International Financial Reporting Standards Financial Statements and Independent Auditors' Report For the Year Ended December 31, 2020

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### **INDEPENDENT AUDITORS' REPORT**

To the Management, Shareholders and Supervisory Board of "Bank of Baku" Open Joint Stock Company:

# **Opinion**

We have audited the financial statements of "Bank of Baku" Open Joint Stock Company (the "Bank"), which comprise the statement of financial position as at December 31, 2020, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the statement of financial position as at December 31, 2020, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the audit of the Financial Statements section of our report. We are independent of the Bank in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Responsibilities of Management and Audit Committee for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or have no realistic alternative but to do so.

The Audit Committee is responsible for overseeing the Bank's financial reporting process.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Bank's internal control;
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Bank to cease to continue as a going concern;
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

April 26, 2021

Baku, the Republic of Azerbaijan

Baker Tilly Azerbaijan

# STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2020

(In thousands of AZN, unless otherwise indicated)

	Notes	December 31, 2020	December 31, 2019
ASSETS:			
Cash and cash equivalents	6	111,965	62,194
Amounts due from banks and other financial institutions	7	2,065	3,091
Investment securities	8	27,386	57,078
Loans to customers	9, 26	247,591	222,226
Property, equipment and intangible assets	10	11,982	12,809
Right-of-use assets	11	4,459	6,118
Deferred income tax assets	25	, <u>-</u>	332
Other assets	12	13,939	10,038
Total assets		419,387	373,886
LIABILITIES AND EQUITY			
LIABILITIES:			
Amounts due to banks and other financial institutions	13	101,467	85,181
Amounts due to customers	14, 26	196,663	186,226
Subordinated debt	15, 26	16,762	16,762
Lease liabilities	16	4,837	6,354
Deferred income tax liabilities	25	3,880	-
Other liabilities	17	5,792	3,959
Total liabilities		329,401	298,482
EQUITY:			
Share capital	18	52,870	52,870
Revaluation reserve for property and equipment		4,320	6,038
Retained earnings		32,796	16,496
Total equity		89,986	75,404
TOTAL LIABILITIES AND EQUITY		419,387	373,886

On behalf of the Management Board:

Eldar Hamidov Chairman of the Management Board

April 26, 2021 Baku, the Republic of Axerbaijan

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Ali Ibrahimov Chief Financial Officer

April 26, 2021

Baku, the Republic of

Baku, the Republic of Azerbaijan

The notes on pages 8-91 form an integral part of these financial statements.

# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED DECEMBER 31, 2020

(In thousands of AZN, unless otherwise indicated)

	Notes	Year ended December 31, 2020	Year ended December 31, 2019
Interest income Interest expense	19, 26 19, 26	53,470 (16,344)	42,380 (11,565)
Net interest income		37,126	30,815
Recovery of expected credit losses on debt financial assets	20, 26	9,526	24,139
Net interest income		46,652	54,954
Fee and commission income Fee and commission expense Net gain on trading in foreign currencies Net gain on foreign exchange operations Net realized loss on foreign currency derivatives Other income, net	21 22	5,943 (6,641) 1,248 287 (332) 31	6,680 (5,602) 1,178 16 (312) 150
Net non-interest income		536	2,110
Personnel expenses General and administrative expenses Net fair value gain on initial recognition of financial instruments Change in fair value of financial assets at fair value through profit or loss Recovery of expected credit losses on other assets	23 24 9, 13 12 20, 26	(18,977) (9,457) 1,689	(18,131) (8,962) 16,036
Profit before income tax	20, 20	20,530	47,272
Income tax expense	25	(5,372)	(10,194)
Net profit for the year	25	15,158	37,078
Other comprehensive income: Items that will not be reclassified to profit or loss Change in revaluation of buildings Deferred tax effect of change in revaluation of buildings		(720) 144	
Other comprehensive loss		(576)	
Total comprehensive income for the year		14,582	37,078

On behalf of the Management Board:

Eldar Hamidov Chairman of the Mahagement Board

April 26, 2021

Ali Ibrahimov

Chief Financial Officer

April 26, 2021 Baku, the Republic of Azerbaijan

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Baku, the Republic of Azerbaijan

The notes on pages 8-91 form an integral part of these financial statements.

# STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2020

(In thousands of AZN, unless otherwise indicated)

	Share capital	Property revaluation reserve	(Accumulated deficit)/ retained earnings	Total equity
January 1, 2019	52,870	6,398	(20,942)	38,326
Net profit for the year Transfer of revaluation reserve to	-	-	37,078	37,078
retained earnings	<del>-</del>	(360)	360	
December 31, 2019	52,870	6,038	16,496	75,404
Net profit for the year Other comprehensive loss Transfer of revaluation reserve to	-	(576)	15,158	15,158 (576)
retained earnings		(1,142)	1,142	
December 31, 2020	52,870	4,320	32,796	89,986

On behalf of the Management Board:

Eldar Hamidov

Chairman of the Marias ment Board

April 26, 2021 Baku, the Republic of Azerbaijan

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Ali Ibrahimov Chief Financial Officer

April 26, 2021

Baku, the Republic of Azerbaijan

The notes on pages 8-91 form an integral part of these financial statements.

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020

(In thousands of AZN, unless otherwise indicated)

	Notes	Year ended December 31, 2020	Year ended December 31, 2019
Cash flows from operating activities:			
Interest received Interest paid Fees and commissions received Fees and commissions paid Personnel expenses paid General and administrative expenses paid Net gain from trading in foreign currencies		58,023 (11,069) 5,943 (6,641) (18,757) (6,460) 1,248	40,540 (12,519) 6,680 (5,602) (18,374) (5,992) 1,178
Net realized loss on foreign currency derivatives Other income received, net		(2)	(312)
Cash inflow from operating activities before changes in operating assets and liabilities		22,297	5,629
(Increase)/decrease in operating assets Amounts due from banks and other credit institutions Loans to customers Other assets		1,033 (19,991) (3,327)	27,741 8,426 (290)
Increase/(decrease) in operating liabilities Amounts due to banks and other financial institutions Amounts due to customers Other liabilities		(456) 9,471 557	613 18,157 (13,930)
Cash flows provided from operating activities		9,584	46,346
Cash flows from investing activities:			
Purchase of property, equipment and intangible assets Proceeds from sale of property, equipment and intangible assets Payments for investment securities Proceeds from sale and redemption of investment securities		(2,023) 17 (22,402) 52,078	(955) 120 (60,691) 8,208
Cash flows provided from/(used in) investing activities		27,670	(53,318)
Cash flows from financing activities:			
Proceeds from other borrowed funds Repayment of other borrowed funds Repayment of principal portion on lease liabilities	13 13 16	18,212 (4,765) (1,494)	77,346 (24,697) (1,399)
Cash flows provided from financing activities		11,953	51,250

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

	Notes	Year ended December 31, 2020	Year ended December 31, 2019
Effect of exchange rate changes on the balance of cash and cash equivalents held in foreign currencies Effect of changes in ECL on cash and cash equivalents	20	567	(78) 14
Net increase in cash and cash equivalents		49,771	44,214
Cash and cash equivalents, beginning of the year	6	62,194	17,980
Cash and cash equivalents, end of the year	6	111,965	62,194

On behalf of the Management Board:

Eldar Hamidov Chairman of the Management Board

April 26, 2021 Baku, the Republic of Azerbaijan

of Bak

Ali Ibrahimov Chief Financial Officer

April 26, 2021

Baku, the Republic of Azerbaijan

The notes appages 8-91 form an integral part of these financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020

(In thousands of AZN, unless otherwise indicated)

#### 1. INTRODUCTION

# Bank and its principal activity

"Bank of Baku" OJSC operates under banking license number 247 issued by the Central Bank of the Republic of Azerbaijan (the "CBAR") on February 18, 2005.

The Bank's principal activities are deposit-taking, customer account maintenance, credit operations, issuance of guarantees, cash and settlement operations, securities and foreign exchange transactions. Its main office is in Baku and it operates through 17 branches (2019: 17) in Baku and other cities of the Republic of Azerbaijan and 3 servicing outlets as at December 31, 2020 (2019: 3 servicing outlets). The Bank's registered legal address is 42 Ataturk Avenue, Baku, AZ 1069, Azerbaijan.

The Bank's activities are regulated by the Central Bank of the Republic of Azerbaijan.

The Bank participates in the state deposit insurance scheme, which was introduced by the "Law on Deposit Insurance" dated December 29, 2006. The Azerbaijan Deposit Insurance Fund (the "Fund") guarantees repayment of 100% of individual deposits meeting the following criteria:

According to the Law of the Republic of Azerbaijan on "Deposit Insurance", insured deposit is the part of a protected deposit that will be compensated by the Deposit Insurance Fund in case of an insurance incident that occurred in the participant bank where a depositor is serviced. Starting from June 1, 2020, the maximum annual interest rate on protected deposits in the national currency is set at 12%, and in foreign currency - 2.5%. According to another law on "Full Deposit Insurance" dated January 19, 2016 and last amended on December 18, 2020, all protected deposits within the annual interest rate set by the Board of Trustees of the Deposit Insurance Fund are fully insured until April 5, 2021 regardless of their amounts. Starting from April 5, 2021 in case of an insurance incident each depositor is entitled to receive compensation from the Deposit Insurance Fund for the full amount of deposit agreement, but not exceeding AZN 100 thousand.

As at December 31, 2020 and 2019 the following shareholders owned the Bank:

	December 31, 2020, %	December 31, 2019, %
"NAB Holding"	35.00	35.00
Mr. Hikmat Ismayilov	31.11	31.11
"Azpetrol Neft Shirketi" LLC	28.89	28.89
Mr. Elchin Isayev	5.00	5.00
Total	100.00	100.00

# Operating environment of the Bank

The Bank's operations are conducted in the Republic of Azerbaijan. There were a number of significant changes in the operating and economic environment during the year 2020, which had an impact on the Bank's business activities.

In March 2020 the World Health Organization (WHO) announced that the spread of the COVID-19 virus across the globe was a pandemic. Significant restrictions on travel and movement of individuals and the closure of non-essential businesses have either been imposed in most countries or have happened as a result of the pandemic. This has led to significant declines in GDP in most if not all large economically strong countries in which the Republic of Azerbaijan is in a trade relationship. The global economy was negatively impacted by the coronavirus pandemic (COVID-19) spread in the first half of 2020. Starting from June 2020 many countries including the Republic of Azerbaijan demonstrated improvement in the signs of pandemic and certain restrictions were lifted subsequently.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

As a result, recovery in global financial and commodity markets observed. However, subsequently the number of reported cases significantly increased in the Republic of Azerbaijan, and the government introduced new restrictions from mid-December 2020.

The restrictive lock-down measures to combat COVID-19 in the country significantly reduced economic activity and aggregate spending levels. Certain segments of the economy, such as hotels, transport, travel, entertainment and many other businesses also international trade much affected by these measures.

Oil prices have decreased significantly due to the substantial reduction in oil consumption in the pandemic environment but demonstrated stable growth during the second quarter of 2020. The government introduced support packages in the form of subsidized lending tools, payments to unemployed individuals and other subsidies to the entrepreneurs during the year to compensate for the economic slowdown caused by the pandemic.

On April 24, 2020, the Central Bank of Azerbaijan approved a package of additional measures "Procedure for the Temporary Regulation of Credit Institutions in the Context of the Coronavirus Pandemic". This procedure is designed to reduce the possible negative impact of the COVID-19 pandemic on the banking sector of the Republic of Azerbaijan and determines the classification of loans and risk groups, capital adequacy ratio and its calculation in banks and non-bank credit organizations operating in the Republic of Azerbaijan. According to the rules, concessions should be considered during the classification of loans and credit restructuring cases that meet the criteria. In addition, the total capital adequacy ratio for banks which are having special importance for the banking system was set at a minimum of 11%, and for other banks at 9% until April 1, 2021. According to the rule, dividend payments based on the results of previous years should be postponed until April 1, 2021, in order to protect the capital position and financial stability of banks. Subsequently, this date was extended to July 1, 2021.

The Bank's operations are conducted mainly in the Republic of Azerbaijan. Azerbaijan continues economic reforms and the development of its legal, tax and regulatory frameworks. The future stability of Azerbaijan's economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the Government as well as crude oil prices and stability of Azerbaijani Manat. Although the economy of the Republic of Azerbaijan is particularly sensitive to oil and gas prices, during recent years the Government of the Republic of Azerbaijan initiated major economic and social reforms to accelerate the transition to a more balanced economy and reduce dependence on the oil and gas sector. GDP in Azerbaijan was USD 42.6 billion during the year 2020, according to the State Statistical Committee of the Republic of Azerbaijan. In the long-term, the Azerbaijan GDP is projected to trend around USD 50 billion in 2021 and USD 51 billion in 2022, according to our econometric models.

The government continued its monetary policy with respect to the stability of Azerbaijani Manat as well as allocated foreign currency resources which stabilized Azerbaijani Manat. This policy continued in 2020 with the aim of maintaining macroeconomic stability. The Central Bank of the Republic of Azerbaijan has changed the refinancing rate several times during the year and the range was between 7.25% - 6.25% with a steady decrease in rates.

The Bank's management is monitoring changes in the macroeconomic environment and taking precautionary measures it considers necessary in order to support the sustainability and development of the Bank's business in the foreseeable future.

International credit rating agencies regularly evaluate the credit rating of the Republic of Azerbaijan. Fitch and S&P evaluated the rating of the Republic of Azerbaijan as "BB+". Moody's Investors Service set "Ba2" credit rating for the country.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The future economic growth of the Republic of Azerbaijan is largely dependent upon the effectiveness of economic, financial and monetary measures undertaken by the Government, together with tax, legal, regulatory and political developments. The Management is unable to predict, all developments in the economic environment which would have an impact on the Bank's operations and consequently what effect, if any, they could have on the financial position of the Bank. The management is currently performing sensitivity analyses under different oil price scenarios and elaborating relevant action plans for maintaining the sustainability of the business.

In September 2020, the escalation of unresolved conflict in Karabakh region (located in the southwest, which is internationally recognized as part of the Republic of Azerbaijan) resulted in clashes between the Republic of Azerbaijan and Armenian forces in occupied territories. In response, both countries introduced a curfew and military mobilization. Although the military actions mainly occurred in the western part of the Republic of Azerbaijan, some businesses were affected by the curfew which covered all the territories of the Republic of Azerbaijan including the capital Baku, to a certain degree. A complete ceasefire and a cessation of all hostilities in the zone of the Karabakh conflict were achieved on November 10, 2020. The level of macroeconomic effects in which the state involvement in liberated regions is uncertain as of reporting date.

