with the related direct costs, and recognized as an adjustment to the effective interest rate of the loan. Where it is probable that a loan commitment will lead to a specific lending arrangement, the loan commitment fees are deferred, together with the related direct costs, and recognized as an adjustment to the effective interest rate of the resulting loan. Where it is unlikely that a loan commitment will lead to a specific lending arrangement, the loan commitment fees are recognized in profit or loss over the remaining period of the loan commitment. Where a loan commitment expires without resulting in a loan, the loan commitment fee is recognized in profit or loss on expiry. Loan servicing fees are recognized as revenue as the services are provided.

All other commissions are recognized when services are provided.

#### Recognition of dividend income

Dividend income is recognized on the ex-dividend date (provided that it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably).

#### Financial instruments

The Group recognizes financial assets and liabilities in its consolidated statement of financial position when it becomes a party to the contractual obligations of the instrument. Regular way purchases and sales of financial assets and liabilities are recognized using settlement date accounting.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

## Cash and cash equivalents

Cash and cash equivalents include cash on hand, amounts due from the CBAR excluding obligatory reserves, and amounts due from banks and other credit institutions that mature within ninety days of the date of origination and are free from contractual encumbrances.

#### Minimum reserve deposits with the Central Bank of the Republic of Azerbaijan

Minimum reserve deposits with the Central Bank of the Republic of Azerbaijan represent the amount of obligatory reserves deposited with the Central Bank of the Republic of Azerbaijan in accordance with requirements established by the Central Bank of the Republic of Azerbaijan, which subject to restrictions on their availability. In view of the above the amount of the minimum reserve deposit required by the Central Bank of the Republic of Azerbaijan is not included as a cash equivalent.

#### Financial assets

Financial assets of the Group are classified into the following specified categories: 'available-for-sale' (AFS) financial assets and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated as available-for-sale or are not classified as loans and receivables, held to maturity investments or financial assets at fair value through profit or loss.

Notes of the Central Bank of the Republic of Azerbaijan held by the Group that are traded in an active market are classified as AFS and are stated at fair value.

AFS equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period.

#### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

#### Other debt securities

This classification includes unquoted non-derivative financial assets with fixed or determinable payments and fixed maturities. Management determines the classification of other debt securities at their initial recognition and reassesses the appropriateness of that classification at the end of each reporting period. Other debt secutities are carried at amortised cost and are classified as loans and receivables category under IAS 39.

#### Impairment of financial assets

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

For unlisted equity investments classified as AFS, a significant or prolonged decline in the fair value of the security below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- · Significant financial difficulty of the issuer or counterparty; or
- Breach of contract, such as default or delinquency in interest or principal payments;
- It becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- Disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as loans and receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of loans and receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of loans and receivables, where the carrying amount is reduced through the use of an allowance account. When a loan or a receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss. When an AFS financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss in the period.

For financial assets measured at amortized cost, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortized cost would have been had the impairment not been recognized. In respect of AFS equity securities, impairment losses previously recognized in profit or loss are not reversed through profit or loss. Any increase in fair value subsequent to an impairment loss is recognized in other comprehensive income and accumulated under the heading of investments revaluation reserve. In respect of AFS debt securities, impairment losses are subsequently reversed through profit or loss if an increase in the fair value of the investment can be objectively related to an event occurring after the recognition of the impairment loss.

#### Renegotiated loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated any impairment is measured using the original effective interest rate as calculated before the modification of terms and the loan is no longer considered past due. Management continually reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an individual or collective impairment assessment, calculated using the loan's original effective interest rate.

#### Write-off of loans and advances

Loans and advances are written off against the allowance for impairment losses when deemed uncollectible. Loans and advances are written off after management has exercised all possibilities available to collect amounts due to the Group and after the Group has sold all available collateral. Subsequent recoveries of amounts previously written off are reflected as an offset to the charge for impairment of financial assets in the consolidated income statement in the period of recovery. In accordance with the statutory legislation, loans may only be written off with the approval of the Supervisory Board and, in certain cases, with the respective decision of the Court.

#### Derecognition of financial assets

A financial asset (or, where applicable a part of the financial asset or part of a group of similar financial assets) is derecognized where:

- · Rights to receive cash flows from the asset has expired;
- The Group has transferred its rights to receive cash flows from the asset or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; and
- The Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

A financial asset is derecognized when it has been transferred and the transfer qualifies for derecognition. A transfer required that the Group either (a) transfers the contractual rights to receive the asset's cash flows; or (b) retains the right to receive the asset's cash flows but assumes a contractual obligation to pay those cash flows to a third party. After a transfer, the Group reassesses the extent to which it has retained the risks and rewards of ownership of the transferred asset. If substantially all the risks and rewards have been retained, the asset remains on the statement of financial position. If substantially all of the risks and rewards have been transferred, the asset is derecognized. If substantially all the risks and rewards have been neither retained nor transferred, the Group assesses whether of not it has retained control of the asset. If it has not retained control, the asset is derecognized. Where the Group retained control of the asset, it continues to recognise the asset to the extent of its continuing involvement.

#### Financial liabilities and equity instruments issued

#### Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity instrument

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognized at the proceeds received, net of direct issue costs.

#### Financial liabilities

Financial liabilities are classified as 'other financial liabilities'

#### Other financial liabilities

Other financial liabilities, including amounts due to banks and other financial instructions, amounts due to customers, other liabilities and subordinated debt, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying amount of the financial liability derecognized and the consideration paid and payable is recognized in profit and loss.

#### Financial guarantee contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by the Group are initially measured at their fair values and, if not designated as at FVTPL, are subsequently measured at the higher of:

The amount of the obligation under the contract, as determined in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets; and

The amount initially recognized less, where appropriate, cumulative amortization recognized in accordance with the revenue recognition policies.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the leasee. All other leases are classified as operating leases.

#### The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

#### The Group as lessor

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### Property and equipment

Land and buildings are stated in the consolidated statement of financial position at their revalued amounts, being the fair value at the date of revaluation, less any subsequent accumulated depreciation and subsequent accumulated impairment losses. Revaluations are performed with sufficient regularity such that the carrying amounts do not differ materially from those that would be determined using fair values at the end of each reporting period.

Any revaluation increase arising on the revaluation of buildings is recognised in other comprehensive income and accumulated in equity, except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously expensed. A decrease in the carrying amount arising on the revaluation of buildings is recognised in profit or loss to the extent that it exceeds the balance, if any, held in the properties revaluation reserve relating to a previous revaluation of that asset.

Construction in progress is carried at cost, less any recognised impairment loss. Such construction in progress is classified to the appropriate categories of property and equipment when completed and ready for intended use. Depreciation of these assets, on the same basis as other property assets, commences when the assets are ready for their intended use.

Depreciation on revalued buildings is recognised in profit or loss. On the subsequent sale or retirement of a revalued property, the attributable revaluation surplus remaining in the properties revaluation reserve is transferred directly to retained earnings.

Freehold land is not depreciated.

Furniture and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Depreciation is recognised so as to write-off the cost or valuation of assets (other than freehold land and properties under construction) less their residual values over their useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the

end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis at the following annual rates:

Buildings	5%
Furniture and equipment	20%
Computers and communication equipment	25%
Vehicles	20%
Other	20%

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

#### Intangible assets

#### Intangible assets acquired separately

Intangible assets with finite useful lives that are acquired separately are carried at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis. Intangible assets with indefinite useful lives that are acquired separately are carried at cost less accumulated impairment losses. Intangible assets are amortized over 10 years useful life.

#### Derecognition of intangible assets

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognised in profit or loss when the asset is derecognised.

#### Impairment of tangible and intangible assets

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

#### **Taxation**

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the consolidated statement of comprehensive income because of items of income or expense that are taxable or deductible in other years and items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

#### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

#### Current and deferred tax for the year

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively.

#### Operating taxes

The Republic of Azerbaijan also has various other taxes, which are assessed on the Group's activities. These taxes are included as a component of operating expenses in the consolidated statement of comprehensive income.

#### **Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### Contingencies

Contingent liabilities are not recognized in the consolidated statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognized in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

#### Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences on monetary items are recognised in profit or loss.

The exchange rates used by the Group in the preparation of the consolidated financial statements as at year-end are as follows:

	December 31, 2012	December 31, 2011
AZN/1 US Dollar	0.7850	0.7865
AZN/1 Euro	1.0377	1.0178

#### Collateral

The Group obtains collateral in respect of customer liabilities where this is considered appropriate. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer liabilities.

Repossessed collateral is measured at the lower of their previous carrying amount and fair value less costs to sell.

#### **Equity reserves**

The reserve recorded in equity on the Group's consolidated statement of financial position includes revaluation reserves which comprise change in fair value of buildings.

#### **Segment Reporting**

The Group's operations are in the Republic of Azerbaijan and constitute a single industry segment - commercial banking. Accordingly for purposes of IFRS 8 "Operating Segments" the Bank is treated as one operating segment.

#### Critical accounting judgments and key sources of estimation uncertainty

In the application of the Group's accounting policies the directors are required to make judgments, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### Key sources of estimation uncertainty

The following are the key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

#### Impairment of loans and receivables

The Group regularly reviews its loans and receivables to assess for impairment. The Group's loan impairment provisions are established to recognize incurred impairment losses in its portfolio of loans and receivables. The Group considers accounting estimates related to allowance for impairment of loans and receivables a key source of estimation uncertainty because (i) they are

highly susceptible to change from period to period as the assumptions about future default rates and valuation of potential losses relating to impaired loans and receivables are based on recent performance experience, and (ii) any significant difference between the Group's estimated losses and actual losses would require the Group to record provisions which could have a material impact on its financial statements in future periods.

The Group uses management's judgment to estimate the amount of any impairment loss in cases where a borrower has financial difficulties and there are few available sources of historical data relating to similar borrowers. Similarly, the Group estimates changes in future cash flows based on past performance, past customer behavior, observable data indicating an adverse change in the payment status of borrowers in a group, and national or local economic conditions that correlate with defaults on assets in the group. Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the group of loans. The Group uses management's judgment to adjust observable data for a group of loans to reflect current circumstances not reflected in historical data.