These events and conditions described above created a level of uncertainty and risk that companies have not encountered before. The above-mentioned events had a significant effect on the financial results of the Bank during the year ended December 31, 2020 and in the subsequent period.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

# **Statement of Compliance**

These financial statements for the year ended December 31, 2020 have been prepared in accordance with International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board ("IASB") and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

#### Going concern

These financial statements have been prepared on the assumption that the Bank is a going concern and will continue in operation for the foreseeable future.

Management views the Bank as continuing in business for the foreseeable future with neither the intention nor the necessity of liquidation, ceasing trading or seeking protection from creditors pursuant to laws or regulations of the Republic of Azerbaijan. Accordingly, assets and liabilities are recorded on the basis that the Bank will be able to realize its assets and discharge its liabilities in the normal course of business. Some financial reporting frameworks contain an explicit requirement for management to make a specific assessment of the Bank's ability to continue as a going concern, and standards regarding matters to be considered and disclosures to be made in connection with going concern.

Management's assessment of the going concern assumption involves making a judgment, at a particular point in time, about the future outcome of events or conditions which are inherently uncertain.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

## Other basis of presentation criteria

These financial statements are presented in thousands of Azerbaijani Manat ("AZN"), unless otherwise indicated. These financial statements have been prepared under the historical cost convention, except measurement at fair value of certain financial instruments.

The Bank maintains its accounting records in accordance with the laws of the Republic of Azerbaijan. These financial statements have been prepared from the statutory accounting records and have been adjusted to conform to IFRS. These adjustments include certain reclassifications to reflect the economic substance of underlying transactions including reclassifications of certain assets and liabilities, income and expenses to appropriate financial statement captions.

# **Offsetting**

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Bank currently has a legally enforceable right to set-off the recognized amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously. The Bank currently has a legally enforceable right to set off if that right is not contingent on a future event and enforceable both in the normal course of business and in the event of default, insolvency or bankruptcy of the Bank and all counterparties.

### Financial instruments - key measurement terms

Depending on their classification financial instruments are carried at fair value or amortized cost as described below.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The best evidence of fair value is the price in an active market. An active market is one in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

Fair value of financial instruments traded in an active market is measured as the product of the quoted price for the individual asset or liability and the number of instruments held by the entity. This is the case even if a market's normal daily trading volume is not sufficient to absorb the quantity held and placing orders to sell the position in a single transaction might affect the quoted price.

Valuation techniques such as discounted cash flow models or models based on recent arm's length transactions or consideration of financial data of the investees are used to measure fair value of certain financial instruments for which external market pricing information is not available. Fair value measurements are analysed by level in the fair value hierarchy as follows: (i) level one are measurements at quoted prices (unadjusted) in active markets for identical assets or liabilities, (ii) level two measurements are valuations techniques with all material inputs observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices), and (iii) level three measurements are valuations not based on solely observable market data (that is, the measurement requires significant unobservable inputs). Transfers between levels of the fair value hierarchy are deemed to have occurred at the end of the reporting period.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial instrument. An incremental cost is one that would not have been incurred if the transaction had not taken place. Transaction costs include fees and commissions paid to agents (including employees acting as selling agents), advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs do not include debt premiums or discounts, financing costs or internal administrative or holding costs.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Amortized cost is the amount at which the financial instrument was recognized at initial recognition less any principal repayments, plus accrued interest, and for financial assets less any write-down for incurred impairment losses. Accrued interest includes amortization of transaction costs deferred at initial recognition and of any premium or discount to the maturity amount using the effective interest method. Accrued interest income and accrued interest expense, including both accrued coupon and amortized discount or premium (including fees deferred at origination, if any), are not presented separately and are included in the carrying values of the related items in the statement of financial position.

The effective interest method is a method of allocating interest income or interest expense over the relevant period, so as to achieve a constant periodic rate of interest (effective interest rate) on the carrying amount. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts (excluding future credit losses) through the expected life of the financial instrument or a shorter period, if appropriate, to the net carrying amount of the financial instrument. The effective interest rate discounts cash flows of variable interest instruments to the next interest repricing date, except for the premium or discount which reflects the credit spread over the floating rate specified in the instrument, or other variables that are not reset to market rates. Such premiums or discounts are amortized over the whole expected life of the instrument. The present value calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate.

### **Initial recognition of financial instruments**

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss, transaction costs that are directly attributable to its acquisition or issue.

Fair value at initial recognition is best evidenced by the transaction price. A gain or loss on initial recognition is only recorded if there is a difference between fair value and transaction price which can be evidenced by either observable current market transactions in the same instrument or by a valuation technique whose inputs include only data from observable markets.

All purchases and sales of financial assets that require delivery within the time frame established by regulation or market convention ("regular way" purchases and sales) are recorded at trade date, which is the date when the Bank commits to deliver a financial instrument. All other purchases and sales are recognized when the entity becomes a party to the contractual provisions of the instrument.

# Classification of financial instruments

A financial asset is classified as measured at: amortized cost, fair value through other comprehensive income ("FVOCI") or fair value through profit or loss ("FVPL").

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Bank may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

All other financial assets are classified as measured at FVPL.

In addition, on initial recognition, the Bank may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI at FVPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### **Business model assessment**

The Bank makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice.
   In particular, whether management's strategy focuses on earning contractual interest revenue, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of the liabilities that are funding those assets or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Bank's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity. However, information about sales activity is not considered in isolation, but as part of an overall assessment of how the Bank's stated objective for managing the financial assets is achieved and how cash flows are realized.

Financial assets that are held for trading or managed and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

### Assessment of whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Bank considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making the assessment, the Bank considers:

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

- contingent events that would change the amount and timing of cash flows;
- leverage features;
- prepayment and extension terms;
- terms that limit the Bank's claim to cash flows from specified assets (e.g. non-recourse asset arrangements); and
- features that modify consideration of the time value of money e.g. periodical reset of interest rates.

#### Reclassification of financial assets

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Bank changes its business model for managing financial assets.

The Bank should reclassify financial assets if the Bank changes its business model for managing those financial assets. Such changes are expected to be very infrequent. Such changes are determined by the Bank's senior management as a result of external or internal changes and must be significant to the Bank's operations and demonstrable to external parties. Accordingly, a change in the Bank's business model will occur only when the Bank either begins or ceases to perform an activity that is significant to its operations; for example, when the Bank has acquired, disposed of or terminated a business line.

# Modification and derecognition of financial assets

A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/or timing of the contractual cash flows either immediately or at a future date.

The Bank renegotiates loans to customers in financial difficulty to maximize collection and minimize the risk of default. Loan terms are modified in cases where although the borrower made all reasonable efforts to pay under the original contractual terms, there is a high risk of default or default has already happened and the borrower is expected to be able to meet the revised terms. The revised terms in most of the cases include an extension of the maturity of the loan, changes to the timing of the cash flows of the loan (principal and interest repayment), reduction in the amount of cash flows due (principal and interest forgiveness) and amendments to other terms. When a financial asset is modified, the Bank assesses whether this modification results in derecognition. In accordance with the Bank's policy a modification results in derecognition when it gives rise to substantially different terms. To determine if the modified terms are substantially different from the original contractual terms the Bank considers the following:

Quantitative assessment is performed to compare the present value of the remaining contractual cash flows under the original terms with the contractual cash flows under the revised terms, both amounts discounted at the original EIR. If the difference in present value is greater than 10% the Bank deems the arrangement is substantially different leading to derecognition.

If the terms are substantially different, the Bank derecognizes the original financial asset and recognizes a "new" asset at fair value and recalculates a new EIR for the asset. The date of renegotiation is consequently considered to be the date of initial recognition for impairment calculation purposes, including for the purpose of determining whether a significant increase in credit risk has occurred.

If the terms are not substantially different, the renegotiation or modification does not result in derecognition, and the Bank recalculates the gross carrying amount based on the revised cash flows of the financial asset and recognizes a modification gain or loss in profit or loss. The new gross carrying amount is recalculated by discounting the modified cash flows at the original EIR (or credit-adjusted EIR for purchased or originated credit-impaired financial assets).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Bank derecognizes a financial asset only when the contractual rights to the asset's cash flows expire (including expiry arising from modification with substantially different terms), or when the financial asset and substantially all the risks and rewards of ownership of the asset are transferred to another entity. If the Bank neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Bank recognizes its retained interest in the asset and an associated liability for amounts it may have to pay. If the Bank retains substantially all the risks and rewards of ownership of a transferred financial asset, the Bank continues to recognize the financial asset.

# Financial assets impairment

The Bank recognizes loss allowances for expected credit losses (ECL) on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- loan commitments issued;
- lease receivables.

No impairment loss is recognized on equity investments.

The Bank measures loss allowances at an amount equal to lifetime ECL, except for the following, for which they are measured as 12-month ECL:

- debt investment securities that are determined to have low credit risk at the reporting date; and
- other financial instruments (other than lease receivables) on which credit risk has not increased significantly since their initial recognition (Note 31).

The Bank considers a debt investment security to have low credit risk when its credit risk rating is equivalent to the globally understood definition of "investment grade".

12-month ECL is the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognized are referred to as "Stage 1" financial instruments.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of the financial instrument. Financial instruments for which a lifetime ECL is recognized are referred to as "Stage 2" financial instruments (if the credit risk has increased significantly since initial recognition, but the financial instruments are not credit-impaired) and "Stage 3" financial instruments (if the financial instruments are credit-impaired).

# Measurement of ECL

ECL is a probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Bank expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows;
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Bank if the commitment is drawn down and the cash flows that the Bank expects to receive.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

# Credit-impaired financial assets

At each reporting date, the Bank assesses whether financial assets carried at amortized cost, debt financial assets carried at FVOCI, and finance lease receivables are credit-impaired (referred to as "Stage 3 financial assets"). A financial asset is "credit-impaired" when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Bank on terms that the Bank would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a loan that is overdue for 90 days or more is considered credit-impaired.

# Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortized cost: as a deduction from the gross carrying amount of the assets:
- loan commitments: generally, as a provision;
- where a financial instrument includes both a drawn and an undrawn component, and the Bank cannot identify the ECL on the loan commitment component separately from those on the drawn component: the Bank presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- debt instruments measured at FVOCI: no loss allowance is recognized in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognized in the fair value reserve.

#### Write-offs

Loans and debt securities are written off (either partially or in full) when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Bank determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in "impairment losses on financial instruments" in the statement of profit or loss and other comprehensive income.

Financial assets that are written off could still be subject to enforcement activities in order to comply with the Bank's procedures for recovery of amounts due.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### **Derivative financial instruments**

In the normal course of business, the Bank enters into various derivative financial instruments including foreign currency forwards and cross-currency swaps (back-to-back loans) in the foreign exchange and capital markets. The counterparties are mostly local banks. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the statement of profit or loss within net gains less losses from trading in foreign currencies.

#### Cash and cash equivalents

Cash and cash equivalents include notes and coins on hand, unrestricted balances (nostro accounts) held with the CBAR and other banks, and highly liquid financial assets with original maturities of less than three months, which are subject to insignificant risk of changes in their fair value, and are used by the Bank in the management of short-term commitments. The mandatory reserve deposit with the CBAR is not considered to be a cash equivalent due to restrictions on its availability.

Cash and cash equivalents are carried at AC because: (i) they are held for collection of contractual cash flows and those cash flows represent SPPI, and (ii) they are not designated at FVTPL. Features mandated solely by legislation, such as the bail-in legislation in certain countries, do not have an impact on the SPPI test, unless they are included in contractual terms such that the feature would apply even if the legislation is subsequently changed.

#### Amounts due from banks and other financial institutions

Amounts due from banks and other financial institutions are recorded when the Bank advances money to counterparty banks. Amounts due from banks and other financial institutions are carried at AC when:

(i) they are held for the purposes of collecting contractual cash flows and those cash flows represent SPPI, and (ii) they are not designated at FVTPL.

#### Loans to customers

Loans to customers are recorded when the Bank advances money to purchase or originate a loan due from a customer. Based on the business model and the cash flow characteristics, the Bank classifies loans to customers into one of the following measurement categories:

- loans to customers measured at amortized cost; they are initially measured at fair value plus incremental direct transaction costs, and subsequently at their amortized cost using the effective interest method:
- net investments in finance leases.

Impairment allowances are determined based on the forward-looking ECL models. Note 31 provides information about inputs, assumptions and estimation techniques used in measuring ECL, including an explanation of how the Bank incorporates forward-looking information in the ECL models.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

### Financial guarantees and loan commitments

Financial guarantees are contracts that require the Bank to make specified payments to reimburse the holder for a loss that it incurs because a specified debtor fails to make payment when it is due in accordance with the terms of a debt instrument. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

Financial guarantees issued or commitments to provide a loan at a below-market interest rate are initially measured at fair value. Subsequently, they are measured as follows:

• at the higher of the loss allowance determined in accordance with IFRS 9 and the amount initially recognized less, when appropriate, the cumulative amount of income recognized in accordance with the principles of IFRS 15.

The Bank has issued no loan commitments that are measured at FVTPL.

For other loan commitments the Bank recognizes a loss allowance.

Liabilities arising from financial guarantees and loan commitments are included within provisions.

#### Investments in debt securities

Based on the business model and the cash flow characteristics, the Bank classifies investments in debt securities as carried at AC, FVOCI or FVTPL. Debt securities are carried at AC if they are held for collection of contractual cash flows and where those cash flows represent SPPI, and if they are not voluntarily designated at FVTPL in order to significantly reduce an accounting mismatch.

Debt securities are carried at FVOCI if they are held for collection of contractual cash flows and for selling, where those cash flows represent SPPI, and if they are not designated at FVTPL. Interest income from these assets is calculated using the effective interest method and recognized in profit or loss. An impairment allowance estimated using the expected credit loss model is recognized in profit or loss for the year. All other changes in the carrying value are recognized in OCI. When the debt security is derecognized, the cumulative gain or loss previously recognized in OCI is reclassified from OCI to profit or loss.

Investments in debt securities are carried at FVTPL if they do not meet the criteria for AC or FVOCI. The Bank may also irrevocably designate investments in debt securities at FVTPL on initial recognition if applying this option significantly reduces an accounting mismatch between financial assets and liabilities being recognized or measured on different accounting bases.