The allowances for impairment of financial assets in the consolidated financial statements have been determined on the basis of existing economic and political conditions. The Group is not in a position to predict what changes in conditions will take place in the Republic of Azerbaijan and what effect such changes might have on the adequacy of the allowances for impairment of financial assets in future periods.

As at December 31, 2012 and 2011 the gross loans to customers totaled AZN 419,096 thousand and AZN 265,674 thousand, respectively, and allowance for impairment losses amounted to AZN 11,962 thousand and AZN 8,094 thousand, respectively.

#### Loans from government agencies

Management has assessed the nature of the agreements with the National Fund for Entrepreneurship Support and Azerbaijan Mortgage Fund, and in particular whether the Bank is acting as an agent of the Government agencies, or as a principal with the borrower under this program. Having considered the risks and rewards related to the loans issued under those programs, management have concluded that the Bank is acting as a principal and accordingly the accounting in these financial statements follows this judgement. Had an alternative conclusion been reached, the gross amounts of loans to customers and due to the Government agencies, of AZN 11,863 thousand and AZN 9,501 thousand as at December 31, 2012 and 2011, respectively, would have been excluded from the Bank's financial statements.

#### Valuation of financial instruments

As described in Note 25, the Group uses valuation techniques that include inputs that are not based on observable market date to estimate the fair value of certain types of financial instruments. Note 25 provide detailed information about the key assumptions used in the determination of the fair value of financial instruments, as well as the detailed sensitivity analysis for these assumptions. The Management believes that the chosen valuation techniques and assumptions used are appropriate in determining the fair value of financial instruments.

#### Useful lives of property and equipment

As described above, the Group reviews the estimated useful lives of property and equipment at the end of each annual reporting period.

#### Property and equipment carried at revalued amounts

Certain property (buildings) is measured at revalued amounts. The latest full scope appraisal was as of December 31, 2012. The carrying value of revalued property amounted to AZN 11,819 thousand and AZN 6,867 thousand as at December 31, 2012 and 2011, respectively.

# 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

The Group has adopted the following new or revised standards and interpretations issued by International Accounting Standards Board and the International Financial Reporting Interpretations Committee (the "IFRIC") which became effective for the Group's annual consolidated financial statement for the year ended December 31, 2012:

- IFRS 3 (2008) "Business Combinations" / IAS 27 "Consolidated and Separate Financial Statements" — amendments resulting from May 2010 Annual Improvements to IFRSs: 1) transition requirements for contingent consideration from a business combination that occurred before the effective date of the revised IFRS; 2) clarification on measurement of non-controlling interests:
- IFRS 7 "Financial Instruments: Disclosures" amendments resulting from May 2010 Annual Improvements to IFRSs: clarification of disclosures and release of requirement for disclosure regarding restructured loans;
- IAS 24 "Related Party Disclosures" (as revised in 2009) modifies the definition of a related party and simplifies disclosures for government-related entities.
- Amendment to IAS 32 "Classification of Rights Issues" under the amendment, rights issues of
  instruments issued to acquire a fixed number of an entity's own non-derivative equity instruments
  for a fixed amount in any currency and which otherwise meet the definition of equity are
  classified as equity. There was no effect on the Group's consolidated financial statements
  related to this amendment as there are no such instruments;
- IFRIC 19 "Extinguishing Financial Liabilities with Equity Instruments" the Interpretation provides guidance on the accounting for 'debt for equity swaps' from the perspective of the borrower.
   There was no effect on the Group's consolidated financial statements related to this IFRIC as there are no such transactions.

The adoption of the new or revised standards did not have any effect on the financial position or performance of the Group, and all have been retrospectively applied in compliance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors", unless otherwise noted below.

#### Amendments to IFRSs affecting presentation and disclosure only

#### Amendments to IFRS 7 Disclosures - Transfers of Financial Assets

The Group has applied the amendments to IFRS 7 *Disclosures – Transfers of Financial Assets* in the current year. The amendments increase the disclosure requirements for transactions involving the transfer of financial assets in order to provide greater transparency around risk exposures when financial assets are transferred.

In accordance with the transitional provisions set out in the amendments to IFRS 7 *Financial instruments: Disclosures*, the Group has not provided comparative information for the disclosures required by the amendments.

#### Amendments to IAS 1 Presentation of Items of Other Comprehensive Income

The Group has applied the amendments to IAS 1 Presentation of Items of Other Comprehensive Income in advance of the effective date (annual periods beginning on or after July 1, 2012). The amendments introduce new terminology for the statement of comprehensive income and income statement. Under the amendments to AS 1 Presentation of Items of Other Comprehensive Income, the 'statement of comprehensive income' is renamed the 'statement of profit or loss and other comprehensive income' and the 'income statement' is renamed the 'statement of profit or loss'. The amendments to IAS 1 Presentation of Items of Other Comprehensive Income retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to IAS 1 require items of other comprehensive income to be grouped into two categories in the other comprehensive income section: (a) items that will not be reclassified subsequently to profit or loss and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. Income tax on items of other comprehensive income is required to be allocated on the same basis - the amendments do not change the option to present items of other comprehensive income either before tax or net of tax. The amendments have been applied retrospectively, and hence the presentation of items of other comprehensive income has been modified to reflect the changes. Other than the above mentioned presentation changes, the application

of the amendments to IAS 1 *Presentation of Items of Other Comprehensive Income* does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

# <u>Amendments to IAS 1 Presentation of Financial Statements</u> (as part of the Annual improvements to IFRSs 2009-2011 Cycle issued in May 2012)

The Group has applied the amendments to IAS 1 as part of the *Annual Improvements to IFRSs 2009-2011 Cycle* in advance of the effective date (annual periods beginning on or after January 1, 2013).

IAS 1 *Presentation of Financial Statements* requires an entity that changes accounting policies retrospectively, or makes a retrospective restatement or reclassification to present a statement of financial position as at the beginning of the preceding period (third statement of financial position). The amendments to IAS 1 *Presentation of Financial Statements* clarity that an entity is required to present a third statement of financial position only when the retrospective application, restatement or reclassification has a material effect on the information in the third statement of financial position and that related notes are not required to accompany the third statement of financial position.

#### Amendments to IAS 12 Income Taxes "Deferred tax: Recovery of Underlying Assets"

The Group has applied the amendments to IAS 12 *Income taxes* "Deferred tax: Recovery of Underlying Assets" in the current year. Under the amendments, investment properties that are measured using the fair value model in accordance with IAS 40 *Investment Property* are presumed to be recovered entirely through sale for the purposes of measuring deferred taxes unless the presumption is rebutted. An application of the amendments to IAS 12 *Income taxes* "Deferred tax: Recovery of Underlying Assets" did not have an effect on the Group's consolidated financial statements.

#### 3.1 New and revised IFRSs in issue but not yet effective

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

IFRS 9 Financial Instruments<sup>3</sup>;

IFRS 10 Consolidated Financial Statements<sup>2</sup>;

IFRS 11 Joint Arrangements<sup>2</sup>

IFRS 12 Disclosure of Interest in Other Entities<sup>2</sup>;

IFRS 13 Fair Value Measurement<sup>1</sup>;

Amendments to IFRS 7 Financial Instruments: Disclosures – "Disclosures – Offsetting Financial Assets and Financial Liabilities"<sup>1</sup>;

Amendments to IFRS 9 Financial Instruments and IFRS 7 Financial Instruments: Disclosures – "Mandatory Effective Date of IFRS 9 and Transition Disclosures";

Amendments to IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interest in Other Entities – "Consolidated Financial statements, Joint Arrangements and Disclosure of Interest in Other Entities: Transition Guidance".

IAS 19 (as revised in 2011) Employee Benefits<sup>1</sup>;

IAS 27 (as revised in 2011) Separate Financial Statements<sup>2</sup>;

IAS 28 (as revised in 2011) Investments in Associates and Joint Ventures<sup>2</sup>;

Amendments to IAS 32 Financial Instruments: Presentation – "Offsetting Financial Assets and Financial Liabilities" ;

Amendments to IFRSs – Annual Improvements to IFRSs 2009-2011 cycle except for the amendment to IAS 1 (see above)<sup>1</sup>

- 1 Effective for annual periods beginning on or after January 1, 2013, with earlier application permitted
- 2 Each of the five standards becomes effective for annual periods beginning on or after January 1, 2013, with earlier application permitted if all the other standards in the 'package of five' are also early applied (except for IFRS 12 that can be applied earlier on its own).
- 3 Effective for annual periods beginning on or after January 1, 2015, with earlier application permitted.
- 4 Effective for annual periods beginning on or after January 1, 2014, with earlier application permitted.

#### IFRS 9 Financial Instruments

IFRS 9 *Financial Instruments*, issued in November 2009 and amended in October 2010, introduces new requirements for the classification and measurement of financial assets and financial liabilities and for derecognition.

Key requirements of IFRS 9:

- IFRS 9 requires all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair values at the end of subsequent accounting periods.
- The most significant effect of IFRS 9 regarding the classification and measurement of financial liabilities relates to the accounting for changes in fair value of a financial liability (designated as at fair value through profit or loss) attributable to changes in the credit risk of that liability. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

The Group management anticipates that IFRS 9 that will be adopted in the Group's consolidated financial statements for the annual period beginning January 1, 2015 and that the application of the new Standard will have a significant impact on amounts reported in respect of the Groups' financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

*IFRS 10 Consolidated Financial Statements* – replaces all of the guidance on control and consolidation in IAS 27 and SIC-12 by introducing a single consolidation model for all entities based on control, irrespective of the nature of the investee (i.e. whether an entity is controlled through voting rights or through other contractual arrangements as is common in special purpose entities). Under IFRS 10, the single definition of control, accompanied by extensive application guidance, is based on whether an investor has:

- power over the investee;
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect the amount of the returns.

*IFRS 11 Joint Arrangements* – replaces IAS 31 with new accounting requirements for joint arrangements by classifying them as either joint operations or joint ventures (the 'jointly controlled assets' classification exists no more).

- In recognising their rights and obligations arising from the arrangement, the parties should no longer focus on the legal structure of the joint arrangement, but rather on how rights and obligations are shared by them.
- A joint operation gives parties to the arrangement direct rights to the assets and obligations for the liabilities. Thus, a joint operator recognises its interest based on its involvement in the joint operation (ie based on its direct rights and obligations) rather than on the participation interest it has in the joint arrangement. A party to a 'joint operation' recognises assets, liabilities, revenues and expenses arising from the arrangement.
- A joint venture gives the parties rights to the net assets or outcome (profit or loss) of the
  arrangement. Joint ventures are accounted for using the equity method in accordance with IAS
  28 "Investments in Associates". Entities can no longer account for an interest in a joint venture
  using the proportionate consolidation method. A party to a 'joint venture' recognises an
  investment.

• IFRS 12 Disclosure of Interests in Other Entities – requires enhanced disclosures about both consolidated and unconsolidated entities in which an entity has involvement, so that financial statement users are able to evaluate the nature, risks and financial effects associated with the entity's interests in subsidiaries, associates, joint arrangements and unconsolidated structured entities. Thus, IFRS 12 sets out the required disclosures for entities reporting under the two new standards, IFRS 10 and IFRS 11 and replaces the disclosure requirements currently found in IAS 28.

**IFRS 13 Fair Value Measurement** – aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements to use across IFRSs. The Standard:

- defines fair value;
- sets out in a single IFRS a framework for measuring fair value;
- requires disclosures about fair value measurements.

IFRS 13 applies when another IFRS requires or permits fair value measurements or disclosures about fair value measurements (and measurements, such as fair value less costs to sell, based on fair value or disclosures about those measurements), except for share-based payment transactions within the scope of IFRS 2 "Share-based Payment", leasing transactions within the scope of IAS 17 "Leases", and measurements that have some similarities to fair value but that are not fair value, such as net realizable value in IAS 2 "Inventories" or value in use in IAS 36 "Impairment of Assets".

The Group is currently assessing the impact of the amended standard on its consolidated financial statements.

Amendments to IFRS 7 Financial Instruments: Disclosures and IAS 32 Financial Instruments: Presentation – "Offsetting Financial Assets and Financial Liabilities and the related disclosures"

The amendments to IAS 32 Financial Instruments: Presentation clarify existing application issues relating to the offset of financial assets and financial liabilities requirements. Specifically, the amendments clarify the meaning of 'currently has a legally enforceable right of set-off' and 'simultaneous realization and settlement'.

The amendments to IFRS 7 Financial Instruments: Disclosures require entities to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreement or similar arrangement.

The disclosures should be provided retrospectively for all comparative periods.

The Group management anticipates that the application of these amendments to IAS 32 and IFRS 7 may result in more disclosures being made with regards to offsetting financial assets and financial liabilities in the future.

Amendments to IAS 19 Employee Benefits – the amendments to IAS 19 Employee Benefits change the accounting for defined benefit plans and termination benefits and a definition of short-term benefits. The most significant change relates to the accounting for changes in defined benefit obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in fair value of plan assets when they occur and hence eliminate the 'corridor approach' permitted under the previous version of IAS 19 Employee Benefits and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognised immediately through other comprehensive income in order for the net pension asset or liability recognised in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus. Furthermore, the interest cost and expected return on plan assets used in the previous version of IAS 19 Employee Benefits are replaced with a 'net-interest' amount, which is calculated by applying the discount rate to the net defined benefit liability or asset.

The amendments to IAS 19 Employee Benefits require retrospective application. The Group management does not anticipate that the revision of IAS 19 Employee Benefits will have a significant effect on the Group's consolidated financial statements as the Group has not defined benefit plans.

Amendments to IAS 32 Financial Instruments: Presentation - provide clarifications on the application of the offsetting rules, and focus on four main areas:

- the meaning of 'currently has a legally enforceable right of set-off'
- the application of simultaneous realisation and settlement
- · the offsetting of collateral amounts
- the unit of account for applying the offsetting requirements.

The respective amendments to the disclosure requirements in IFRS 7 Financial Instruments: Disclosure require information about all recognised financial instruments that are set off in accordance with paragraph 42 of IAS 32. The amendments also require disclosure of information about recognised financial instruments subject to enforceable master netting arrangements and similar agreements even if they are not set off under IAS 32. These disclosures will allow financial statement users to evaluate the effect or potential effect of netting arrangements, including rights of set-off associated with an entity's recognised financial assets and recognised financial liabilities, on the Group's financial position.

The Group is considering the impact of these amendments on the consolidated financial statements and the timing of their application.

#### 4. ALLOWANCE FOR IMPAIRMENT LOSSES

The movements in allowance for impairment losses on interest bearing assets were as follows:

	Loans to customers
December 31, 2010	8,462
Additional provisions recognized Write-off of assets Recoveries of assets previously written off	1,304 (1,903) 231
December 31, 2011	8,094
Additional provisions recognized Write-off of assets Recoveries of assets previously written off	5,143 (1,711) 436
December 31, 2012	11,962

# 5. FEE AND COMMISSION INCOME AND EXPENSE

6.

Fee and commission income and expense comprise:

	Year ended December 31, 2012	Year ended December 31, 2011
Fee and commission income: Cash operations	4,854	3,365
Letters of credit	1,287	-
Currency conversion operations	489 376	401 181
Guarantee letters Plastic card operations	323	1,177
Settlements	253	211
Other operations	128	9
Total fee and commission income	7,710	5,344
Fee and commission expense:		
Plastic card operations	(654)	(656)
Settlements	(437)	(367)
Letters of credit	(119)	(14)
Cash operations Guarantees	(13)	(14) (100)
Other operations	-	(65)
Total fee and commission expense	(1,223)	(1,202)
Total net fee and commission income	6,487	4,142
OTHER INCOME		
Other income comprises:		
	Year ended December 31, 2012	Year ended December 31, 2011
Fines and penalties received in relation to loans to customers	2,665	2,375
Dividend income	6	13
Other	27	54
Total other income	2,698	2,442

#### 7. OPERATING EXPENSES

Operating expenses comprise:

	Year ended December 31, 2012	Year ended December 31, 2011
Salaries and bonuses	15,958	11,257
Social security costs	2,612	1,972
Other employment expenses	175	103
Personnel expenses	18,745	13,332
Depreciation charge	1,596	1,350
Amortization charge	89	50
Depreciation and amortization charge	1,685	1,400
Marketing and advertising	1,722	859
Occupancy and rent	1,597	1,303
Deposit insurance fee	555	275
Repair and maintenance of property and equipment	528	222
Office supplies	425	283
Security	380	310
Legal and consultancy	349	168
Communications	193	158
Printing	166	43
Taxes other than income tax	144	317
Utilities	127	102
Business travel and related expenses	76	67
Insurance	65	40
Vehicle running costs	40	38
Membership fees	17	21
Other expense	172	200
Other operating expenses	6,556	4,406

#### 8. INCOME TAXES

The Group measures and records its current income tax payable and its tax bases in its assets and liabilities in accordance with the tax regulations of the Republic of Azerbaijan where the Group and its subsidiary operate, which may differ from IFRS.

The Group is subject to certain permanent tax differences due to the non-tax deductibility of certain expenses and certain income being treated as non-taxable for tax purposes.

Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. Temporary differences as at December 31, 2012 and 2011 relate mostly to different methods/timing of income and expense recognition as well as to temporary differences generated by tax – book bases' differences for certain assets.

The tax rate used for the reconciliations below is the corporate tax rate of 20% (2011: 20%) payable by corporate entities in the Republic of Azerbaijan on taxable profits (as defined) under tax law in that jurisdiction.

Temporary differences as at December 31, 2012 and 2011 comprise:

	December 31, 2012	December 31, 2011
Tax effect of deductible temporary differences: Loans to customers Other liabilities	196	261 4
Deferred tax assets	196	265
Tax effect of taxable temporary differences: Property and equipment	(1,826)	(973)
Deferred tax liabilities	(1,826)	(973)
Net deferred tax liability	(1,630)	(708)

The effective tax rate reconciliation for the years ended December 31, 2012 and 2011 is as follows:

	Year ended December 31, 2012	Year ended December 31, 2011
Profit before income tax	40,627	25,723
Tax at the statutory tax rate 20% (2011: 20%) Current income tax liability not payable as a result of capitalization of	(8,125)	(5,145)
profit (*)	-	5,695
(Over)/under-provision of income tax in prior years	(79)	44
Non-deductible expenses	(88)	(73)
Income tax (expense)/benefit	(8,292)	521
Current income tax expense	(8,354)	(204)
Change in deferred tax liabilities	62	725
Income tax (expense)/benefit	(8,292)	521

(\*) - On October 28, 2008, the Government of the Republic of Azerbaijan adopted a Law on "Stimulation of increase of capitalization of banks, insurance and reinsurance companies". According to the Law, part of the profit of banks, insurance and reinsurance companies directed to increase of their share capital is not subject to income tax for three years beginning from January 1, 2009.

Deferred tax liabilities	2012	2011	
As at January 1 – deferred tax liabilities	(708)	(1,433)	
Change in deferred income tax balances recognized in other comprehensive income Change in deferred income tax balances recognized in consolidated	(984)	-	
profit or loss	62	725	
As at December 31 – deferred tax liabilities	(1,630)	(708)	

#### 9. CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise:

	December 31, 2012	December 31, 2011
Cash on hand Current accounts with the Central Bank of the Republic of Azerbaijan Current accounts with other credit institutions	15,900 3,620 7,640	7,723 2,350
Total cash and cash equivalents	27,160	7,903 17,976

As of December 31, 2012, current accounts with other credit institutions included AZN 4,529 thousand placed with two internationally recognized Organization for Economic Co-operation and Development ("OECD") banks (2011 – AZN 2,713 thousand placed with two internationally recognized OECD banks).

As of December 31, 2012, current accounts with other credit institutions included AZN 2,548 thousand placed with three Azerbaijani banks (2011 – AZN 4,105 thousand placed with three Azerbaijani banks).