#### **Investments in equity instruments**

Equity investment securities designated as at FVTPL – equity instruments are measured at fair value with changes recognized immediately in profit or loss.

### **Property and equipment**

Items of property and equipment are stated at cost less accumulated depreciation and impairment losses.

Where an item of property and equipment comprises major components having different useful lives, they are accounted for as separate items of property and equipment.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Costs of minor repairs and day-to-day maintenance are expensed when incurred. Costs of replacing major parts or components of premises and equipment items are capitalized, and the replaced part is retired.

At the end of each reporting period management assesses whether there is any indication of impairment of premises and equipment. If any such indication exists, management estimates the recoverable amount, which is determined as the higher of an asset's fair value less costs to sell and its value in use. The carrying amount is reduced to the recoverable amount and the impairment loss is recognized in profit or loss for the year. An impairment loss recognized for an asset in prior years is reversed if there has been a change in the estimates used to determine the asset's value in use or fair value less costs to sell.

Gains and losses on disposals determined by comparing proceeds with carrying amount are recognized in profit or loss for the year (within other operating income or expenses).

#### Revaluation

Buildings are subject to revaluation on a regular basis. The frequency of revaluation depends on the movements in the fair values of the buildings being revalued. A revaluation increase on a building is recognized as other comprehensive income except to the extent that it reverses a previous revaluation decrease recognized in profit or loss, in which case it is recognized in profit or loss. A revaluation decrease on a building is recognized in profit or loss except to the extent that it reverses a previous revaluation increase recognized as other comprehensive income directly in equity, in which case it is recognized in other comprehensive income.

# Depreciation

Items of property and equipment are depreciated from the date that they are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use. Depreciation is based on the cost of an asset less its estimated residual value. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis at the following annual rates:

Buildings	5%
Furniture and equipment	20%
Computers and communication equipment	25%
Vehicles	20%
Other	20%
Right-of-use assets	over the term of the underlying lease

# **Intangible assets**

Acquired intangible assets are stated at cost less accumulated amortization and impairment losses.

Acquired computer and software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software.

Amortization is charged to profit or loss on a straight-line basis over the estimated useful lives of intangible assets. The estimated useful lives of intangible assets are 10 years.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

## Repossessed collateral

The Bank obtains collateral in respect of customer liabilities where this is considered appropriate. The collateral normally takes the form of a lien over the customer's assets and gives the Bank a claim on these assets for both existing and future customer liabilities.

In certain circumstances, assets are repossessed following the foreclosure on loans that are in default. Repossessed collateral is initially recognized at an amount equal to the carrying amount of a loan for which it was pledged. Repossessed assets are measured at the lower of carrying amount and fair value less costs to sell.

### Financial liabilities and equity

# Classification as debt or equity

Debt and equity instruments are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

# **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Bank are recognized at the proceeds received, net of direct issue costs.

Repurchase of the Bank's own equity instruments is recognized and deducted directly in equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Bank's own equity instruments.

### Financial liabilities

The Bank derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognized at fair value. The difference between the carrying amount of the financial liability extinguished and the new financial liability with modified terms is recognized in profit or loss.

Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

Bank performs a quantitative and qualitative evaluation of whether the modification is substantial considering qualitative factors, quantitative factors and combined effect of qualitative and quantitative factors. The Bank concludes that the modification is substantial as a result of the following qualitative factors:

- change the currency of the financial liability;
- change in collateral or other credit enhancement:
- inclusion of conversion option;
- change in the subordination of the financial liability.

For the quantitative assessment the terms are substantially different if the discounted present value of the cash flows under the new terms, including any fees paid net of any fees received and discounted using the original effective interest rate, is at least 10 percent different from the discounted present value of the remaining cash flows of the original financial liability.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

If the modification of a financial liability is not accounted for as derecognition, then the amortized cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognized in profit or loss. For floating-rate financial liabilities, the original effective interest rate used to calculate the modification gain or loss is adjusted to reflect current market terms at the time of the modification. Any costs and fees incurred are recognized as an adjustment to the carrying amount of the liability and amortized over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

#### Amounts due to banks and other financial institutions

Amounts due to banks and other financial institutions are recorded when money or other assets are advanced to the Bank by counterparty banks. The non-derivative liability is carried at amortized cost. If the Bank purchases its own debt, the liability is removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is included in gains or losses arising from retirement of debt.

#### Amounts due to customers

Amounts due to customers are non-derivative liabilities to individuals, state or corporate customers and are carried at amortized cost.

#### Leases

The Bank assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### Bank as a lessee

The Bank applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Bank recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

### Right-of-use assets

The Bank recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any re-measurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term.

If the ownership of the leased asset transfers to the Bank at the end of the lease term or the cost reflects the exercise of a purchase option, depreciation is calculated using the estimated useful life of the asset. The right-of-use assets are also subject to impairment.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### Lease liabilities

At the commencement date of the lease, the Bank recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Bank and payments of penalties for terminating the lease, if the lease term reflects the Bank exercising the option to terminate.

Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Bank uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is re-measured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

# Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognized as a deduction from equity, net of any tax effects.

The ability of the Bank to declare and pay dividends is subject to the rules and regulations of Azerbaijan legislation.

Dividends in relation to ordinary shares are reflected as an appropriation of retained earnings in the period when they are declared.

#### **Taxation**

Income tax comprises current and deferred tax. Income tax is recognized in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognized directly in equity, in which case it is recognized within other comprehensive income or directly within equity.

Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Prepayments to The Ministry of Taxes of the Republic of Azerbaijan has been made in 2015 and this balance represents a cumulative closing balance after recognition of accruals and payments for all types of taxes.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for the following temporary differences: the initial recognition of assets or liabilities that affect neither accounting nor taxable profit or loss.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The measurement of deferred tax assets and liabilities reflects the tax consequences that would follow the manner in which the Bank expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which the temporary differences, unused tax losses and credits can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves.

In determining the amount of current and deferred tax the Bank takes into account the impact of uncertain tax positions and whether additional taxes, penalties and late-payment interest may be due. The Bank believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Bank to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact the tax expense in the period that such a determination is made.

# Recognition of interest income and expense

Interest income and expense are recognized in profit or loss using the effective interest method. The "effective interest rate" is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortized cost of the financial liability.

When calculating the effective interest rate for financial instruments other than purchased or originated credit-impaired assets, the Bank estimates future cash flows considering all contractual terms of the financial instrument, but not expected credit losses. For purchased or originated credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

The calculation of the effective interest rate includes transaction costs and fees and points paid or received that are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or financial liability.

### Amortized cost and gross carrying amount

The "amortized cost" of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortization using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance.

The "gross carrying amount of a financial asset" measured at amortized cost is the amortized cost of a financial asset before adjusting for any expected credit loss allowance.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

# Calculation of interest income and expense

The effective interest rate of a financial asset or financial liability is calculated on initial recognition of a financial asset or a financial liability. In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the liability. The effective interest rate is revised as a result of periodic reestimation of cash flows of floating rate instruments to reflect movements in market rates of interest.

The effective interest rate is also revised for fair value hedge adjustments at the date amortization of the hedge adjustment begins.

However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortized cost of the financial asset. If the asset is no longer credit-impaired, then the calculation of interest income reverts to the gross basis.

#### **Presentation**

Interest income calculated using the effective interest method presented in the statement of profit or loss and other comprehensive income includes:

interest on financial assets measured at amortized cost.

Interest expense presented in the statement of profit or loss and other comprehensive income includes:

financial liabilities measured at amortized cost.

#### Fees and commission

Fee and commission income and expense that are integral to the effective interest rate on a financial asset or financial liability are included in the effective interest rate.

Loan origination fees, loan servicing fees and other fees that are considered to be integral to the overall profitability of a loan, together with the related transaction costs, are deferred and amortized to interest income over the estimated life of the financial instrument using the effective interest method.

Other fee and commission income – including account servicing fees, investment management fees, sales commission, placement fees and syndication fees – is recognized as the related services are performed. If a loan commitment is not expected to result in the draw-down of a loan, then the related loan commitment fee is recognized on a straight-line basis over the commitment period.

A contract with a customer that results in a recognized financial instrument in the Bank's financial statements may be partially in the scope of IFRS 9 and partially in the scope of IFRS 15. If this is the case, then the Bank first applies IFRS 9 to separate and measure the part of the contract that is in the scope of IFRS 9 and then applies IFRS 15 to the residual.

The following table provides information about the nature and timing of the satisfaction of performance obligations in contracts with customers, including significant payment terms, and the related revenue recognition policies.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Type of service	Nature and timing of satisfaction of performance obligations, including significant payment terms	Revenue recognition under IFRS 15
	The Bank provides banking services to retail and corporate customers, foreign currency transactions, cash operations, settlements and credit card transactions.	Revenue related to transactions is recognized at the point in time when the transaction takes place.
Retail and corporate banking	Transaction-based fees for interchange, foreign currency transactions are charged to the customer's account when transaction takes place.	
service	The Bank charges a commission fee to the customers for the guarantee letters issued.	Since, the customer simultaneously receives and consumes the benefits provided by the entity's performance as the entity performs, Bank recognized revenue over time.

Other fee and commission expenses relate mainly to transaction and service fees, which are expensed as the services are received.

# Retirement and other benefit obligations

In accordance with the requirements of the legislation of the Republic of Azerbaijan state pension system provides for the calculation of current payments by the employer as a percentage of current total payments to staff. This expense is charged in the period the related salaries are earned. Upon retirement all retirement benefit payments are made by pension funds selected by employees. The Bank does not have any pension arrangements separate from the state pension system of the Republic of Azerbaijan. In addition, the Bank has no post-retirement benefits or other significant compensated benefits requiring accrual.

# **Operating taxes**

The Republic of Azerbaijan also has various other taxes, which are assessed on the Bank's activities. These taxes are included as a component of operating expenses in the statement of profit or loss.

# **Provisions**

Provisions are recognized when the Bank has a present obligation (legal or constructive) as a result of a past event, it is probable that the Bank will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

#### Foreign currency translation

The functional currency of the Bank is the currency of the primary economic environment in which the Bank operates. The functional and the presentation currency of the Bank, is the national currency of the Republic of Azerbaijan, Azerbaijani Manat ("AZN").

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Monetary assets and liabilities are translated into the Bank's functional currency at the official exchange rate of the CBAR at the end of the respective reporting period. Foreign exchange gains and losses resulting from the settlement of transactions and from the translation of monetary assets and liabilities into the Bank's functional currency at year-end official exchange rates of the CBAR, are recognized in profit or loss for the year (as foreign exchange translation gains less losses). Translation at year-end rates does not apply to non-monetary items that are measured at historical cost. Non-monetary items measured at fair value in a foreign currency, including equity investments, are translated using the exchange rates at the date when the fair value was determined.

Effects of exchange rate changes on non-monetary items measured at fair value in a foreign currency are recorded as part of the fair value gain or loss.

The exchange rates used by the Bank in the preparation of the financial statements as at year-end are as follows:

	December 31, 2020	December 31, 2019
AZN/1 US Dollar	1.7000	1.7000
AZN/1 Euro	2.0890	1.9035

# 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY UNDERGOING CONCERN BASIS

The preparation of the Bank's financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities at the reporting date and the reported amount of income and expenses during the period ended. Management evaluates its estimates and judgments on an ongoing basis. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. The following estimates and judgments are considered important to the portrayal of the Bank's financial condition.

Judgements that have the most significant effect on the amounts recognized in the financial statements and estimates that can cause a significant adjustment to the carrying amount of assets and liabilities within the next financial year include:

# Fair value of borrowings from CBAR under below market rate originated under the Decree

The Bank obtained borrowings from CBAR with a 0.1% annual interest rate under the Decree. Terms and conditions of borrowings under this Decree did not match the normal market conditions as at the initial recognition therefore the Bank recognized these financial instruments at fair value utilizing the market rate for similar financial instruments. The market rate used for discounting the similar borrowings received from CBAR was 7.25% as at December 31, 2020 (2019: 7.5%).

#### Measurement of ECL allowance

Measurement of ECLs is a significant estimate that involves determination of methodology, models and data inputs. Details of ECL measurement methodology are disclosed in Note 30. The following components have a major impact on credit loss allowance: definition of default, SICR, probability of default ("PD"), exposure at default ("EAD"), and loss given default ("LGD"), as well as models of macroeconomic scenarios.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Bank regularly reviews and validates the models and inputs to the models to reduce any differences between expected credit loss estimates and actual credit loss experience. For details of ECL measurement including incorporation of forward-looking information refers to Note 30.

# Significant increase in credit risk ("SICR")

In order to determine whether there has been a significant increase in credit risk, the Bank compares the risk of a default occurring over the life of a financial instrument at the end of the reporting date with the risk of default at the date of initial recognition. The assessment considers relative increase in credit risk rather than achieving a specific level of credit risk at the end of the reporting period. The Bank considers all reasonable and supportable forward-looking information available without undue cost and effort, which includes a range of factors, including behavioral aspects of particular customer portfolios. The Bank identifies behavioral indicators of increases in credit risk prior to delinquency and incorporated appropriate forward-looking information into the credit risk assessment, either at an individual instrument, or on a portfolio level. Refer to Note 30.

#### **Business model assessment**

The business model drives classification of financial assets. Management applied judgement in determining the level of aggregation and portfolios of financial instruments when performing the business model assessment. When assessing sales transactions, the Bank considers their historical frequency, timing and value, reasons for the sales and expectations about future sales activity. Sales transactions aimed at minimizing potential losses due to credit deterioration are considered consistent with the "hold to collect" business model. Other sales before maturity, not related to credit risk management activities, are also consistent with the "hold to collect" business model, provided that they are infrequent or insignificant in value, both individually and in aggregate. The Bank assesses significance of sales transactions by comparing the value of the sales to the value of the portfolio subject to the business model assessment over the average life of the portfolio. In addition, sales of financial asset expected only in stress case scenario, or in response to an isolated event that is beyond the Bank's control, is not recurring and could not have been anticipated by the Bank, are regarded as incidental to the business model objective and do not impact the classification of the respective financial assets.

The "hold to collect and sell" business model means that assets are held to collect the cash flows, but selling is also integral to achieving the business model's objective, such as, managing liquidity needs, achieving a particular yield, or matching the duration of the financial assets to the duration of the liabilities that fund those assets.