#### 10. AMOUNTS DUE FROM BANKS AND OTHER CREDIT INSTITUTIONS

Due from banks and other credit institutions comprise:

	December 31, 2012	December 31, 2011
Obligatory reserve with the CBAR	8,294	4,560
Blocked accounts	347	556
Loans to credit institutions	256	258
Time deposits for more than 90 days	3	200
Total amounts due from banks and other credit institutions	8,900	5,574

Credit institutions in Azerbaijan are required to maintain a non-interest earning cash deposit (obligatory reserve) with the CBAR, the amount of which depends on the level of funds attracted by the credit institution. The Bank's ability to withdraw such deposit is significantly restricted by the statutory legislation.

Blocked accounts represent security deposits in the amount of AZN 347 thousand placed to secure settlement operations through MasterCard International (2011 - AZN 347 thousand placed to secure settlement operations through MasterCard International and blocked correspondent account with one OECD bank in the amount of AZN 209 thousand to secure guarantees issued).

#### 11. LOANS TO CUSTOMERS

Loans to customers comprise:

	December 31, 2012	December 31, 2011
Loans to customers	419,096	265,674
Less: allowance for impairment losses	(11,962)	(8,094)
Total loans to customers	407,134	257,580

Movements in the allowance for impairment losses for the years ended December 31, 2012 and 2011 are disclosed in Note 4.

Loans have been extended to the following types of customers:

	December 31, 2012	December 31, 2011
Individuals Private companies	385,689 33,407	253,475 12,199
Gross loans to customers	419,096	265,674

The table below summarizes carrying value of loans to customers analyzed by industry sector:

	December 31, 2012	December 31, 2011
Analysis by sector: Individuals Trade and services Manufacturing Agriculture and food processing Real estate construction	385,689 17,978 7,701 7,640 88	253,475 7,450 302 4,346 101
Less: allowance for impairment losses	419,096 (11,962)	265,674
Total loans to customers	407,134	257,580
Loans to customers comprise the following products:		

	December 31, 2012	December 31, 2011
Consumer loans	217,634	153,842
Auto loans Business loans	93,893 45,355	60,270 24,370
Microloans Cards	32,942 29,231	19,888 7.304
Other	41	
	419,096	265,674
Less: allowance for impairment losses	(11,962)	(8,094)
Total loans to customers	407,134	257,580

As at December 31, 2012 and 2011 a significant amount of loans (100% of total loans to customers) is granted to companies operating in the Republic of Azerbaijan, which represents a significant geographical concentration in one region.

The table below summarizes an analysis of loans to customers by impairment:

	December 31, 2012			December 31, 2011		
	Carrying value before allowance	Allowance for impairment losses	Carrying value	Carrying value before allowance	Allowance for impairment losses	Carrying value
Loans to customers collectively assessed for impairment:						
Consumer loans	217,634	(5,711)	211,923	156,459	(2,622)	153,837
Auto loans	93,893	(2,679)	91,214	60,270	(2,172)	58,098
Business loans	42,903	(1,331)	41,572	22,759	(2,291)	20,468
Microloans	32,942	(482)	32,460	19,888	(464)	19,424
Cards	29,231	(389)	28,842	4,687	(136)	4,551
Other	41		41	-		
	416,644	(10,592)	406,052	264,063	(7,685)	256,378
Loans to customers individually assessed for impairment:						
Business loans	2,452	(1,370)	1,082	1,611	(409)	1,202
Total	419,096	(11,962)	407,134	265,674	(8,094)	257,580

Interest income accrued on loans, for which individual impairment allowances have been recognized, for the year ended December 31, 2012, amounted to AZN 193 thousand (2011 – AZN 320 thousand).

The fair value of collateral that the Group holds relating to loans individually determined to be impaired at December 31, 2012 amounts to AZN 2,452 thousand (2011 – AZN 1,611 thousand).

During the years ended December 31, 2012 and 2011 the Group received non-financial assets by taking possession of collateral it held as security. As at December 31, 2012 and 2011 such assets in amount of AZN 180 thousand and AZN 104 thousand, respectively, are included in other assets. It is the Group's policy to dispose repossessed properties in an orderly fashion. The proceeds are used to reduce or repay the outstanding claim. In general, the Group does not occupy repossessed properties for business use.

#### Finance lease receivables

Corporate lending portfolio includes finance lease receivables. The analysis of finance lease receivables as at December 31, 2012 is as follows:

	Not later than 1 year	Later than 1 year and not later than 5 years	Later than 5 years	Total
Gross investment in finance leases Unearned future finance income on	273	157	356	786
finance leases	(16)	(57)	(221)	(294)
Net investment in finance leases	257	100	135	492

The analysis of finance lease receivables as at December 31, 2011 is as follows:

	Not later than 1 year	Later than 1 year and not later than 5 years	Later than 5 years	Total
Gross investment in finance leases Unearned future finance income on	178	407	558	1,143
finance leases	(18)	(94)	(309)	(421)
Net investment in finance leases	160	313	249	722

## 12. INVESTMENT SECURITIES AVAILABLE-FOR-SALE

Investment securities available-for-sale comprises:

13.

			December 31, 2012	December 31, 2011
Debt securities Equity investments			16,992 1,586	8,501 190
Total investment securities available-fo	r-sale		18,578	8,691
	Nominal interest rate	December 31, 2012	Nominal interest rate	December 31, 2011
<b>Debt securities</b> Notes issued by the Central Bank of the Republic of Azerbaijan	1.20% - 2.51%	16,992	2.58% - 2.60%	8,501
Total debt securities		16,992		8,501
Equity investments	Ownership	December 31, 2012	Ownership	December 31, 2011
Buta Insurance OJSC International Bank of Azerbaijan OJSC Baku Stock Exchange LLC "MilliKart" LLC	19.0% 0.2% 5.0% 0.8%	1,387 99 60 40	0.2% 5.0% 0.8%	90 60 40
Total investment securities available-fo sale	r-	1,586		190
OTHER DEBT SECURITIES				
Other debt securities comprise:				
	Nominal interest rate	December 31, 2012	Nominal interest rate	December 31, 2011
Long-term notes issued by the Azerbaijan Mortgage Fund	2.99% - 3.15%	5,015	3.00% - 3.15%	5,012
Total other debt securities		5,015		5,012

#### 14. PROPERTY AND EQUIPMENT

Property and equipment comprise:

	Land and buildings	Furniture and equipment	Computers and communication equipment	Vehicles	Other	Construction in progress	Total
At initial/ revalued cost December 31,							
2010	11,241	2,005	1,957	420	26	-	15,649
Additions Disposals	453 	742 (31)	576 (51)	156 (33)	89	402	2,418 (115)
December 31, 2011	11,694	2,716	2,482	543	115	402	17,952
Revaluation Additions Disposals	9,628 769 (16)	1,400 (94)	608 (111)	184 (51)	87 (9)	810	9,628 3,858 (281)
December 31, 2012	22,075	4,022	2,979	676	193	1,212	31,157
Accumulated depreciation December 31,							
2010	(4,095)	(1,355)	(1,349)	(217)	(13)	-	(7,029)
Depreciation charge Eliminated on	(563)	(327)	(364)	(91)	(5)	-	(1,350)
disposal		31	51	29			111
December 31, 2011	(4,658)	(1,651)	(1,662)	(279)	(18)	-	(8,268)
Eliminated on revaluation Impairment losses	(4,706)	-	-	-	-	-	(4,706)
recognized in profit or loss Depreciation	(138)	-	-	-	-	-	(138)
charge Eliminated on	(597)	(471)	(388)	(111)	(29)	-	(1,596)
disposal	12	104	104	32	2		254
December 31, 2012	(10,087)	(2,018)	(1,946)	(358)	(45)	<del>-</del>	(14,454)
Net book value							
As at December 31, 2012	11,988	2,004	1,033	318	148	1,212	16,703
As at December 31, 2011	7,036	1,065	820	264	97	402	9,684

As at December 31, 2012 and 2011 included in property and equipment were fully depreciated assets of AZN 1,728 thousand and AZN 1,891 thousand, respectively.

Buildings owned by the Group were revalued by an independent appraiser as at December 31, 2012. The following methods were used for the estimation of their fair value: discounted cash flow method (income approach), integrated cost estimation method (cost based method), method of sales comparison (comparative approach). For the estimation of the final value, certain weights were

assigned to the results obtained using different approaches, depending on the degree to which the estimates met the following characteristics: reliability and completeness of the information, specifies the estimated property and other.

If the buildings were measured using the cost model, the carrying amounts would be as follows:

	December 31, 2012	December 31, 2011
Cost	2,022	2,022
Accumulated depreciation	(733)	(632)
Net carrying amount	1,289	1,390

## 15. INTANGIBLE ASSETS

Intangible assets comprise:

	Licenses	Computer software	Total
At cost December 31, 2010 Additions	151 24	352 24	503 48
December 31, 2011 Additions	175 280	376 544	551 824
December 31, 2012	455	920	1,375
Accumulated amortization December 31, 2010 Charge for the year December 31, 2011 Charge for the year December 31, 2012	(70) (13) (83) (26) (109)	(141) (37) (178) (63) (241)	(211) (50) (261) (89)
Net book value			
December 31, 2012	346	679	1,025
December 31, 2011	92	198	290

# 16. OTHER ASSETS

Other assets comprise:

	December 31, 2012	December 31, 2011
Other financial assets:		
Settlements on money transfers	331	377
	331	377
Other non-financial assets:		
Prepayments for the purchase of property and equipment	619	1,645
Deferred expenses	515	359
Properties received in satisfaction of non-performing loans	180	104
Receivables from state and local funds	77	-
Other	7	5
Less: allowance for impairment losses	(63)	
	1,335	2,113
Total other assets	1,666	2,490

#### 17. AMOUNTS DUE TO BANKS AND OTHER FINANCIAL INSTITUTIONS

Amounts due to banks and other financial institutions comprise:

, who are a day to barne and other mandar metallishe comprises.	December 31, 2012	December 31, 2011
Time deposits	49,225	18,768
Loans from financial institutions	22,001	18,277
Demand deposits	1,256	945
Total amounts due to banks and other financial institutions	72,482	37,990

As at December 31, 2012, time deposits and loans from financial institutions included balances of AZN 53,786 thousand (2011 – AZN 27,799 thousand) due to nine (2011 - seven) OECD and non-OECD financial institutions.

As at December 31, 2012, demand deposits included balances of AZN 806 thousand (2011 – AZN 725 thousand) due to two (2011 - two) Azerbaijani financial institutions.

Demand and time deposits include accounts with the following types of institutions:

	December 31, 2012	December 31, 2011
Insurance companies	27,492	12,187
Commercial banks	11,406	37
Investment companies	8,234	7,384
Other financial institutions	3,349	105
Demand and time deposits	50,481	19,713

As at December 31, 2012, time deposits were due to financial institutions with effective annual interest rates of 5.0%-16.0% (2011-6.0%-19.0%) and maturity in 2013-2016 (2011:2012-2017).

Loans from financial institutions include accounts with the following types of institutions:

	December 31, 2012	December 31, 2011
The National Fund for Entrepreneurship Support	9,087	6,432
Commercial banks	4,936	4,942
The Azerbaijan Mortgage Fund	2,776	3,069
German Azerbaijan Fund	2,187	2,201
GFM Cossack Bond Company Limited	1,991	-
Baltikums Bank AS	1,024	-
European Bank for Reconstruction and Development	-	901
Asian Development Bank	-	732
Loans from financial institutions	22,001	18,277

The Group is obligated to comply with financial covenants in relation to certain balances in amounts due to banks and other financial institutions disclosed above. These covenants include stipulated ratios, debt to equity ratios and various other financial performance ratios. The Group did not breach any of these covenants as at December 31, 2012 and 2011.

Nominal interest rates and maturities of these loans are as follows:

	December 31, 2012		Decembe	er 31, 2011
	Annual interest rate	Maturity	Annual interest rate	Maturity
The Azerbaijan Mortgage Fund	1% - 8%	2016-2041	2% - 10%	2012 - 2041
The National Fund for Support of				
Entrepreneurship	1%	2013 - 2022	1%	2012 - 2016
German Azerbaijan Fund	5%	2015	5%	2015
GFM Cossack Bond Company				
Limited	12%	2014	-	-
Investment companies	11%	2013	8% - 11%	2012
Baltikums Bank AS	10%	2013	-	-
Commercial Banks	8% - 11.3%	2013	8% - 13.2%	2012 2017
European Bank for Reconstruction				
and Development	-	-	5.9% - 16%	2012 - 2013
Asian Development Bank	-	-	7%	2012

# 18. AMOUNTS DUE TO CUSTOMERS

Amounts due to customers comprise:

	December 31, 2012	December 31, 2011	
Time deposits Repayable on demand	283,647 16,973	187,178 18,980	
Total amounts due to customers	300,620	206,158	

As at December 31, 2012 and 2011 amounts due to customers totaling AZN 3 thousand and AZN 102 thousand, respectively, were held as security against guarantees issued, AZN 111 thousand and AZN 44 thousand, respectively, as security against loans and AZN 1,397 thousand and AZN 1,006 thousand as security against undrawn credit facilities.

As at December 31, 2012, time deposits were due to customers with effective annual interest rates of 1% - 21 % (2011: 1% - 21%) and maturity in 2013-2024 (2011: mature in 2012 - 2024).

As at December 31, 2012, amounts due to customers of AZN 32,601 thousand (11%) were due to the ten (2011 - ten) largest customers of the Group (2011 – AZN 23,626 thousand (11%)).

Included in time deposits are deposits of individuals of AZN 279,620 thousand (2011 – AZN 183,354 thousand).

An analysis of customer accounts by economic sector follows:

	December 31, 2012	December 31, 2011
Analysis by sector: Individuals and employees Trade and service Energy Manufacturing	289,042 6,043 2,560 1,145	192,459 7,328 2,476 1,087
Construction Transport and communication  Total amounts due to customers	1,093 737 300,620	1,749 1,059 <b>206,158</b>

Amounts due to customers include accounts with the following types of customers:

	December 31, 2012	December 31, 2011
Individuals and employees Private enterprises State and budgetary organizations	289,042 11,494 84	192,459 13,401 298
Total amounts due to customers	300,620	206,158
DEBT SECURITIES ISSUED		

# 19. C

Debt securities issued comprise:

	December 31, 2012	December 31, 2011
Coupon securities	10,057	
Total debt securities issued	10,057	

As at December 31, 2012, coupon securities denominated in AZN in the amount of AZN 10,000 thousand bear interest rate of 12% per annum with maturity in three years. These coupon certificates state as a condition that interest is paid quarterly. There are 10,000 certificates with nominal value of AZN 1,000 each.

# 20. OTHER LIABILITIES

Other liabilities comprise:

	December 31, 2012	December 31, 2011
Other financial liabilities: Payables to shareholders on ordinary shares Liabilities in the course of settlement Other creditors	1,484 535 6	1,413 325 149
Other non-financial liabilities:	2,025	1,887
Operational taxes	510	436
Provision for losses on guarantees and other contingent commitments	221	
	731	436
Total other liabilities	2,756	2,323

#### 21. SUBORDINATED DEBTS

Subordinated debts comprise:

	Issue date	Maturity date	Interest Rate	December 31, 2012	December 31, 2011
Subordinated debt from foreign credit institutions - third parties (JSC Bank of Georgia, USD			six month		
2,500 thousand, semi-annual payment)	November 18, 2007	November 18, 2017	LIBOR plus 10.0%	1,992	1,990
Subordinated debt from related parties (NAB Dış Ticaret, USD 1.000 thousand, semi-annual	March 19.				
payment)	2008	March 19, 2018	19.45%	824	826
Total subordinated debts				2,816	2,816

In the event of bankruptcy or liquidation of the Group, repayments of these debts are subordinate to the repayments of the Group's liabilities to all other creditors.

### 22. SHARE CAPITAL

As at December 31, 2012 and 2011 the Group's shareholders' authorized, issued and fully paid capital amounted to AZN 52,870 thousand and AZN 26,180 thousand, respectively and comprised 3,400,000 ordinary shares with a par value of AZN 15.55 and AZN 7.70, respectively. Each share entitles one vote to the shareholder.

During 2012 share capital of the Group was increased by AZN 26,690 thousand through capitalization of 2011 profits (2011 – AZN 13,328 thousand through capitalization of 2010 profits).

In 2012 the Group declared dividends on ordinary shares amounted to AZN 710 thousand from its 2011 earnings (2011: AZN 5,333 thousand from its 2009 and 2010 earnings).

The earnings and weighted average number of shares were used in calculation of basic and diluted earnings per share (EPS). The weighted average number of ordinary shares for the purposes of basic and diluted EPS was 3,400,000 both as at December 31, 2012 and 2011. Accordingly, EPS ratio comprised 9.51 and 7.22 as at December 31, 2012 and 2011.

### 23. COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group is a party to financial instruments with off-balance sheet risk in order to meet the needs of its customers. These instruments, involving varying degrees of credit risk, are not reflected in the consolidated statement of financial position.

The Group's uses the same credit control and management policies in undertaking off-balance sheet commitments as it does for on-balance operations.

As at December 31, 2012 and 2011 contingent liabilities comprise:

	December 31, 2012	December 31, 2011
Contingent liabilities and credit commitments		
Commitments on loans and unused credit lines	19,141	9,117
Guarantees issued	14,674	2,510
Other transaction related contingent obligations	1,428	1,244
Total contingent liabilities and credit commitments	35,243	12,871

**Operating lease commitments** – Where the Group is the lessee, the future minimum lease payments under non cancelable operating leases of buildings are as follows:

	December 31, 2012	December 31, 2011
Less than one year	124	83
Total operating lease commitments	124	83
Commitments and contingencies (before deducting collateral) Less: Cash held as security against guarantees issued (Note 18) Less: Cash held as security against undrawn credit facility (Note 18)	35,367 (3) (1,397)	12,954 (102) (1,006)
Commitments and contingencies	33,967	11,846

**Legal proceedings** – From time to time and in the normal course of business, claims against the Group are received from customers and counterparties. Management is of the opinion that no material unaccrued losses will be incurred and accordingly no provision has been made in these consolidated financial statements.

**Taxation** – Commercial legislation of Azerbaijan, including tax legislation, may allow more than one interpretation. In addition, there is a risk of tax authorities making arbitrary judgments of business activities. If a particular treatment, based on management's judgment of the Group's business activities, was to be challenged by the tax authorities, the Group may be assessed additional taxes, penalties and interest.

Such uncertainty may relate to the valuation of financial instruments, valuation of provision for impairment losses and the market pricing of deals. Additionally such uncertainty may relate to the valuation of temporary differences on the provision and recovery of the provision for impairment losses on loans to customers and receivables, as an underestimation of the taxable profit. The management of the Group believes that it has accrued all tax amounts due and therefore no allowance has been made in the consolidated financial statements.

Generally, taxpayers are subject to tax audits with respect to three calendar years preceding the year of the audit. However, completed audits do not exclude the possibility of subsequent additional tax audits performed by upper-level tax inspectorates reviewing the results of tax audits of their subordinate tax inspectorates. In the case of criminal investigation statute of limitation may be extended up to seven years based on the court decision.

**Operating environment** – Laws and regulations affecting businesses in Azerbaijan continue to change rapidly. Tax, currency and customs legislation within Azerbaijan are subject to varying interpretations, and other legal and fiscal impediments contribute to the challenges faced by entities currently operating in Azerbaijan. The future economic direction of Azerbaijan is largely dependent upon economic, fiscal and monetary measures undertaken by the government, together with legal, regulatory, and political developments.

The global financial turmoil that has negatively affected Azerbaijan's financial and capital markets in 2009 and 2010 has receded and Azerbaijan's economy returned to growth in 2011 and 2012. However significant economic uncertainties remain. Adverse changes arising from systemic risks in global financial systems, including any tightening of the credit environment or from decline in the oil and gas prices could slow or disrupt the Azerbaijan's economy, adversely affect the Group's access to capital and cost of capital for the Group and, more generally, its business, results of operations, financial condition and prospects.

Because Azerbaijan produces and exports large volumes of oil and gas, Azerbaijan's economy is particularly sensitive to the price of oil and gas on the world market that fluctuated significantly during 2012 and 2011.