The residual category includes those portfolios of financial assets, which are managed with the objective of realizing cash flows primarily through sale, such as where a pattern of trading exists. Collecting contractual cash flow is often incidental for this business model.

### Assessment of whether cash flows are solely payments of principal and interest ("SPPI")

Determining whether a financial asset's cash flows are solely payments of principal and interest required judgement. The time value of money element may be modified, for example, if a contractual interest rate is periodically reset but the frequency of that reset does not match the tenor of the debt instrument's underlying base interest rate, for example a loan pays three months interbank rate but the rate is reset every month. The effect of the modified time value of money was assessed by comparing relevant instrument's cash flows against a benchmark debt instrument with SPPI cash flows, in each period and cumulatively over the life of the instrument. The assessment was done for all reasonably possible scenarios, including reasonably possible financial stress situations that can occur in financial markets. In case of a scenario with cash flows that significantly differ from the benchmark, the assessed instrument's cash flows are not SPPI and the instrument is then carried at FVTPL.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Bank identified and considered contractual terms that change the timing or amount of contractual cash flows. The SPPI criterion is met if a loan allows early settlement and the prepayment amount substantially represents principal and accrued interest, plus a reasonable additional compensation for the early termination of the contract. The asset's principal is the fair value at initial recognition less subsequent principal repayments, i.e. instalments net of interest determined using the effective interest method. As an exception to this principle, the standard also allows instruments with prepayment features that meet the following condition to meet SPPI: (i) the asset is originated at a premium or discount, (ii) the prepayment amount represents contractual paramount and accrued interest and reasonable additional compensation for the early termination of the contract, and (ii) the fair value of the prepayment feature is immaterial at initial recognition.

The Bank's loan agreements allow adjusting interest rates in response to certain macroeconomic or regulatory changes. Management applied judgement and assessed that competition in the banking sector and the practical ability of the borrowers to refinance the loans would prevent it from resetting the interest rates at an above-market level and hence cash flows were assessed as being SPPI.

### Useful life of property and equipment

The Bank assesses the remaining useful lives of items of property and equipment at least at each financial year-end. If expectations differ from previous estimates, the changes are accounted for as a change in an accounting estimate in accordance with IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". These estimates may have a material impact on the amount of the carrying values of property and equipment and on depreciation recognized in profit or loss.

### Valuation of lease liabilities and right of use assets

The application of IFRS 16 requires to make judgements of right-of-use assets and lease liabilities. In determining the lease term, the Bank considers all facts and circumstances that create an economic incentive to exercise renewal options (or not to exercise termination options). Assessing whether a contract includes a lease also requires judgement. Estimates are required to determine the appropriate discount rate used to measure lease liabilities.

#### 4. ADOPTION OF NEW AND REVISED STANDARDS AND INTERPRETATIONS

In the current year, the Bank has adopted all of the applicable new and revised Standards and Interpretations issued by the IASB and the IFRIC of the IASB that are relevant to its operations and effective for annual reporting periods ending on December 31, 2020.

IASB has published "Interest Rate Benchmark Reform (Amendments to IFRS 9, IAS 39 and IFRS 7)" as a first reaction to the potential effects the IBOR reform could have on financial reporting. A hedging relationship is affected if the reform gives rise to uncertainty about the timing and/or amount of benchmark-based cash flows of the hedged item or the hedging instrument. These amendments have no impact on the financial statements of the Bank as it does not have any interest rate hedge relationships.

**IFRS 3 Business Combinations. Amendment of the definition of "Business"** – The amendments will help companies determine whether an acquisition made is of a business or a group of assets.

The amended definition emphasizes that the output of a business is to provide goods and services to customers, whereas the previous definition focused on returns in the form of dividends, lower costs or other economic benefits to investors and others. Distinguishing between a business and a group of assets is important because an acquirer recognizes goodwill only when acquiring a business.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

According to the amendment new definition a "business" is an integrated set of activities and assets that is capable of being conducted and managed for the purpose of providing goods or services to customers, generating investment income (such as dividends or interest) or generating other income from ordinary activities.

**New definition of "Material"** – The IASB has issued amendments to its definition of material to make it easier for companies to make materiality judgements. The updated definition amends IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

The amendments clarify the definition of material and how it should be applied by including in the definition guidance that until now has featured elsewhere in IFRS Standards. According to the new definition, information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

On May 15, 2020 IASB has published "COVID-19-Related Rent Concessions (Amendment to IFRS 16)" amending the standard to provide lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification.

The changes in COVID-19-Related Rent Concessions (Amendment to IFRS 16) amend IFRS 16 to:

- provide lessees with an exemption from assessing whether a COVID-19-related rent concession is a lease modification;
- require lessees that apply the exemption to account for COVID-19-related rent concessions as if they were not lease modifications;
- require lessees that apply the exemption to disclose that fact; and
- require lessees to apply the exemption retrospectively in accordance with IAS 8, but not require them to restate prior period figures.

The amendment is effective for annual reporting periods beginning on or after June 1, 2020. Earlier application is permitted. The impact of the adoption of this standard had no effect on the financial statements.

Unless otherwise disclosed, the new standards are not expected to have a material effect on the financial statements of the Bank.

#### 5. STANDARDS AND INTERPRETATIONS ISSUED AND NOT YET ADOPTED

At the date of authorization of these financial statements, other than the Standards and Interpretations adopted by the Bank in advance of their effective dates, the following Interpretations were in issue but not yet effective.

**IFRS 17 "Insurance contracts"** was issued in May 2017 and replaced IFRS 4 "Insurance contracts". The new standard establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the standard. An entity shall apply IFRS 17 "Insurance Contracts" to insurance contracts, including reinsurance contracts, it issues; reinsurance contracts it holds; and investment contracts with discretionary participation features it issues, provided the entity also issues insurance contracts.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

IFRS 17 is effective for annual reporting periods beginning on or after January 1, 2023. Earlier application is permitted if both IFRS 15 Revenue from Contracts with Customers and IFRS 9 Financial Instruments have also been applied.

Amendments to IAS 1 to clarify the classification of liabilities — In January 2020 the IASB has issued "Classification of Liabilities as Current or Non-Current (Amendments to IAS 1)" providing a more general approach to the classification of liabilities under IAS 1 based on the contractual arrangements in place at the reporting date. The amendments in Classification of Liabilities as Current or Non-Current (Amendments to IAS 1) affect only the presentation of liabilities in the statement of financial position — not the amount or timing of recognition of any asset, liability income or expenses, or the information that entities disclose about those items.

The amendments are effective for annual reporting periods beginning on or after January 1, 2023 and are to be applied retrospectively. Earlier application is permitted.

Reference to the Conceptual Framework – Amendments to IFRS 3 – In May 2020, the IASB issued Amendments to IFRS 3 "Business Combinations" – Reference to the Conceptual Framework. The amendments are intended to replace a reference to the Framework for the Preparation and Presentation of Financial Statements, issued in 1989, with a reference to the Conceptual Framework for Financial Reporting issued in March 2018 without significantly changing its requirements. The Board also added an exception to the recognition principle of IFRS 3 to avoid the issue of potential 'day 2' gains or losses arising for liabilities and contingent liabilities that would be within the scope of IAS 37 or IFRIC 21 Levies, if incurred separately. At the same time, the Board decided to clarify existing guidance in IFRS 3 for contingent assets that would not be affected by replacing the reference to the Framework for the Preparation and Presentation of Financial Statements. The amendments are effective for annual reporting periods beginning on or after January 1, 2022 and apply prospectively.

**Property, Plant and Equipment: Proceeds before Intended Use – Amendments to IAS 16** – In May 2020, the IASB issued Property, Plant and Equipment – Proceeds before Intended Use, which prohibits entities deducting from the cost of an item of property, plant and equipment, any proceeds from selling items produced while bringing that asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Instead, an entity recognizes the proceeds from selling such items, and the costs of producing those items, in profit or loss. The amendment is effective for annual reporting periods beginning on or after January 1, 2022 and must be applied retrospectively to items of property, plant and equipment made available for use on or after the beginning of the earliest period presented when the entity first applies the amendment.

Onerous Contracts – Costs of Fulfilling a Contract – Amendments to IAS 37 – In May 2020, the IASB issued amendments to IAS 37 to specify which costs an entity needs to include when assessing whether a contract is onerous or loss-making. The amendments apply a "directly related cost approach". The costs that relate directly to a contract to provide goods or services include both incremental costs and an allocation of costs directly related to contract activities. General and administrative costs do not relate directly to a contract and are excluded unless they are explicitly chargeable to the counterparty under the contract. The amendments are effective for annual reporting periods beginning on or after January 1, 2022.

IFRS 1 "First-time Adoption of International Financial Reporting Standards" – Subsidiary as a first-time adopter. As part of its 2018-2020 annual improvements to IFRS standards process, the IASB issued an amendment to IFRS 1 "First-time Adoption of International Financial Reporting Standards". The amendment permits a subsidiary that elects to apply paragraph D16 (a) of IFRS 1 to measure cumulative translation differences using the amounts reported by the parent, based on the parent's date of transition to IFRS. This amendment is also applied to an associate or joint venture that elects to apply paragraph D16 (a) of IFRS 1. The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

IFRS 9 Financial Instruments – Fees in the "10 percent" test for derecognition of financial liabilities. As part of its 2018-2020 annual improvements to IFRS standards process the IASB issued an amendment to IFRS 9. The amendment clarifies the fees that an entity includes when assessing whether the terms of a new or modified financial liability are substantially different from the terms of the original financial liability. These fees include only those paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf. An entity applies the amendment to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment. The amendment is effective for annual reporting periods beginning on or after January 1, 2022 with earlier adoption permitted. The Bank will apply the amendments to financial liabilities that are modified or exchanged on or after the beginning of the annual reporting period in which the entity first applies the amendment.

"IAS 41 Agriculture" – Taxation in fair value measurements – As part of its 2018-2020 annual improvements to IFRS standards process the IASB issued an amendment to IAS 41 Agriculture. The amendment removes the requirement in paragraph 22 of IAS 41 that entities exclude cash flows for taxation when measuring the fair value of assets within the scope of IAS 41. An entity applies the amendment prospectively to fair value measurements on or after the beginning of the first annual reporting period beginning on or after January 1, 2022 with earlier adoption permitted.

IFRS 10 "Consolidated Financial Statements" and IAS 28 (amendments) Sale or Contribution of Assets between an Investor and its Associate or Joint Venture — The amendments to IFRS 10 and IAS 28 deal with situations where there is a sale or contribution of assets between an investor and its associate or joint venture. Specifically, the amendments state that gains or losses resulting from the loss of control of a subsidiary that does not contain a business in a transaction with an associate or a joint venture that is accounted for using the equity method, are recognized in the parent's profit or loss only to the extent of the unrelated investors' interests in that associate or joint venture.

Similarly, gains and losses resulting from the re-measurement of investments retained in any former subsidiary (that has become an associate or a joint venture that is accounted for using the equity method) to fair value are recognized in the former parent's profit or loss only to the extent of the unrelated investors' interests in the new associate or joint venture. The effective date of the amendments has yet to be set by the IASB; however, earlier application of the amendments is permitted.

Unless otherwise disclosed, the new standards are not expected to have a material effect on the financial statements of the Bank.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

# 6. CASH AND CASH EQUIVALENTS

	December 31, 2020	December 31, 2019
Cash on hand Nostro accounts with the CBAR	19,212 46,105	19,014 13,038
Nostro accounts with other banks - rated from A- to A+ - rated from BB- to BB+ - rated from B- to B+	23,862 297 94	7,018 14 76
Total nostro accounts with other banks	24,253	7,108
Term deposits with the CBAR CBAR notes	8,678 13,732	6,143 16,903
Less: Allowance for expected credit losses	(15)	(12)
Total cash and cash equivalents	111,965	62,194

Ratings are based on Fitch rating system.

As at December 31, 2020, the Bank had cash and cash equivalents balances with two banks exceeding 10% of the equity of the Bank, with a total gross value of the balances equal to AZN 92,377 thousand (2019: one bank AZN 36,084 thousand).

For the purpose of ECL measurement all cash and cash equivalent balances are in Stage 1.

#### 7. DUE FROM BANKS AND OTHER FINANCIAL INSTITUTIONS

	December 31, 2020	December 31, 2019
Mandatory reserve with the CBAR Blocked accounts	1,226 -	1,200 1,039
Loans and deposits with other banks - not rated	843	863
Total loans and deposits with other banks	843	863
Less: Allowance for expected credit losses	(4)	(11)
Net due from banks and other financial institutions	2,065	3,091

As at December 31, 2020, accrued interest income included in due from banks and other financial institutions amounted to AZN 2 thousand (December 31, 2019: AZN 2 thousand).

As at December 31, 2019, included in due from banks and other financial institutions was blocked correspondent account in local bank amounting AZN 1,039 thousand.

Balances with local bank were blocked as collateral for guarantees obtained by the Bank.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

All due from banks and other financial institutions balances are in Stage 1 as at December 31, 2020 and 2019.

There were no transfers between stages during the years ended December 31, 2020 and 2019.

#### Concentration of due from banks and other financial institutions

As at December 31, 2020 the Bank doesn't have any balances (December 31, 2019: nil), where balances individually exceed 10% of the Bank's equity.

# Mandatory reserve with the CBAR

The mandatory reserve deposit is a non-interest bearing deposit calculated in accordance with regulations issued by the CBAR and where availability is restricted. Reserves are measured in accordance with regulations issued by the CBAR and equal to 0.5% and 1% (2019: 0.5% and 1%) of the average qualifying customer accounts balances denominated in AZN and foreign currency, respectively.

#### Credit risk

The balance of not-rated loans to other financial institutions mainly consists of "Premier Credit" non-bank credit organizations amounting AZN 843 thousand (in 2019: AZN 842 thousand).

There are no impairment indicators in respect of these balances.

### 8. INVESTMENT SECURITIES

	December 31, 2020	December 31, 2019
Investment securities designated at FVTOCI Investment securities measured at amortized cost	13,855 13,540	54,324 2,597
Investment securities designated as at FVTPL - equity instruments	188	188
Total investment securities	27,583	57,109
Less: Allowance for expected credit losses	(197)	(31)
Net investment securities	27,386	57,078

Investment securities measured at amortized cost and designated at FVTOCI:

	December 31, 2020	December 31, 2019
US Treasury bills	-	48,342
Government bonds	20,739	4,647
Corporate bonds	6,656	3,932
Debt securities	27,395	56,921

All debt security balances are in Stage 1 as at December 31, 2020 and 2019.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

There were no transfers between stages during the years ended December 31, 2020 and 2019.