# 24. TRANSACTIONS WITH RELATED PARTIES

Transactions between the Bank and its subsidiary, which is related party of the Bank, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed below:

		Decembe	er 31, 2012	Decembe	er 31, 2011
	Notes	Related party balances	Total category as per the financial statements caption	Related party balances	Total category as per the financial statements caption
Loans to customers - shareholders and entities in which a substantial interest is owned by shareholders of the Group	11	_	419,096	167	265,674
- key management personnel of the Group		126		55	
Investment securities available-for sale - shareholders and entities in which a substantial interest is owned by shareholders of the Group	12	1,387	18,578	_	8,691
- key management personnel of the Group		-		-	
Allowance for impairment losses	11		(11,962)		(8,094)
substantial interest is owned by shareholders of the Group - key management personnel of the		-		(3)	
Group Amounts due to customers - shareholders and entities in which a substantial interest is owned by	18	(1)	300,620	(2)	206,158
shareholders of the Group - key management personnel of the		2,946		2,543	
Group		4,350		4,485	
Other liabilities - shareholders and entities in which a substantial interest is owned by	20		2,756		2,323
shareholders of the Group	0.4	1,484	0.040	1,413	
Subordinated debt - shareholders and entities in which a substantial interest is owned by	21		2,816		2,816
shareholders of the Group		824		826	
Commitments on loans and unused credit lines - key management personnel of the	23		19,141		9,117
Group		79		59	
Guarantees issued - shareholders and entities in which a substantial interest is owned by	23		14,674		2,510
shareholders of the Group		12,033		567	

The remuneration of directors and other members of key management were as follows:

		ended r 31, 2012	Year ended December 31, 2011	
	Related party transactions	Total category as per the financial statements caption	Related party transactions	Total category as per the financial statements caption
Key management personnel compensation - salaries and other short-term				
benefits	4,476	16,133	3.517	11,360
- social security costs	229	2,612	774_	1,972
Total key management personnel compensation (Note 7)	4,705	18,745	4,291	13,332

Included in the consolidated statement of profit or loss for the years ended December 31, 2012 and 2011 are the following amounts which were recognized in transactions with related parties:

	Year ended December 31, 2012				
	Notes	Related party transactions	Total category as per the financial statements caption	Related party transactions	Total category as per the financial statements caption
Interest income - shareholders and entities in which a substantial interest is owned by			95,117		62,892
shareholders of the Group - key management personnel of the		4		95	
Group		18		13	
Interest expense - shareholders and entities in which a substantial interest is owned by			(31,549)		(23,525)
shareholders of the Group		(356)		(232)	
<ul> <li>key management personnel of the Group</li> </ul>		(484)		(655)	
Provision for loan impairment losses - shareholders and entities in which a substantial interest is owned by	4		(5,143)		(1,304)
shareholders of the Group		-		11	
<ul> <li>key management personnel of the Group</li> </ul>		-		1	
Fee and commission income - shareholders and entities in which a	5		7,383		5,168
substantial interest is owned by shareholders of the Group		21		24	
<ul> <li>key management personnel of the Group</li> </ul>		2		2	
Other operating expenses - shareholders and entities in which a	7		(6,556)		(4,406)
substantial interest is owned by shareholders of the Group		(617)		(471)	

### 25. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is defined as the amount at which the instrument could be exchanged in a current transaction between knowledgeable willing parties in an arm's length transaction, other than in forced or liquidation sale.

#### Assets for which fair value approximates carrying value

For financial assets and liabilities that have a short term maturity (less than 3 months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings accounts without a maturity.

Amounts due from other banks and other credit institutions, amounts due to banks and other financial institutions, amounts due to customer, debt securities issued, and subordinated debt

The carrying value of amounts due from other banks and other credit institutions, amounts due to banks and other financial institutions, amounts due to customer, debt securities issued, and subordinated debt placed during the period of one month to the reporting date is assumed to be fair value amount for them. The fair value of the other term deposits is estimated by application of market interest rates when the deposits were placed with the current market rates offered on similar deposits.

### Loans and advances to customers and other debt securities

Loans and advances to personal customers and other debt securities are made both at variable and at fixed rates. As there is no active secondary market in the Republic of Azerbaijan for such loans and advances, there is no reliable market value available for this portfolio.

- (a) Variable rate Management believes that carrying rate may be assumed to be fair value.
- (b) Fixed rate Certain of the loans secured are at a fixed rate. Fair value has been estimated by reference to the market rates available at the reporting date for similar loans of maturity equal to the remaining fixed period.

## Investment securities available-for-sale

The fair value of equity securities included in equity available-for-sale investments cannot be measured reliably. As at December 31, 2012 and 2011 the carrying value of them was AZN 1,586 thousand and AZN 190 thousand, respectively. Since these shares are not publicly traded and the range of reasonable fair value estimates is significant, it is not possible to estimate fair value.

## 26. CAPITAL ADEQUACY

The Bank maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Bank's capital is monitored using, among other measures, the ratios established by the CBAR in supervising the Bank.

The objectives of management when managing the Bank's capital are (i) to comply with the capital requirements set by CBAR, (ii) to safeguard the Bank's ability to continue as a going concern and (iii) to maintain strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value. Compliance with capital adequacy ratios set by CBAR is monitored monthly with reports outlining their calculation reviewed and signed by the Bank's Chief Accountant and Chairman of the Management Board. The other objectives of capital management are evaluated annually.

CBAR capital adequacy ratio

The CBAR requires each bank or banking group to:

- a) hold the minimum level of share capital of AZN 10,000 thousand (2011: AZN 10,000 thousand);
- b) maintain a ratio of total regulatory capital to risk-weighted assets (the 'total capital ratio') at or above the prescribed minimum of 12% (2011: 12%); and
- c) maintain a ratio of Tier 1 capital to risk-weighted assets (the 'Tier 1 capital ratio') at or above the prescribed minimum of 6% (2011: 6%).

Management believes that the Bank was in compliance with the statutory capital adequacy ratio throughout 2012.

As at December 31, 2012 and 2011, the Bank's capital adequacy ratio on this basis was as follows:

	2012	2011
Tier 1 capital	52,438	26,465
Tier 2 capital Investments in unconsolidated subsidiaries and other equity	43,105	26,175
investments	(1,478)	-
Less: deductions from capital	(1,015)	(290)
Total regulatory capital	93,050	52,350
Risk-weighted assets	437,040	283,680
Tier 1 capital adequacy ratio	11.77%	9.23%
Total capital adequacy ratio	21.29%	18.42%

### 27. RISK MANAGEMENT POLICIES

Management of risk is fundamental to the Group's banking business and is an essential element of the Group's operations. The main risks inherent to the Group's operations are those related to:

- Credit exposures
- · Liquidity risk
- Market risk

The Group recognizes that it is essential to have efficient and effective risk management processes in place. To enable this, the Group has established a risk management framework, whose main purpose is to protect the Group from risk and allow it to achieve its performance objectives. Through the risk management framework, the Group manages the risks the following risks:

#### Credit risk

The Group is exposed to credit risk which is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

Risk management and monitoring is performed within set limits of authority. These processed are performed by the Credit Committees and the Group's Management Board. Before any application is made by the Credit Committee, all recommendations on credit processes (borrower's limits approved, or amendments made to loan agreements, etc.) are reviewed and approved by the branch risk-manager or the Risk Management Department. Daily risk management is performed by the Head of Credit Departments and Branch Credit Divisions.

The Group structures the level of credit risk it undertakes by placing limits on the amount of risk accepted in relation to one borrower, or groups of borrowers, and to industry segments. Limits on the level of credit risk by a borrower and a product (by industry sector) are approved quarterly by the Management Board. The exposure to any one borrower including banks and brokers is further restricted by sub-limits covering on and off-balance sheet exposures which are set by the Credit Committee. Actual exposures against limits are monitored daily.

Where appropriate, and in the case of most loans, the Group obtains collateral and corporate and personal guarantee. Certain portion of loans is personal lending, where no such facilities can be obtained. Such risks are monitored on a continuous basis and subject to annual or more frequent reviews.

Commitments to extend credit represent unused portions of credit in the form of loans, guarantees or letters of credit. The credit risk on off-balance sheet financial instruments is defined as a probability of losses due to the inability of counterparty to comply with the contractual terms and conditions. With respect to credit risk on commitments to extend credit, the Group is potentially exposed to a loss

than the total unused commitments since most commitments to extend credit are contingent upon customers maintaining specific credit standards. The Group applies the same credit policy to the contingent liabilities as it does to the statement of financial position financial instruments, i.e. the one based on the procedures for approving the grant of loans, using limits to mitigate the risk, and current monitoring. The Group monitors the term to maturity of off balance sheet contingencies because longer term commitments generally have a greater degree of credit risk than short-term commitments.

### Maximum exposure of credit risk

The Group's maximum exposure to credit risk varies significantly and is dependent on both individual risks and general market economy risks.

The following table presents the maximum exposure to credit risk of balance sheet and off balance sheet financial assets. For financial assets in the consolidated statement of financial position, the maximum exposure is equal to the carrying amount of those assets prior to any offset or collateral. The Group's maximum exposure to credit risk under contingent liabilities and commitments to extend credit, in the event of non-performance by the other party where all counterclaims, collateral or security prove valueless, is represented by the contractual amounts of those instruments.

	Maximum exposure December 31, 2012	Maximum exposure December 31, 2011
Cash and cash equivalents (excluding cash on hand)	11,260	10,253
Amounts due from banks and other credit institutions	8,900	5,574
Loans to customers	407,134	257,580
Investment securities available-for-sale	16,992	8,501
Other debt securities	5,015	5,012
Other financial assets	331	377
Commitments and contingencies	33,967	11,846

#### Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For auto lending: cash, liens over vehicles, third party guarantees;
- For business lending: charges over real estate, inventory and trade receivables, third party guarantees;
- For consumer lending: cash, charges over credited consumer appliances, third party guarantees, mortgages over residential properties;
- For microloans: cash, inventory and trade receivables, third party guarantees, charges over real estate; and
- For card lending: cash, third party guarantees

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for loan impairment.

# Off – balance sheet risk

The Group applies fundamentally the same risk management policies for off-balance sheet risks as it does for its on-balance sheet risks. In the case of commitments to lend, customers and counterparties will be subject to the same credit management policies as for loans and advances. Collateral may be sought depending on the strength of the counterparty and the nature of the transaction.