All ratings are based on Fitch rating system.

At January 1, 2018, the Bank designated certain investments shown in the following table as equity securities at FVTPL. Management believes it is unlikely that the fair value at the year-end would differ significantly from that carrying amount.

Equity investment securities designated as at FVTPL:

	December 31, 2020	December 31, 2019
"International Bank of Azerbaijan" OJSC "Baku Stock Exchange" CJSC	88 60	88 60
"MilliKart" LLC  Equity securities	40 188	<u>40</u> <u>188</u>

#### 9. LOANS TO CUSTOMERS

	<b>December 31, 2020</b>		<b>December 31, 2019</b>	
	Amount	% of total gross loans	Amount	% of total gross loans
Consumer loans	164,187	60%	146,173	55%
Microloans	51,538	19%	44,310	17%
Business loans	42,354	16%	43,896	16%
Cards	14,607	5%	32,674	12%
Auto loans	431	0%	914	0%
Gross loans to customers	273,117		267,967	
Less: Allowance for expected credit losses	(25,526)		(45,741)	
Net loans to customers	247,591		222,226	

Carrying value of loans to customers analyzed by industry sector:

	December 31, 2020	December 31, 2019
Individuals	235,797	229,537
Trade and services	23,870	30,523
Manufacturing	7,378	4,274
Agriculture and food processing	6,072	3,633
Gross loans to customers	273,117	267,967
Less: Allowance for expected credit losses	(25,526)	(45,741)
Net loans to customers	247,591	222,226

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

During the year ended December 31, 2020 the Bank restructured loans in the amount of AZN 16,417 thousand under the COVID-19 restructuring program.

During the year ended December 31, 2019, the Bank was entitled to receive funds in the amount of AZN 103,358 thousand directly from the Ministry of Finance. Of this, AZN 53,451 thousand was received and directed to compensation of losses of the Bank for retail loans of 46,200 borrowers that were fully impaired, and AZN 49,906 thousand was disbursed to customers as compensation from the government as of December 31, 2019. Additionally, the Bank restructured loans in the amount of AZN 85,309 thousand under the Decree with 1% of interest and 5 years of maturity. Before restructuring these loans were either written off or presented in Stage 3. The restructured loans were also granted with 1 year grace period for payment of principal amount as stipulated in the Decree. As the modification of terms of these loans were substantially different from their original conditions, the Bank applied a derecognition approach regarding these loans. These loans were recognized as new loans at initial recognition with fair value of AZN 281 thousand taking into account prevailing market rate of 24% and classified as POCI. The Bank recognized gain in the amount of AZN 281 thousand from modification and at initial recognition of these loans.

The following tables show reconciliations from the opening to the closing balances of the gross amounts of loans to customers.

Loans to customers at amortized cost	Stage 1	Stage 2	Stage 3	POCI (Purchased or originated credit impaired)	Total
As at January 1, 2020	230,802	686	36,198	281	267,967
Transfer to Stage 1	239	(5)	(234)	-	-
Transfer to Stage 2	(2,755)	2,762	(7)	-	_
Transfer to Stage 3	-	(7,290)	7,290	-	_
Other movements	(153,032)	8,345	(9,011)	(348)	(154,046)
New financial assets	, , ,		, , ,	, ,	, , ,
originated or purchased	171,426	_	-	67	171,493
Write-offs	, -	-	(18,686)	-	(18,686)
Recoveries of amounts previously written off	_	_	6,389	_	6,389
Fig. 121 and 511			3,233		3,5 65
As at December 31, 2020	246,680	4,498	21,939	-	273,117

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1	Stage 2	Stage 3	POCI (Purchased or originated credit impaired)	Total
Loans to customers at amortized cost				-	
As at January 1, 2019	179,922	889	219,491	<u>-</u>	400,302
Transfer to Stage 1	1,424	(110)	(1,314)	-	-
Transfer to Stage 2	(494)	526	(32)	-	-
Transfer to Stage 3	-	(8,864)	8,864	-	-
Other movements New financial assets	(114,412)	8,245	(62,283)	-	(168,450)
originated or purchased	164,362	_	_	281	164,643
Write-offs	-	-	(194,277)	-	(194,277)
Recoveries of amounts			, ,		,
previously written off	<del>-</del>	<del>-</del>	65,749		65,749
As at December 31, 2019	230,802	686	36,198	281	267,967
	Stage 1	Stage 2	Stage 3	POCI (Purchased or originated credit impaired)	Total
Loans to customers at amortized cost-retail loans				impan eu)	
As at January 1, 2020	201,399	686	27,171	281	229,537
Transfer to Stage 1	227	(5)	(222)	_	-
Transfer to Stage 2	(2,740)	2,747	(7)	-	-
Transfer to Stage 3	-	(6,689)	6,689	-	-
Other movements	(134,701)	7,745	(8,553)	(348)	(135,857)
New financial assets					
originated or purchased	151,812	-	-	67	151,879
Write-offs	-	-	(16,125)	-	(16,125)
Recoveries of amounts previously written off		<u> </u>	6,363	<u>-</u> _	6,363
_					

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1	Stage 2	Stage 3	POCI (Purchased or originated credit impaired)	Total
Loans to customers at amortized cost-retail loans					
As at January 1, 2019	159,191	889	213,058	<u> </u>	373,138
Transfer to Stage 1	1,067	(110)	(957)	-	-
Transfer to Stage 2	(494)	526	(32)	-	_
Transfer to Stage 3	` <u>-</u>	(3,908)	3,908	-	_
Other movements New financial assets	(105,057)	3,289	(63,996)	-	(165,764)
originated or purchased	146,692	-	-	281	146,973
Write-offs	-	-	(190,507)	-	(190,507)
Recoveries of amounts					
previously written off	<del>-</del>	<del>-</del>	65,697		65,697
As at December 31, 2019	201,399	686	27,171	281	229,537
•	Stage 1	Stage 2	Stage 3	POCI (Purchased or originated credit impaired)	Total
Loans to customers at amortized cost-business loans					
As at January 1, 2020	29,403		9,027	<u> </u>	38,430
Transfer to Stage 1	12	-	(12)	-	-
Transfer to Stage 2	(15)	15	· -	-	-
Transfer to Stage 3	-	(601)	601	-	-
Other movements	(18,330)	600	(459)	-	(18,189)
New financial assets					
originated or purchased	19,614	-	-	-	19,614
Write-offs	-	-	(2,561)	-	(2,561)
Recoveries of amounts previously written off	<u>-</u>	<u>-</u> _	26		26
As at December 31, 2020	30,684	14	6,622	_	37,320

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Loans to customers at amortized cost-business loans	Stage 1	Stage 2	Stage 3	POCI (Purchased or originated credit impaired)	Total
As at January 1, 2019	20,731	<u>-</u>	6,433	<u> </u>	27,164
Transfer to Stage 1	357	-	(357)	-	-
Transfer to Stage 2	-	(4.056)	4.056	-	-
Transfer to Stage 3	(0.255)	(4,956)	4,956	<del>-</del>	(2.606)
Other movements New financial assets	(9,355)	4,956	1,713	-	(2,686)
originated or purchased	17,670	-	-	-	17,670
Write-offs	-	-	(3,770)	-	(3,770)
Recoveries of amounts previously written off		<u>-</u>	52		52
As at December 31, 2019	29,403	<u> </u>	9,027		38,430

The following tables show reconciliations from the opening to the closing balances of the loss allowance of loans to customers.

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost*	·	·	•	
As at January 1, 2020	13,245	301	32,195	45,741
Transfer to Stage 1	159	(3)	(156)	-
Transfer to Stage 2	(179)	183	(4)	-
Transfer to Stage 3	· -	(725)	725	-
Net remeasurement of loss				
allowance	(12,940)	2,228	(7,485)	(18,197)
New financial assets originated or				
purchased	8,509	-	-	8,509
Write-offs	-	-	(18,686)	(18,686)
Recoveries of amounts previously				
written off	-	-	6,389	6,389
Unwinding of discount on present				
value of ECLs			1,770	1,770
As at December 31, 2020	8,794	1,984	14,748	25,526

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost*				
As at January 1, 2019	1,896	193	195,058	197,147
Transfer to Stage 1	1,019	(33)	(986)	-
Transfer to Stage 2	(18)	43	(25)	-
Transfer to Stage 3	-	(364)	364	-
Net remeasurement of loss				
allowance	315	462	(34,919)	(34,142)
New financial assets originated or				
purchased	10,033	-	-	10,033
Write-offs	_	-	(194,277)	(194,277)
Recoveries of amounts previously				
written off	-	-	65,749	65,749
Unwinding of discount on present				
value of ECLs	<u> </u>		1,231	1,231
As at December 31, 2019	13,245	301	32,195	45,741

<sup>\*</sup> The loss allowance in these tables includes ECL on loan commitments, because the Bank cannot separately identify the ECL on the loan commitment component from those on the financial instrument component.

Loans to customers at amortized cost-retail loans*	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
As at January 1, 2020	10,399	301	24,564	35,264
Transfer to Stage 1	149	(3)	(146)	-
Transfer to Stage 2	(178)	182	(4)	-
Transfer to Stage 3	-	(698)	698	-
Net remeasurement of loss				
allowance	(10,315)	2,196	(7,087)	(15,206)
New financial assets originated or				
purchased	6,163	-	-	6,163
Write-offs	=	-	(16,125)	(16,125)
Recoveries of amounts previously				
written off	-	-	6,363	6,363
Unwinding of discount on present				
value of ECLs			1,470	1,470
As at December 31, 2020	6,218	1,978	9,733	17,929

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost-retail loans*				
As at January 1, 2019	1,515	175	183,167	184,857
Transfer to Stage 1	801	(33)	(768)	-
Transfer to Stage 2	(18)	43	(25)	-
Transfer to Stage 3	- -	(325)	325	-
Net remeasurement of loss				
allowance	(646)	441	(34,529)	(34,734)
New financial assets originated or				
purchased	8,747	-	-	8,747
Write-offs	-	-	(190,507)	(190,507)
Recoveries of amounts previously				
written off	-	-	65,697	65,697
Unwinding of discount on present				
value of ECLs		<u>-</u>	1,204	1,204
As at December 31, 2019	10,399	301	24,564	35,264

<sup>\*</sup> The loss allowance in these tables includes ECL on loan commitments, because the Bank cannot separately identify the ECL on the loan commitment component from those on the financial instrument component.

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost-business loans*				
As at January 1, 2020	2,846	<u>-</u>	7,631	10,477
Transfer to Stage 1	10	-	(10)	-
Transfer to Stage 2	(1)	1	· · ·	-
Transfer to Stage 3	-	(27)	27	-
Net remeasurement of loss allowance	(2,625)	32	(398)	(2,991)
New financial assets originated or purchased	2,346	-	-	2,346
Write-offs	-	-	(2,561)	(2,561)
Recoveries of amounts previously written off	-	-	26	26
Unwinding of discount on present value of ECLs	<u>-</u>		300	300
As at December 31, 2020	2,576	6	5,015	7,597

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Loans to customers at amortized cost-business loans*	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
As at January 1, 2019	381	18	11,891	12,290
_				,
Transfer to Stage 1	218	-	(218)	-
Transfer to Stage 2	-	-	-	-
Transfer to Stage 3	-	(39)	39	-
Net remeasurement of loss				
allowance	961	21	(390)	592
New financial assets originated or				
purchased	1,286	-	-	1,286
Write-offs	, -	-	(3,770)	(3,770)
Recoveries of amounts previously			(=,)	(=,)
written off	_	_	52	52
Unwinding of discount on present			32	32
value of ECLs	<u> </u>		27	27
As at December 31, 2019	2,846		7,631	10,477

<sup>\*</sup> The loss allowance in these tables includes ECL on loan commitments, because the Bank cannot separately identify the ECL on the loan commitment component from those on the financial instrument component.

## Credit quality analysis

The following table sets out information about the credit quality of loans to customers measured at amortized cost as at December 31, 2020 and 2019. Unless specially indicated, the amounts in the table represent gross carrying amounts.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL- impaired)	Purchased or originated credit- impaired (POCI)	Total
Loans to customers at amortized cost – consumer loans					
Not overdue Overdue less than 30	149,806	-	1,710	-	151,516
days Overdue 30-89 days	3,083 116	2,868	219 247	-	3,302 3,231
Overdue 90-179 days	110	2,000	1,426	-	3,231 1,426
Overdue 180-360 days		- -	2,158	_ _	2,158
Overdue more than 360 days	<u>-</u> _	<u> </u>	2,554		2,554
Total gross loans to customers	153,005	2,868	8,314		164,187
Less: Allowance for					
expected credit					
losses	(3,542)	(1,175)	(5,069)		(9,786)
Carrying amount as at December 31,					
2020	149,463	1,693	3,245		154,401
			<u> </u>		
	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL- impaired)	Purchased or originated credit-impaired (POCI)	Total
Loans to customers at amortized cost – consumer loans	(12-month	(lifetime	(lifetime ECL-	originated credit- impaired	Total
amortized cost –	(12-month	(lifetime	(lifetime ECL-	originated credit- impaired	<b>Total</b> 132,294
amortized cost – consumer loans  Not overdue Overdue less than 30 days	(12-month ECL)	(lifetime ECL)	(lifetime ECL- impaired)  3,526  325	originated credit- impaired (POCI)	132,294 2,088
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days	(12-month ECL)	(lifetime	(lifetime ECL- impaired)  3,526  325 242	originated credit- impaired (POCI)	132,294 2,088 611
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days	(12-month ECL)	(lifetime ECL)	(lifetime ECL- impaired)  3,526  325 242 1,090	originated credit- impaired (POCI)	132,294 2,088 611 1,092
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days	(12-month ECL)	(lifetime ECL)	(lifetime ECL- impaired)  3,526  325 242	originated credit- impaired (POCI)	132,294 2,088 611
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days	(12-month ECL)	(lifetime ECL)	(lifetime ECL- impaired)  3,526  325 242 1,090	originated credit- impaired (POCI)	132,294 2,088 611 1,092
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days Overdue more than	(12-month ECL)	(lifetime ECL)	(lifetime ECL- impaired)  3,526  325 242 1,090 2,857	originated credit- impaired (POCI)	132,294 2,088 611 1,092 2,857
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days Overdue more than 360 days  Total gross loans to	(12-month ECL)  128,625  1,750	(lifetime ECL)  366	(lifetime ECL- impaired)  3,526  325 242 1,090 2,857 7,231	originated creditimpaired (POCI)	132,294 2,088 611 1,092 2,857 7,231
amortized cost – consumer loans  Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days Overdue more than 360 days  Total gross loans to customers  Less: Allowance for expected credit	(12-month ECL)  128,625  1,750  130,375	(lifetime ECL)	(lifetime ECL- impaired)  3,526  325 242 1,090 2,857 7,231  15,271	originated creditimpaired (POCI)	132,294 2,088 611 1,092 2,857 7,231 146,173