# Credit quality per class of financial assets

The credit quality of financial assets is managed by the Group's internal credit ratings. The table below shows the credit quality by class of asset for loan-related lines in the consolidated statement of financial position, based on the Group's credit rating system. In the table below loans to banks and customers of high grade are those having a minimal level of credit risk, normally with a government guarantee or very well collateralized. Other borrowers with good financial position and good debt service are included in the standard grade. Investment securities of high grade are those issued by government and its agencies with very low default probability and at risk free rate.

	Notes	High grade	Standard Grade	Past due but not impaired	Individually impaired	Total 2012
Amounts due from banks and other						
credit institutions Loans to customers:	10 11	347	8,553	-	-	8,900
Auto loans Business loans		- 19,477	88,065 20,270	5,828 3,156	- 2,452	93,893 45,355
Consumer loans Microloans		3,033	208,715 32,493	5,886 437	-	217,634 32,942
Cards		2,141	26,713	377	-	29,231
Other		4	37			41
Investment securities		24,667	376,293	15,684	2,452	419,096
available-for-sale Other debt securities	12 13	16,992 5,015		-	-	5,015
		47,021	384,846	15,684	2,452	450,003
	Notes	High grade	Standard Grade	Past due but not impaired	Individually impaired	Total 2011
Amounts due from banks and other						
credit institutions Loans to customers:	10 11	556	5,018	-	-	5,574
Auto loans Business loans		-	55,386 20,229	4,884 2,530	- 1,611	60,270 24,370
Consumer loans		2,151	147,387	4,304	-	153,842
Microloans Cards		3 1,608	19,431 5,508	454 188		19,888 7,304
		3,762	247,941	12,360	1,611	265,674
Investment securities available-for-sale	12	8,501	-	-	-	8,501
Other debt securities	13	5,012	-			5,012
Total		17,831	252,959	12,360_	1,611	284,761

It is the Group's policy to maintain accurate and consistent risk ratings across the credit portfolio. This facilitates focused management of the applicable risks and the comparison of credit exposures across all lines of business and products. The rating system is supported by a variety of financial analytics, combined with processed market information to provide the main inputs for the measurement of counterparty risk. All internal risk ratings are tailored to the various categories and are derived in accordance with the Group's rating policy. The attributable risk ratings are assessed and updated regularly.

Ageing analysis of past due but not impaired loans per class of financial assets:

Loans to customers:	Less than 30 days	31 to 60 days	61 to 90 days	More than 90 days	Total 2012
Auto loans	387	169	147	5,124	5,827
Business loans	1,456	36	426	1,239	3,157
Consumer loans	1,690	212	266	3,718	5,886
Microloans	274	10	16	137	437
Cards	72		2	303	377
Total	3,879	427	857	10,521	15,684
	Less than 30 days	31 to 60 days	61 to 90 days	More than 90 days	Total 2011
Loans to customers:	,.	,	,-		
Auto loans	115	970	605	3,194	4,884
Business loans	465	23	154	1,888	2,530
Consumer loans	83	559	415	3,247	4,304
Microloans	21	46	14	373	454
Cards	36	18	2	132	188
Total	720	1,616	1,190	8,834	12,360

### Impairment assessment

The main considerations for the loan impairment assessment are based on the information provided by the roll-rate model, which measures the movement of the past due amounts balances in various time brackets. The Group addresses impairment assessment in two areas: individually assessed allowances and collectively assessed allowances.

#### Individually assessed allowances

The Group determines the allowances appropriate for each individually significant loan on an individual basis. Items considered when determining allowance amounts include the sustainability of the counterparty's business plan, its ability to improve performance once a financial difficulty has arisen, projected receipts and the expected dividend payout should bankruptcy ensue, the availability of other financial support and the realizable value of collateral, and the timing of the expected cash flows. The impairment losses are evaluated at each reporting date, unless unforeseen circumstances require more careful attention.

# Collectively assessed allowances

Allowances are assessed collectively for losses on loans to customers that are not individually significant (including credit cards, residential mortgages and unsecured consumer lending) and for individually significant loans where there is not yet objective evidence of individual impairment. Allowances are evaluated on each reporting date with each portfolio receiving a separate review.

The collective assessment takes account of impairment that is likely to be present in the portfolio even though there is no yet objective evidence of the impairment in an individual assessment. Impairment losses are estimated by taking into consideration the roll-rate model assessment. The impairment allowance is then reviewed by credit management to ensure alignment with the Group's overall policy.

Financial guarantees and letters of credit are assessed and provision made in a similar manner as for loans.

# Geographical concentration

The Risk Management Committee exercises control over the risk in the legislation and regulatory arena and assesses its influence on the Group's activity. This approach allows the Group to minimize potential losses from the investment climate fluctuations in the Republic of Azerbaijan.

The geographical concentration of assets and liabilities is set out below:

	The Republic of Azerbaijan	Other non- OECD countries	OECD countries	December 31, 2012 Total
NON-DERIVATIVE FINANCIAL ASSETS Cash and cash equivalents Amounts due from banks and other credit	22,377	254	4,529	27,160
institutions	8,553	-	347	8,900
Loans to customers	407,134	-	-	407,134
Investment securities available-for-sale	18,578	-	-	18,578 5,015
Other debt securities Other financial assets	5,015 331	-	-	331
Stroi mandarassas				
Total non-derivative financial assets	461,988	254	4,876	467,118
NON-DERIVATIVE FINANCIAL LIABILITIES Amounts due to banks and other financial				
institutions	63,081	2,255	7,146	72,482
Amounts due to customers	300,620	-	- 71	300,620
Other financial liabilities Subordinated debt	1,954	1,992	824	2,025 2,816
Total non-derivative financial liabilities	365,655	4,247	8,041	377,943
NET POSITION	96,333	(3,993)	(3,165)	89,175
	The Republic of Azerbaijan	Other non- OECD countries	OECD countries	December 31, 2011 Total
NON-DERIVATIVE FINANCIAL ASSETS Cash and cash equivalents Amounts due from banks and other credit	Republic of	OECD		2011
	Republic of Azerbaijan	OECD countries	countries	2011 Total
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers	Republic of Azerbaijan  15,199  5,018 257,580	OECD countries	countries 2,713	2011 Total 17,976 5,574 257,580
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale	Republic of Azerbaijan  15,199  5,018 257,580 8,691	OECD countries	countries 2,713	2011 Total 17,976 5,574 257,580 8,691
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers	Republic of Azerbaijan  15,199  5,018 257,580	OECD countries	countries 2,713	2011 Total 17,976 5,574 257,580
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities	Republic of Azerbaijan  15,199  5,018 257,580 8,691 5,012	OECD countries	countries 2,713	2011 Total 17,976 5,574 257,580 8,691 5,012
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities Other financial assets	15,199 5,018 257,580 8,691 5,012 377	OECD countries 64 - - -	2,713 556	2011 Total 17,976 5,574 257,580 8,691 5,012 377
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities Other financial assets  Total non-derivative financial assets  NON-DERIVATIVE FINANCIAL LIABILITIES Amounts due to banks and other financial institutions	Republic of Azerbaijan  15,199  5,018 257,580 8,691 5,012 377  291,877	OECD countries 64 - - -	2,713 556	2011 Total  17,976  5,574 257,580 8,691 5,012 377  295,210
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities Other financial assets  Total non-derivative financial assets  NON-DERIVATIVE FINANCIAL LIABILITIES Amounts due to banks and other financial institutions Amounts due to customers	Republic of Azerbaijan  15,199  5,018 257,580 8,691 5,012 377  291,877  30,214 206,158	OECD countries  64	2,713 556 3,269	2011 Total  17,976  5,574 257,580 8,691 5,012 377  295,210  37,990 206,158
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities Other financial assets  Total non-derivative financial assets  NON-DERIVATIVE FINANCIAL LIABILITIES Amounts due to banks and other financial institutions Amounts due to customers Other financial liabilities	Republic of Azerbaijan  15,199  5,018 257,580 8,691 5,012 377  291,877	OECD countries  64	2,713 556 3,269	2011 Total  17,976  5,574 257,580 8,691 5,012 377  295,210  37,990 206,158 1,887
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities Other financial assets  Total non-derivative financial assets  NON-DERIVATIVE FINANCIAL LIABILITIES Amounts due to banks and other financial institutions Amounts due to customers	Republic of Azerbaijan  15,199  5,018 257,580 8,691 5,012 377  291,877  30,214 206,158	OECD countries  64	2,713 556 3,269	2011 Total  17,976  5,574 257,580 8,691 5,012 377  295,210  37,990 206,158
Cash and cash equivalents Amounts due from banks and other credit institutions Loans to customers Investment securities available-for-sale Other debt securities Other financial assets  Total non-derivative financial assets  NON-DERIVATIVE FINANCIAL LIABILITIES Amounts due to banks and other financial institutions Amounts due to customers Other financial liabilities Subordinated debt	Republic of Azerbaijan  15,199  5,018 257,580 8,691 5,012 377  291,877  30,214 206,158 1,887	OECD countries  64	2,713 556 3,269  7,044 - 826	2011 Total  17,976  5,574 257,580 8,691 5,012 377  295,210  37,990 206,158 1,887 2,816

# Liquidity risk

Liquidity risk refers to the availability of sufficient funds to meet deposit withdrawals and other financial commitments associated with financial instruments as they actually fall due.

The ALMC controls these types of risks by means of maturity analysis, determining the Group's strategy for the next financial period. Current liquidity is managed by the Treasury Department, which deals in the money markets for current liquidity support and cash flow optimization.

In order to manage liquidity risk, the Group performs daily monitoring of future expected cash flows on clients' and banking operations, which is a part of assets/liabilities management process. The Management Board sets limits on the minimum proportion of maturing funds available to meet deposit withdrawals and on the minimum level on interbank and other borrowing facilities that should be in place to cover withdrawals at unexpected levels of demand.

An analysis of the liquidity risk based on contractual undiscounted cash outflows is presented in the following table. The presentation below is based upon the information provided internally to key management personnel of the Group.