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL- impaired)	Purchased or originated credit- impaired (POCI)	Total
Loans to customers at amortized cost – Micro loans					
Not overdue Overdue less than 30	46,200	-	479	-	46,679
days Overdue 30-89 days Overdue 90-179 days	1,011 30	1,339	48 161 1,173	- - -	1,059 1,530 1,173
Overdue 180-360 days Overdue more than	-	-	748	-	748
360 days			349		349
Total gross loans to customers	47,241	1,339	2,958		51,538
Less: Allowance for expected credit losses	(1,767)	(629)	(1,735)		(4,131)
Carrying amount as at December 31, 2020	45,474	<b>710</b>	1,223		47,407
	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL- impaired)	Purchased or originated credit- impaired (POCI)	Total
Loans to customers at amortized cost – Micro loans					
Not overdue Overdue less than 30	40,335	-	816	102	41,253
days Overdue 30-89 days Overdue 90-179 days	151 - -	- 48 -	22 33 144	14 1 -	187 82 144
Overdue 180-360 days	-	-	316	-	316
Overdue more than 360 days	<u>-</u>		2,328	<u></u>	2,328
Total gross loans to customers	40,486	48	3,659	117_	44,310
Less: Allowance for expected credit losses	(2,840)	(23)	(3,350)		(6,213)
Carrying amount as at December 31, 2019	37,646	25	309	117	38,097

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL- impaired)	Purchased or originated credit- impaired (POCI)	Total
Loans to customers at amortized cost – Business loans					
Not overdue	29,442	-	4,057	-	33,499
Overdue less than 30 days	4,196	_	_	_	4,196
Overdue 30-89 days	-	3	47	- -	50
Overdue 90-179 days	-	-	254	-	254
Overdue 180-360			81		81
days Overdue more than	-	-	81	-	81
360 days	-		4,274		4,274
Total gross loans to customers	33,638	3	8,713		42,354
Less: Allowance for expected credit					
losses	(2,765)	(1)	(6,491)		(9,257)
Carrying amount as at December 31, 2020	20.972	2	2 222		22 007
2020 =	30,873	2	2,222		33,097
	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL- impaired)	Purchased or originated credit- impaired (POCI)	Total
Loans to customers at amortized cost – Business loans					
Not overdue	28,235	-	2,852	3	31,090
Overdue less than 30 days	4,028	_	_	-	4,028
Overdue 30-89 days	-	138	44	-	182
Overdue 90-179 days Overdue 180-360	-	-	121	-	121
days	-	-	2,060	-	2,060
Overdue more than 360 days	_	_	6,415	<del>-</del>	6,415
Total gross loans to customers	32,263	138	11,492	3	43,896
Less: Allowance for expected credit					
losses	(2,959)	(54)	(10,449)		(13,462)
Carrying amount as at December 31,					

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost – Card loans				
Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days Overdue more than 360 days	11,702 1,077 - - -	288	91 35 98 213 511 592	11,793 1,112 386 213 511 592
Total gross loans to customers	12,779	288	1,540	14,607
Less: Allowance for expected credit losses	(719)	(179)	(1,085)	(1,983)
Carrying amount as at December 31, 2020	12,060	109	455	12,624
	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost – Card loans				
Not overdue Overdue less than 30 days Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days Overdue more than 360 days	27,464 191 - - -	- 126 - -	126 20 35 228 790 3,694	27,590 211 161 228 790 3,694
Total gross loans to customers	27,655	126	4,893	32,674
Less: Allowance for expected				
credit losses	(1,634)	(57)	(4,452)	(6,143)

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost – Auto loans				
Not overdue Overdue less than 30 days	6 11	- -	16	22 11
Overdue 30-89 days Overdue 90-179 days Overdue 180-360 days Overdue more than 360	- - -	- - -	4 17	4 17
days			377	377
Total gross loans to customers	17		414	431
Less: Allowance for expected credit losses	(2)		(367)	(369)
Carrying amount as at December 31, 2020	15		47	62
	Stage 1 (12-month ECL)	Stage 2 (lifetime ECL)	Stage 3 (lifetime ECL-impaired)	Total
Loans to customers at amortized cost – Auto loans				
Not overdue	22	-	32	54
Overdue less than 30 days Overdue 30-89 days	1	- 8	20	1 28
Overdue 90-179 days Overdue 180-360 days Overdue more than 360	-	-	138	138
days			693	693
Total gross loans to customers	23	8	883	914
Less: Allowance for expected credit losses	(1)_	(5)	(825)	(831)
Carrying amount as at				

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The following table sets out information on loans to customers that are credit-impaired (excluding POCI) and related collateral held in order to mitigate potential losses as at December 31, 2020:

	_			Val	lue of colla	teral held	
	Gross carrying amount	Loss allowance	Carrying amount	Cash and deposits	Real estate	Motor vehicles	Total
Consumer loans	8,314	(5,069)	3,245	-	161	_	161
Business loans	8,713	(6,491)	2,222	-	5,428	-	5,428
Microloans	2,958	(1,735)	1,223	-	392	_	392
Card loans	1,540	(1,085)	455	-	_	-	-
Auto loans	414	(367)	47	-	68	-	68
Total credit-impaired loans to customers	21,939	(14,747)	7,192	-	6,049	-	6,049

The following table sets out information on loans to customers that are credit-impaired (excluding POCI) and related collateral held in order to mitigate potential losses as at December 31, 2019:

	Value of collateral f						held	
	Gross carrying amount	Loss allowance	Carrying amount	Cash and deposits	Real estate	Motor vehicles	Total	
Consumer loans	15,432	(13,119)	2,313	-	21	36	57	
Business loans	11,495	(10,449)	1,046	844	2,361	-	3,205	
Card loans	4,893	(4,452)	441	-	43	-	43	
Microloans	3,776	(3,350)	426	-	-	-	-	
Auto loans	883	(825)	58	-	38	21	59	
Total credit-impaired loans to customers	36,479	(32,195)	4,284	844	2,463	57	3,364	

#### Repossessed collateral

During the year ended December 31, 2020, the Bank obtained certain assets by taking possession of collateral for loans to customers with a net carrying amount of AZN 102 thousand (2019: 120 thousand) and recognized them as assets held for sale. The Bank's policy is to sell these as soon as possible. Repossessed collateral is comprised of real estates and other assets and disclosure in Note 12.

#### Significant credit exposures

As at December 31, 2020, the Bank had thirteen borrowers or groups of connected borrowers (December 31, 2019: fifteen borrowers) with gross loan balances exceeding AZN 1,000 thousand. The gross value of these loans as at December 31, 2020 was AZN 29,288 thousand or 12% of the total loans to customers (December 31, 2019: AZN 33,572 thousand or 13%).

#### Loan maturities

The maturity of the loan portfolio is presented in Note 30, which shows the remaining period from the reporting date to the contractual maturity of the loans.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### Key assumptions and judgments for estimating the loan impairment

The Bank calculates ECL for portfolio of loans as described in Note 30, on a collective basis. Bank modelled PD, LGD and EAD to calculate 12-months and lifetime expected credit losses.

#### PD

For loan portfolio segments, Markov transition matrix is used to estimate PD employing historical monthly data. Using average monthly transitions, annual transition matrix is constructed. PIT PD is computed based on last 12-month data. Through the cycle (TTC) PD was calculated using last 48 months' historical overdue information. From the second year on TTC PD was used to calculate lifetime ECL.

#### LGD

According to the methodology, LGD modelling is based on average rates of historical recoveries that capture cured and non-cured cases. Recovery period is limited to 60 months and LGD is permanently set to 100% after this period.

#### **EAD**

For loan portfolio, EAD for Stage 1 is calculated based on current exposure including projected accrued interest within a 3-month period. EAD for Stage 2 is calculated based on planned amortization schedule and accrued interest. EAD for Stage 3 equals current exposure. CCF is taken as 100% for unused amounts of credit card customers due to lack of historical data for modelling.

#### Sensitivity analysis

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flow differs by one percent, the allowance for expected credit losses on loans to customers as at December 31, 2020 would be AZN 255 thousand lower/higher (December 31, 2019: AZN 457 thousand lower/higher).

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

# 10. PROPERTY, EQUIPMENT AND INTANGIBLE ASSETS

	Land and buildings	Furniture and equipment	Computers and communication equipment	Vehicles	Other assets	Licenses and computer software	Total property, equipment and intangible assets
Cost/revalued amount							
January 1, 2019	13,213	5,306	9,014	578	316	2,378	30,805
Additions	-	214	987	191	6	91	1,489
Disposals		(85)	(350)	(116)	(36)		(587)
<b>December 31, 2019</b>	13,213	5,435	9,651	653	286	2,469	31,707
Additions	1,185	308	674	-	15	80	2,262
Revaluation adjustment	(1,252)	-	-	-	-	-	(1,252)
Disposals	(988)	(159)	(33)		(7)		(1,187)
<b>December 31, 2020</b>	12,158	5,584	10,292	653	294	2,549	31,530
Accumulated depreciation							
January 1, 2019	(1,956)	(5,086)	(8,865)	(531)	(297)	(1,436)	(18,171)
Depreciation charge	(652)	(163)	(256)	(49)	(10)	(182)	(1,312)
Eliminated on disposals	<u> </u>	84	350	115	36	<u> </u>	585
<b>December 31, 2019</b>	(2,608)	(5,165)	(8,771)	(465)	(271)	(1,618)	(18,898)
Depreciation charge	(635)	(129)	(376)	(45)	(8)	(187)	(1,380)
Eliminated on disposals	532	159	33	<u> </u>	6		730
<b>December 31, 2020</b>	(2,711)	(5,135)	(9,114)	(510)	(273)	(1,805)	(19,548)

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

	Land and buildings	Furniture and equipment	Computers and communication equipment	Vehicles	Other assets	Licenses and computer software	Total property, equipment and intangible assets
Net book value							
As at December 31, 2020	9,447	449	1,178	143	21	744	11,982
As at December 31, 2019	10,605	270	880	188	15	851	12,809

As at December 31, 2020 and 2019 included in property and equipment were fully depreciated assets of AZN 14,598 thousand and AZN 14,516 thousand, respectively. Buildings and land owned by the Bank are carried at revalued amounts.

#### **Revalued assets**

The fair values of the Bank's buildings and lands are categorised into Level 3 of the fair value hierarchy as at December 31, 2020 and 2019.

The basis used for the appraisal is the market approach. The market approach is based on an analysis of the results of comparable sales of similar buildings. The key assumption used in applying the market approach is the selling price, in the absence of undue stress and if reasonable time is given.

The carrying value of buildings as at December 31, 2020, if they would not have been revalued, would be AZN 5,200 thousand (December 31, 2019: AZN 4,541 thousand).

On December 31, 2020, management analysed the main factors affecting the change in the value of commercial office real estate from January 1, 2020 to December 31, 2020. Based on the results of the analysis, it was concluded that there have been no significant changes in prices in the office real estate segment. The analysis was conducted based on the comparative sales method. The comparative sales method is based on the direct comparison of the revalued object with other objects sold or offered for sale. In this case the fair value of premises is determined based on the price which an independent party would pay for an object similar by its quality and use. The market value of premises was estimated based on information on offers of the comparable items placed in the market, using correction adjustments from -10% to 30% depending on the object analogue. These offers were adjusted for the differences in characteristics of the appraised and similar property. An estimation of value determined using factors mentioned above represents a result of management's analysis of future prospects of running day-to-day operations and is based both on external and internal sources of data.

Changes in these estimates could affect the value of land and premises. For example, to the extent that the market value of comparable items differs by plus/minus three percent, the value of land and premises as at December 31, 2020 would be AZN 283 thousand higher/lower (2019: AZN 318 thousand).

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

## 11. RIGHT-OF-USE ASSETS

	Office Buildings	Others	Total right-of- use assets
At initial cost			
January 1, 2019	7,656	116	7,772
December 31, 2019	7,656	116	7,772
Disposals		(48)	(48)
December 31, 2020	7,656	68	7,724
Accumulated depreciation			
January 1, 2019		<u>-</u>	<u>-</u>
Depreciation charge	(1,618)	(36)	(1,654)
December 31, 2019	(1,618)	(36)	(1,654)
Depreciation charge Eliminated on disposals	(1,618)	(20) 27	(1,638)
December 31, 2020	(3,236)	(29)	(3,265)
Net book value			
December 31, 2020	4,420	39	4,459
December 31, 2019	6,038	80	6,118

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### 12. OTHER ASSETS

	December 31, 2020	December 31, 2019
Other financial assets:		
Receivable from intermediaries	7,603	4,260
Receivable from the bank under the process of liquidation	2,552	2,552
Plastic cards settlements	2,357	2,233
Restricted cash with foreign entity	1,403	1,403
Compensation receivable from government	719	719
Financial assets measured at FVTPL		330
Less: Allowance for expected credit losses	(2,556)	(2,662)
Total other financial assets	12,078	8,835
Other non-financial assets:		
Repossessed collaterals	923	897
Receivables from state and local funds	289	297
Deferred expenses	300	263
Advances to the Ministry of Taxes of the Republic of Azerbaijan	-	248
Prepayments for purchase of intangible assets	840	91
Others	217	96
Less: Allowance for impairment losses	(708)	(689)
Total other non-financial assets	1,861	1,203
Total other assets	13,939	10,038

As at December 31, 2020 and 2019, the Bank has an overdue receivable from money transfer systems placed in one of local banks which had its license revoked back in 2016 and the Bank has recognized full impairment for this receivable. All other financial assets are in Stage 1 and their ECL is not material as for December 31, 2020 and 2019.