Financial liabilities As at December 31, 2012	Less than 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total
Amounts due to banks and other					
financial institutions	9,081	38,244	23,519	6,893	77,737
Amounts due to customers	57,280	165,945	119,613	5	342,843
Debt securities issued	303	900	12,400	-	13,603
Other financial liabilities	-	2,025	-	-	2,025
Subordinated debt	77	328	3,579	861	4,845
Total undiscounted financial					
liabilities	66,741	207,442	159,111	7,759	441,053
Financial liabilities	Less than	3 to 12	1 to 5	Over 5	
As at December 31, 2011	3 months	months	years	years	Total
Amounts due to banks and other					
financial institutions	7,195	15,193	16,547	2,578	41,513
Amounts due to customers	46,946	106,490	82,195	5	235,636
Other financial liabilities	_	1,887	-	_	1,887
Subordinated debts	166	309	1,647	3,181	5,303
Total undiscounted financial					
liabilities	54,307	123,879	100,389	5,764	284,339

The table below shows an analysis of financial assets and financial liabilities according to maturity.

	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	Maturity undefined	December 31, 2012 Total
NON-DERIVATIVE FINANCIAL ASSETS								
Fixed interest rate instruments								
Cash and cash equivalents	1.91%	-	2,543	-	-	-	-	2,543
Amounts due from banks and other credit institutions	12.50%	3	-	256	-	-	-	259
Loans to customers	28.88%	33,697	52,445	184,339	131,534	5,119	-	407,134
Investment securities available- for-sale	1.70%	16,992	-	-	-	-	1,586	18,578
Other debt securities	3.05%	5,015						5,015
Total fixed interest bearing financial assets	-	55,707	54,988	184,595	131,534	5,119	1,586	433,529
Non-interest bearing financial assets								
Cash and cash equivalents  Amounts due from banks and		24.617	-	-	-	-	-	24,617
other credit institutions Other financial assets		331				-	8.641	8,641 331
Total non-interest bearing financial assets	-	24,948					8,641	33,589
Total non-derivative financial assets and precious metals	=	80,655	54,988	184,595	131,534	5,119	10,227	467,118
NON-DERIVATIVE FINANCIAL LIABILITIES								
Fixed interest rate instruments								
Amounts due to banks and other financial institutions Amounts due to customers Debt securities issued Subordinated debts	7.37% 12.60% 12.00% 19.45%	1,201 13,222 -	5,698 22,086 57	35,135 150,744 - 39	21,733 97,590 10,000	5,259 5 - 785	- - -	69,026 283,647 10,057 824
Total fixed interest bearing financial liabilities	_	14,423	27,841	185,918	129,323	6,049		363,554
Variable interest rate instruments								
Subordinated debts	12.81%	-	-	29	1,963	-	-	1,992
Amounts due to banks and other financial institutions	4.43%	_		744	1,443	-	-	2,187
Total variable interest bearing financial liabilities				773	3,406			4,179
Non-interest bearing financial liabilities and commitments								
Amounts due to banks and other financial institutions Amounts due to customers Other financial liabilities	_	1,269 16,973 541	- - -	- - -	-	- - 1,484	-	1,269 16,973 2,025
Total non-interest bearing financial liabilities and commitments	_	18,783				1,484		20,267
Total non-derivative financial liabilities and commitments		33,206	27,841	186,691	132,729	7,533		
Interest sensitivity gap	_	41,284	27,147	(2,096)	(1,195)	(930)		
Cumulative interest sensitivity gap	=	41,284	68,431	66,335	65,140	64,210		
Liquidity gap	_	47,449	27,147	(2,096)	(1,195)	(2,414)		
Cumulative liquidity gap		47.449	74.596	72,500	71.305	68,891		

	Weighted average effective interest rate	Up to 1 month	1 month to 3 months	3 month to 1 year	1 year to 5 years	Over 5 years	Maturity undefined	December 31, 2011 Total
NON-DERIVATIVE FINANCIAL ASSETS								
Fixed interest rate instruments								
Cash and cash equivalents	3.64%	3,868	1,023	-	-	-	-	4,891
Amounts due from banks and other credit institutions Loans to customers Investment securities available-	6.60% 32.10%	21,680	35,386	458 123,382	75,129	2,003	-	458 257,580
for-sale Other debt securities	2.59% 3.05%	8,501 5,012	-	-	-	-	190	8,691 5,012
Total fixed interest bearing financial assets	3.03 /	39,061	36,409	123,840	75,129	2,003	190	276,632
Non-interest bearing financial assets								
Cash and cash equivalents  Amounts due from banks and		13,085	-	-	-	-	-	13,085
other credit institutions Other financial assets	-	377				-	5,116 	5,116 577
Total non-interest bearing financial assets		13,462					5,116	18,578
Total non-derivative financial assets	=	52,523	36,409	123,840	75,129	2,003	5,306	295,210
NON-DERIVATIVE FINANCIAL LIABILITIES								
Fixed interest rate instruments								
Amounts due to banks and other financial institutions Amounts due to customers Subordinated debts	7.33% 12.88% 19.45%	1,285 9,849	4,600 14,913	13,677 97,178 39	12,230 65,233	1,603 5 787	- - -	33,395 187,178 826
Total fixed interest bearing financial liabilities	-	11,134	19,513	110,894	77,463	2,395		221,399
Variable interest rate instruments								
Subordinated debts Amounts due to banks and	12.81%	-	-	25		1,965	-	1,990
other financial institutions	5.50%	355	2	1,741	1,529			3,627
Total variable interest bearing financial liabilities	-	355	2	1,766	1,529	1,965		5,617
Non-interest bearing financial liabilities								
Amounts due to banks and other financial institutions Amounts due to customers Other financial liabilities	-	968 18,980 474	- - -	<u>.</u>	-	- -	1,413	968 18,980 1,887
Total non-interest bearing financial liabilities	-	20,422		-			1,413	21,835
Total non-derivative financial liabilities	-	31,911	19,515	112,660	78,992	4,360		
Interest sensitivity gap	-	27,572	16,894	11,180	(3,863)	(2,357)		
Cumulative interest sensitivity gap	=	27,572	44,466	55,646	51,783	49,426		
Liquidity gap	-	20,612	16,894	11,180_	(3,863)	(2,357)		
Cumulative liquidity gap		20,612	37.506	48,686	44,823	42,466		

## Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchanges. The Group does not have any significant equity, corporate fixed income or derivatives holdings.

#### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments. The risk is managed by the Group by matching floating rate borrowings and assets. Additionally the ALMC on quarterly basis reviews the overall interest rate spreads by detailed analysis of the assets and liabilities interest rate structure. The following table demonstrates the sensitivity to a reasonable possible change in interest rates, with all other variables held constant, of the Group's income statement.

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held at 31 December 2012 and 2011, respectively.

Currency	Increase in % rate 2012	Sensitivity of net interest income 2012	Increase in % rate 2011	Sensitivity of net interest income 2011
USD	1%	(20)	1%	(57)
EUR	1%	(22)	1%	(24)
Currency	Decrease in % rate 2012	Sensitivity of net interest income 2012	Decrease in % rate 2011	Sensitivity of net interest income 2011
USD	(1%)	20	(1%)	57
EUR	(1%)	22	(1%)	24

## **Currency risk**

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Supervisory Board of the Group has set limits on positions by currency based on the CBAR regulations. The Treasury Department monitors the currency position of the Group on a daily basis.

The tables below indicate the currencies to which the Group had significant exposure at December 31, 2012 and 2011, respectively, on its non-trading monetary assets and liabilities and its forecast cash flows. The analysis calculates the effect of a reasonably possible movement of the currency rate against the AZN, with all other variables held constant on the income statement). The effect on equity does not differ from the effect on the income statement. A negative amount in the table reflects a potential net reduction in income statement or equity, while a positive amount reflects a net potential increase.

Currency	Increase in currency rate in % 2012	Effect on profit before tax 2012	Increase in currency rate in % 2011	Effect on profit before tax 2011
USD	10%	(790)	10%	(598)
EUR	10%	70	10%	1
Currency	Decrease in currency rate in % 2012	Effect on profit before tax 2012	Decrease in currency rate in % 2011	Effect on profit before tax 2011
USD	(10%)	790	(10%)	598
EUR	(10%)	(70)	(10%)	(1)

## Limitations of sensitivity analysis

The above tables demonstrate the effect of a change in a key assumption while other assumptions remain unchanged. In reality, there is a correlation between the assumptions and other factors. It should also be noted that these sensitivities are non-linear, and larger or smaller impacts should not be interpolated or extrapolated from these results.

The sensitivity analyses do not take into consideration that the Group's assets and liabilities are actively managed. Additionally, the financial position of the Group may vary at the time that any actual market movement occurs. For example, the Group's financial risk management strategy aims to manage the exposure to market fluctuations. As investment markets move past various trigger levels, management actions could include selling investments, changing investment portfolio allocation and taking other protective action. Consequently, the actual impact of a change in the assumptions may not have any impact on the liabilities, whereas assets are held at market value in the statement of financial position. In these circumstances, the different measurement bases for liabilities and assets may lead to volatility in shareholder equity.

Other limitations in the above sensitivity analyses include the use of hypothetical market movements to demonstrate potential risk that only represent the Group's view of possible near-term market changes that cannot be predicted with any certainty; and the assumption that all interest rates move in an identical fashion.

#### Price risk-own products

The Group is exposed to price risks of its products which are subject to general and specific market fluctuations.

The Group manages price risk through periodic estimation of potential losses that could arise from adverse changes in market conditions and establishing and maintaining appropriate stop-loss limits and margin and collateral requirements. With respect to undrawn loan commitments the Group is potentially exposed to a loss of an amount equal to the total amount of such commitments. However, the likely amount of a loss is less than that, since most commitments are contingent upon certain conditions set out in the loan agreements.

#### Operational risk

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Group cannot expect to eliminate all operational risks, but it endeavors to manage these risks through a control framework and by monitoring and responding to potential risks. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and assessment processes.

## 28. EVENTS AFTER THE REPORTING PERIOD

On April 16, 2013, the General Meeting of Shareholders of the Bank declared dividends in the total amount of AZN 16,167,500 for the results of the year ended December 31, 2012.