During the year ended December 31, 2020, the Bank obtained certain assets by taking possession of collateral for loans to customers with a net carrying amount of AZN 102 thousand (2019: 120 thousand) and recognized them as assets held for sale.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### 13. AMOUNTS DUE TO BANKS AND OTHER FINANCIAL INSTITUTIONS

	December 31, 2020	December 31, 2019
Demand deposits	329	447
Time deposits	346	684
Other borrowed funds		
Central Bank of the Republic of Azerbaijan	71,824	60,573
National Fund for Entrepreneurship Support of the Republic of		
Azerbaijan	15,916	14,781
Azerbaijan Mortgage and Credit Guarantee Fund	11,494	8,696
Azerbaijan State Agency on Agricultural Credits under the Ministry of		
Agriculture	1,558	
Total other borrowed funds	100,792	84,050
Total amounts due to banks and other financial institutions	101,467	85,181

#### Central Bank of the Republic of Azerbaijan

During the year ended December 31, 2020, the Bank received borrowings from CBAR in the amount of AZN 7,963 thousand with an annual interest rate of 0.1% per annum for 5 years under the Decree (2019: AZN 77,346 thousand). The interest rate of borrowings received from the CBAR for the purpose of financing the restructured loans was below market rate as at the date of origination, therefore the Bank recognized gain in the amount of AZN 1,689 thousand during the year ended December 31, 2020 (2019: AZN 16,406 thousand) at initial recognition of these borrowings.

In accordance with the agreement signed between the Bank and the Ministry of Finance of Azerbaijan who acts as a guarantor on behalf of the Republic of Azerbaijan, the Bank paid a guarantee fee in the amount of 0.5% of received borrowings from CBAR.

National Fund for Entrepreneurship Support of the Republic of Azerbaijan

The Bank signed a credit agreement on May 14, 2012 with the Entrepreneurship Development Fund of the Republic of Azerbaijan, a programme under the auspices of the Ministry for Economic Development of the Republic of Azerbaijan, for the financing of small and medium-size enterprises. Under this programme, funds are made available to the Bank at an interest rate of 1.0% per annum and the Bank lends these funds on to eligible borrowers at rates not higher than 6.0%-7.0% per annum. As at December 31, 2020 the Bank had AZN 15,916 thousand (December 31, 2019: AZN 14,781 thousand) payable to the fund, repayable up to December 2027. There are no financial covenants with regard to borrowing from the Entrepreneurship Development Fund of the Republic of Azerbaijan that the Bank should comply with.

Azerbaijan Mortgage and Credit Guarantee Fund

The Bank signed an agreement on July 11, 2007 with the Azerbaijan Mortgage and Credit Guarantee Fund, for the initial financing and refinancing of mortgage loans at an interest rate of 1-4% p.a. As at December 31, 2020, the Bank had AZN 11,494 thousand (December 31, 2019: AZN 8,696 thousand) payable to the fund, repayable up to November 2050. There are no financial covenants with regard to borrowing from Azerbaijan Mortgage and Credit Guarantee Fund the Bank should comply with.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Agrarian Credit and Development Agency under the Ministry of Agriculture of the Republic of Azerbaijan

During the year ended December 31, 2020, the Company received borrowings in the amount of AZN 1,660 thousand from Agrarian Credit and Development Agency under the Ministry of Agriculture of the Republic of Azerbaijan with an annual interest rate of 2.5% per annum for the purpose of issuing loans to customers. As at December 31, 2020, the Bank had AZN 1,558 thousand (December 31, 2019: nil).

In estimating the discount rates for term borrowings from Azerbaijan Mortgage and Credit Guarantee Fund, National Fund for Entrepreneurship Support of Azerbaijan Republic and Agrarian Credit and Development Agency under the Ministry of Agriculture of the Republic of Azerbaijan the Bank considers this market as a separate market from other commercial borrowing business as these loans are issued to the whole banking sector of Azerbaijan at the same terms, purposes, conditions and credit risk exposures.

As at December 31, 2020, accrued interest expenses included in amounts due to banks and other financial institutions amounted to AZN 44 thousand (December 31, 2019: AZN 35 thousand).

A reconciliation of the opening and closing amounts of other borrowed funds with relevant cash and non-cash changes from financing activities is stated below:

	Amount
January 1, 2019	48,172
Cash flows	
Proceeds	77,346
Repayment	(24,697)
Interest paid	(714)
Non-cash changes	
Interest expense	349
Fair value adjustment at initial recognition	(16,406)
December 31, 2019	84,050
Cash flows	
Proceeds	18,212
Repayment	(4,765)
Interest paid	(606)
Non-cash changes	
Interest expense	5,590
Fair value adjustment at initial recognition	(1,689)
December 31, 2020	100,792

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### 14. AMOUNTS DUE TO CUSTOMERS

	December 31, 2020	December 31, 2019
Current accounts and demand deposits		
- Retail	50,911	41,135
- Corporate	14,738	15,016
Total current accounts and demand deposits	65,649	56,151
Term deposits		
- Retail	129,259	130,075
- Corporate	1,755	<u> </u>
Total term deposits	131,014	130,075
Total amounts due to customers	196,663	186,226

As at December 31, 2020, the Bank did not have any customer (2019: nil), whose balance exceeded 10% of equity.

As at December 31, 2020 and 2019 amounts due to customers totalling AZN 6,591 thousand and AZN 11,228 thousand, respectively were held as security against loans and AZN 313 thousand and AZN 585 thousand as security against undrawn credit facilities.

Included in amounts due to customers in the amount of AZN 168,070 thousand and AZN 157,014 thousand as at December 31, 2020 and 2019, respectively are deposits and current accounts secured by the Azerbaijan Deposit Insurance Fund.

As at December 31, 2020, accrued interest expenses included in amounts due to customers amounted to AZN 2,937 thousand (December 31, 2019: AZN 2,646 thousand).

#### 15. SUBORDINATED DEBTS

	Issue date	Maturity date	Interest rate	December 31, 2020	December 31, 2019
Subordinated debt from related parties ("Azpetrol Neft Shirketi" LLC, USD 14,250 thousand, monthly interest payment)	January- March, 2016	January, 2026	4.5%	16,762	16,762

In the event of bankruptcy or liquidation of the Bank, repayments of these debts are subordinate to the repayments of the Bank's liabilities to all other creditors.

The Bank is not obligated to comply with financial covenants in relation to subordinated debt balances disclosed above.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

A reconciliation of the opening and closing amounts of subordinated debts with relevant cash and non-cash changes from financing activities is stated below:

	Amount
January 1, 2019	16,762
Cash flows Interest paid	(753)
Non-cash changes Interest expense	753
December 31, 2019	16,762
Cash flows Interest paid	(753)
Non-cash changes Interest expense	753
December 31, 2020	16,762

#### 16. LEASE LIABILITIES

	December 31, 2020	December 31, 2019
Current lease liabilities	1,570	1,494
Non-current lease liabilities	3,267	4,860
Total lease liabilities	4,837	6,354

Future minimum lease payments as at December 31, 2020 were as follows:

### Minimum lease payments due

	Within one year	One to ten years	Total
Lease payments Finance charges	1,871 (301)	3,554 (287)	5,425 (588)
Net present value as at December 31, 2020	1,570	3,267	4,837

Future minimum lease payments as at December 31, 2019 were as follows:

# Minimum lease payments due

	Within one year	One to ten years	Total
Lease payments	1,907	5,447	7,354
Finance charges	(413)	(587)	(1,000)
Net present value as at December 31, 2019	1,494	4,860	6,354

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

A reconciliation of the opening and closing amounts of lease liabilities with relevant cash and noncash changes from financing activities is stated below:

	Amount
January 1, 2019	7,753
Cash flows Repayment of principal Interest paid	(1,399) (488)
Non-cash changes Interest expense	488
December 31, 2020	6,354
Cash flows Repayment of principal Interest paid	(1,494) (412)
Non-cash changes Interest expense Derecognition	412 (23)
December 31, 2020	4,837

### 17. OTHER LIABILITIES

	December 31, 2020	December 31, 2019
Other financial liabilities:		
Liabilities in the course of settlement	1,493	1,490
Salary and other payables to employees	1,727	1,507
Compensation payable to customers	701	538
Payable to Azerbaijan Deposit Insurance Fund	198	183
Other creditors	271	184
Total other financial liabilities	4,390	3,902
Other non-financial liabilities:		
Taxes payable	1,402	57
Total other non-financial liabilities	1,402	57
Total other liabilities	5,792	3,959

### 18. SHARE CAPITAL

The authorized, issued and outstanding share capital comprises 3,400,000 ordinary shares (December 31, 2019: 3,400,000). All shares have a nominal value of AZN 15.55 per share. Each share entitles one vote to the shareholder.

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

## 19. NET INTEREST INCOME

	Year ended December 31, 2020	Year ended December 31, 2019
Interest income calculated using the effective interest method		
Loans to customers	50,666	41,206
Investment securities	1,699	727
Cash and cash equivalents	957	258
Due from banks and other financial institutions	132	159
Other	16	30
Total interest income calculated using the effective interest		
method	53,470	42,380
Interest expense calculated using the effective interest method		
Current accounts and deposits from customers	(9,589)	(9,805)
Deposits and balances from banks	(5,590)	(519)
Subordinated debt	(753)	(753)
Lease liabilities	(412)	(488)
Total interest expense calculated using the effective interest method	(16,344)	(11,565)
Net interest income	37,126	30,815

### 20. EXPECTED CREDIT LOSSES

The following table provides a reconciliation of the expected credit loss on debt financial assets and other assets in the statement of profit or loss and other comprehensive income per class of financial instrument for the year ended December 31, 2020.

	Loans to customers	Due from banks	Cash and cash equivalents	Investment securities	Total
Net remeasurement of loss allowance New financial assets	18,197	7	(3)	(166)	18,035
originated or purchased	(8,509)				(8,509)
Total recovery/(charge) of expected credit loss on debt financial assets	9,688	7	(3)	(166)	9,526
			-	ther sets	Total
Net remeasurement of loss all	lowance			87	87
Total recovery of expected of	credit losses on o	ther assets		87	87

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The following table provides a reconciliation of the expected credit loss on debt financial assets and other assets in the statement of profit or loss and other comprehensive income per class of financial instrument for the year ended December 31, 2019.

	Loans to customers	Due from banks	Cash and cash equivalents	Investment securities	Total
Net remeasurement of loss allowance New financial assets	34,142	47	14	(31)	34,172
originated or purchased	(10,033)				(10,033)
Total recovery/(charge) of expected credit loss on					
debt financial assets	24,109	47	14	(31)	24,139
			Other	r assets	Total
Net remeasurement of loss all	owance			935	935
Total recovery of expected	credit losses on o	ther assets		935	935

### 21. FEE AND COMMISSION INCOME

	Year ended December 31, 2020	Year ended December 31, 2019
Plastic card operations	2,957	2,761
Cash operations	1,979	2,253
Settlements	679	1,466
Guarantee letters	32	141
Currency conversion operations	96	26
Other operations	200	33
Total fee and commission income	5,943	6,680

### 22. FEE AND COMMISSION EXPENSE

	Year ended December 31, 2020	Year ended December 31, 2019
Plastic card operations	(4,184)	(4,087)
Settlements	(2,317)	(1,463)
Cash operations	(113)	(10)
Letters of credit	(27)	(42)
Total fee and commission expense	(6,641)	(5,602)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### 23. PERSONNEL EXPENSES

	Year ended December 31, 2020	Year ended December 31, 2019
Employee compensation	(16,657)	(15,844)
Payments to Social Security Fund	(2,284)	(2,239)
Other employment expenses	(36)	(48)
Total personnel expenses	(18,977)	(18,131)

#### 24. GENERAL AND ADMINISTRATIVE EXPENSES

	Year ended December 31, 2020	Year ended December 31, 2019
Depreciation and amortization expenses	(3,018)	(2,966)
Marketing and advertising expenses	(1,360)	(1,149)
Payments to the Deposit Insurance Fund	(786)	(648)
Legal and consultancy	(700)	(1,028)
Security expenses	(509)	(499)
Property and equipment maintenance	(426)	(393)
Communication expenses	(356)	(229)
Taxes other than income tax	(309)	(267)
Software cost	(309)	(209)
Utility expenses	(305)	(314)
Charity expenses	(296)	-
Printing expenses	(265)	(60)
Office supplies	(205)	(265)
Occupancy and rent expenses	(91)	(186)
Business travel and related expenses	(78)	(110)
Payment to the Financial Markets Supervisory Authority	(75)	(300)
Membership fees	(71)	(23)
Insurance expenses	(36)	(36)
Vehicle running costs	(33)	(39)
Others*	(229)	(241)
Total general and administrative expenses	(9,457)	(8,962)

Included in charity expenses for the year ended December 31, 2020 amount of AZN 150 thousand represent funds paid to the Coronavirus Response Fund.

Others included cleaning and sanitation costs, acquisition of masks, gloves, sanitizers and tests incurred to prevent the spread of COVID-19 in the amount of AZN 61 thousand for the year ended December 31, 2020.

#### 25. INCOME TAXES

The Bank measures and records its current income tax payable and its tax bases in its assets and liabilities in accordance with the tax regulations of the Republic of Azerbaijan where the Bank operates, which may differ from IFRS.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Bank is subject to certain permanent tax differences due to the non-tax deductibility of certain expenses and certain income being treated as non-taxable for tax purposes.

Deferred taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes.

Temporary differences as at December 31, 2020 and 2019 relate mostly to different methods/timing of income and expense recognition as well as to temporary differences generated by tax-book bases' differences for certain assets.

The tax rate used for the reconciliations below is the corporate tax rate of 20% payable by corporate entities in the Republic of Azerbaijan on taxable profits (as defined) under tax law in that jurisdiction.

In 2020, the applicable tax rate for current and deferred tax is 20% (2019: 20%).

	December 31, 2020	December 31, 2019	
Current tax expense Origination and reversal of temporary differences	(1,016) (4,356)	(10,194)	
Total income tax expense	(5,372)	(10,194)	

The effective tax rate reconciliation is as follows for the years ended December 31, 2020 and 2019:

	Year ended December 31, 2020	Year ended December 31, 2019
Profit before income tax	20,530	47,272
Tax at the statutory tax rate (20%) Effect of permanent differences Revision of tax loss carried forward	(4,106) (737) (529)	(9,454) (740)
Income tax expense	(5,372)	(10,194)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### Deferred income tax assets and liabilities

Movements in temporary differences during the years ended December 31, 2020 and 2019 are presented as follows:

	January 1, 2020	Charged to profit or loss	Charged to other comprehensive income	December 31, 2020
Lease liabilities	1,271	(299)	-	972
Other liabilities	293	130	_	423
Investment securities	4	12	-	16
Due to banks and other financial				
institutions	(3,218)	647	-	(2,571)
Property, equipment and intangible				
assets	(1,670)	7	144	(1,519)
Right-of-use assets	(1,224)	328	-	(896)
Loans to customers	1,546	(1,794)	-	(248)
Cash and cash equivalents	-	(33)	-	(33)
Due from banks and other financial				
institutions	(23)	-	-	(23)
Other assets	(58)	57	-	(1)
Tax loss carried forward	3,411	(3,411)		
Net deferred income tax				
assets/(liabilities)	332	(4,356)	144	(3,880)
		January 1, 2019	Charged to profit or loss	December 31, 2019
Tax loss carried forward		10,402	(6,991)	3,411
Loans to customers		1,774	(228)	1,546
Lease liabilities		-	1,271	1,271
Other liabilities		90	203	293
Investment securities		(156)	160	4
Due to banks and other financial insti	itutions	-	(3,218)	(3,218)
Property, equipment and intangible a	ssets	(1,603)	(67)	(1,670)
Right-of-use assets		-	(1,224)	(1,224)
Other assets		27	(85)	(58)
Due from banks and other financial in	nstitutions _	(8)	(15)	(23)
Net deferred income tax asset	_	10,526	(10,194)	332

## 26. TRANSACTIONS WITH RELATED PARTIES

Related parties or transactions with related parties, as defined by IAS 24 "Related party disclosures", represent:

- (a) Parties that directly, or indirectly through one or more intermediaries: control, or are controlled by, or are under common control with, the Bank (this includes parents, subsidiaries and
- (b) fellow subsidiaries); have an interest in the Bank that gives then significant influence over the Bank; and that have joint control over the Bank;
- (c) Associates enterprises on which the Bank has significant influence and which is neither a subsidiary nor a joint venture of the investor;
- (d) Joint ventures in which the Bank is a venture;
- (e) Members of key management personnel of the Bank or its parent;

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

- (f) Close members of the family of any individuals referred to in (a) or (d);
- (g) Parties that are entities controlled, jointly controlled or significantly influenced by, or for which significant voting power in such entity resides with, directly or indirectly, any individual referred to in (d) or (e); or
- (h) Post-employment benefit plans for the benefit of employees of the Bank, or of any entity that is a related party of the Bank.

#### **Control relationships**

The Bank has no ultimate controlling party.

## Transactions with the members of the Supervisory Board and the Management Board

Total remuneration included in personnel expenses for the years ended December 31, 2020 and 2019 is as follows:

	Year ended December 31, 2020	Year ended December 31, 2019	
Short-term employee benefits	1,571	1,775	
Total short-term employee benefits	1,571	1,775	

These amounts include cash benefits in respect of the members of the Supervisory Board and the Management Board.

The outstanding balances and average effective interest rates as at December 31, 2020 and 2019 for transactions with the members of the Supervisory Board and the Management Board are as follows:

	December 31, 2020	Average effective interest rate, %	December 31, 2019	Average effective interest rate, %
Statement of financial position				
Loans issued (gross)	51	13.5%	65	13.3%
Allowance for expected credit				
losses	(2)	-	(3)	-
Current accounts	71	-	197	-
Term deposits	585	5.26%	224	7.8%
Commitments on loans and unused credit lines			10	

Amounts included in profit or loss in relation to transactions with the members of the Supervisory Board and the Management Board for the year ended December 31 are as follows:

	December 31, 2020	December 31, 2019
Profit or loss		
Interest income	6	6
Interest expense	(6)	(3)
Charge of expected credit losses	1	(2)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

# Transactions with other related parties

The outstanding balances and the related average effective interest rates as at December 31, 2020 and related profit or loss amounts of transactions for the year ended December 31, 2020 with other related parties are as follows:

	Shareholders		0	Others	
	Related party transactions	Average effective interest rate, %	Related party transactions	Average effective interest rate, %	
Statement of financial position ASSETS					
Loans to customers					
Principal balance	-	-	8,825	8.28%	8,825
Allowance for expected					
credit losses	-	-	(1,407)	-	(1,407)
LIABILITIES					
Customer accounts	1,907	-	2,377	-	4,284
Term deposits	-	-	1,714	10.47%	1,714
Subordinated debt	16,788	4.59%	-	-	16,788
Profit or loss					
Interest income	-	-	593	-	593
Interest expense	(753)	-	(55)	-	(808)

The outstanding balances and the related average effective interest rates as at December 31, 2019 and related profit or loss amounts of transactions for the year ended December 31, 2019 with other related parties are as follows:

	Shareholders		0	Others	
	Related party transactions	Average effective interest rate, %	Related party transactions	Average effective interest rate, %	
Statement of financial position ASSETS					
Loans to customers					
Principal balance Allowance for expected	6,480	4.70%	59	13.31%	6,539
credit losses	(313)	-	(2)	-	(315)
LIABILITIES					
Customer accounts	2,632	-	197	-	2,829
Term deposits	-	-	224	7.77%	224
Subordinated debt	16,762	4.59%	-	-	16,762
Profit or loss					
Interest income	106	-	6	-	112
Interest expense	(753)	-	(3)	-	(756)

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Other related parties include family members of key management personnel, entities under the control of shareholders. The majority of balances resulting from transactions with related parties mature within one year. Transactions with related parties are not secured.

#### 27. COMMITMENTS AND CONTINGENCIES

#### **Credit-related commitments**

The Bank has outstanding credit-related commitments to extend loans. These credit-related commitments take the form of approved loans and credit card limits and overdraft facilities.

The Bank provides tender and advances guarantees and letters of credit to guarantee the performance of customers to third parties.

The Bank applies the same credit risk management policies and procedures when granting credit commitments, financial guarantees as it does for granting loans to customers.

The contractual amounts of credit-related commitments are set out in the following table by category. The amounts reflected in the table for credit-related commitments assume that amounts are fully advanced. The amounts reflected in the table for guarantees represent the maximum accounting loss that would be recognized at the reporting date if counterparties failed completely to perform as contracted.

	December 31, 2020	December 31, 2019
Contracted amount		
Guarantees	614	1,044
Undrawn credit lines	3,561	9,589
Total contractual credit-related commitments	4,175	10,633

The total outstanding contractual credit-related commitments above do not necessarily represent future cash requirements, as these credit-related commitments may expire or terminate without being funded. The majority of loan and credit line commitments do not represent an unconditional credit-related commitment by the Bank.

#### **Insurance**

The insurance industry in the Republic of Azerbaijan is in a developing state and many forms of insurance protection common in other parts of the world are not yet generally available. The Bank does not have full coverage for its premises and equipment, business interruption, or third-party liability in respect of property or environmental damage arising from accidents on its property or relating to operations. Until the Bank obtains adequate insurance coverage, there is a risk that the loss or destruction of certain assets could have a material adverse effect on operations and financial position.

#### Litigation

In the ordinary course of business, the Bank is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial position or the results of future operations.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

### **Taxation contingencies**

The taxation system in the Azerbaijan Republic continues to evolve and is characterized by frequent changes in legislation, official pronouncements and court decisions, which are sometimes contradictory and subject to varying interpretations by different tax authorities. Taxes are subject to review and investigation by a number of authorities who have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three subsequent calendar years; however, under certain circumstances a tax year may remain open longer. Recent events within the Azerbaijan Republic suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

These circumstances may create tax risks in the Azerbaijan Republic that are substantially more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Azerbaijani tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on the financial position, if the authorities were successful in enforcing their interpretations, could be significant.

#### 28. FAIR VALUE OF FINANCIAL INSTRUMENT

#### Accounting classifications and fair values

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at December 31, 2020:

	Amortized cost	FVTPL	FVTOCI	Total carrying amount	Total
ASSETS					
Cash and cash equivalents	111,965	-	-	111,965	111,965
Due from banks and other	2.065			2.065	2.065
financial institutions Investment securities	2,065	100	13,481	2,065	2,065
Loans to customers	13,717 247,591	188	13,461	27,386 247,591	27,386 247,591
Other financial assets	12,078	-	-	12,078	12,078
TOTAL ASSETS	387,416	188	13,481	401,085	401,085
LIABILITIES					
Amounts due to banks and other financial					
institutions	101,467	-	-	101,467	101,467
Amounts due to customers	196,663	-	-	196,663	196,663
Subordinated debt	16,762	-	-	16,762	16,762
Lease liabilities	4,837	-	-	4,837	4,837
Other financial liabilities	4,390	-	-	4,390	4,390
TOTAL LIABILITIES	324,119	-	-	324,119	324,119

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The table below sets out the carrying amounts and fair values of financial assets and financial liabilities as at December 31, 2019:

	Amortized cost	FVTPL	FVTOCI	Total carrying amount	Total
ASSETS					
Cash and cash					
equivalents	62,194	-	-	62,194	62,194
Due from banks and other					
financial institutions	3,091	-	-	3,091	3,091
Investment securities	2,947	188	53,943	57,078	57,078
Loans to customers	222,226	-	-	222,226	222,226
Other financial assets	8,505	330	-	8,835	8,835
TOTAL ASSETS	298,963	518	53,943	353,424	353,424
LIABILITIES					
Amounts due to banks and other financial					
institutions	85,181	-	-	85,181	85,181
Amounts due to					
customers	186,226	_	_	186,226	186,226
Subordinated debt	16,762	_	_	16,762	16,762
Lease liabilities	6,354	_	-	6,354	6,354
Other financial liabilities	3,902	-	-	3,902	3,902
TOTAL LIABILITIES	298,425	-	-	298,425	298,425

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Bank determines fair values using other valuation techniques.

The objective of valuation techniques is to arrive at a fair value determination that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

Valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premiums used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations.

The Bank uses widely recognized valuation models for determining the fair value of common and more simple financial instruments, like currency swaps that use only observable market data and require little management judgment and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange-traded derivatives and simple over-the-counter derivatives like interest rate swaps.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

For more complex instruments, the Bank uses proprietary valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Examples of instruments involving significant unobservable inputs include certain loans and securities for which there is no active market, certain over-the-counter structured derivatives, and retained interests in securitizations.

#### Loans from government agencies

Management has assessed the nature of the agreements with the Azerbaijan National Fund for Entrepreneurship Support ("ANFES") and "Azerbaijan Mortgage and Credit Guarantee Fund" OJSC ("AMCGF"), and in particular whether the Bank is acting as an agent of the Government agencies, or as a principal with the borrower under this program. Having considered the risks and rewards related to the loans issued under those programs, management has concluded that the Bank is acting as a principal and accordingly the accounting in these financial statements follows this judgment.

The loans issued by the Bank under these programs in accordance with decrees of government agencies do not have similar instruments on the market and form a separate market segment due to their unique nature, specifics of state lending program and borrowers' category. Thus the management assumes that contractual interest rates are market rates for such loans and they recognized at fair value which is equal to their nominal value.

Similarly, for the related funds received by the Bank from the government agencies under these programs, the management assumes that contractual interest rates are market rates for such borrowings and recognized at fair value which is equal to their nominal value.

#### Valuation of financial instruments

The Bank uses valuation techniques that include inputs that are not based on observable market data to estimate the fair value of certain types of financial instruments.

When available, the Bank measures the fair value of an instrument using quoted prices in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Bank uses valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in these circumstances.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price, i.e., the fair value of the consideration given or received. If the Bank determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognized in profit or loss on an appropriate basis over the life of the instrument, but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

#### Fair value hierarchy

The Bank measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Lease liabilities

Other financial liabilities

- Level 1: quoted market price (unadjusted) in an active market for an identical instrument.
- Level 2: inputs other than quotes prices included within Level 1 that are observable either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorized as at December 31, 2020:

Fair value measurement using

4,837

4,390

4,837

4,390

4,837

4,390

	ran value measurement using						
	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total fair value	Total carrying amount		
ASSETS							
Cash and cash equivalents	111,965	-	-	111,965	111,965		
Due from banks and other							
financial institutions	-	-	2,065	2,065	2,065		
Investment securities	27,386	-	-	27,386	27,386		
Loans to customers	-	-	247,591	247,591	247,591		
Other financial assets	-	-	12,078	12,078	12,078		
LIABILITIES							
Amounts due to banks and							
other financial institutions	-	-	101,467	101,467	101,467		
Amounts due to customers	-	-	196,663	196,663	196,663		
Subordinated debt	-	-	16,762	16,762	16,762		

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The following table analyses the fair value of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement is categorized as at December 31, 2019:

#### Fair value measurement using

	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Total fair value	Total carrying amount
ASSETS					
Cash and cash equivalents	62,194	-	-	62,194	62,194
Due from banks and other					
financial institutions	-	-	3,091	3,091	3,091
Investment securities	57,078	-	-	57,078	57,078
Loans to customers	-	-	222,226	222,226	222,226
Other financial assets	-	-	8,835	8,835	8,835
LIABILITIES					
Amounts due to banks and					
other financial institutions	-	-	85,181	85,181	85,181
Amounts due to customers	-	-	186,226	186,226	186,226
Subordinated debt	-	-	16,762	16,762	16,762
Lease liabilities	-	-	6,354	6,354	6,354
Other financial liabilities	-	-	3,902	3,902	3,902

#### 29. CAPITAL RISK MANAGEMENT

The CBAR sets and monitors capital requirements for the Bank.

The Bank defines as capital those items defined by statutory regulation as capital for credit institutions. Under the current capital requirements set by the CBAR, banks have to maintain a ratio of capital to risk-weighted assets (statutory capital ratio) above the prescribed minimum level and maintain a minimum level of total statutory capital of AZN 50,000 thousand (2019: AZN 50,000 thousand). As at December 31, 2020, the statutory capital ratio was 9% (2019: 10%). The Bank was in compliance with the statutory capital requirement of AZN 50,000 thousand as at December 31, 2020 (2019: was in compliance with the statutory capital requirement of AZN 50,000 thousand).

The Bank provides the CBAR with information on mandatory ratios in accordance with set form. Risk Department controls on daily basis compliance with capital adequacy ratios.

In case values of capital adequacy ratios become close to limits set by the CBAR and the Bank's internal policy this information is communicated to the Supervisory Board.

As at December 31, 2020 the Bank was in compliance with the requirements for minimum total capital adequacy ratio (2019: was in compliance with minimum total capital adequacy ratio). The calculation of total capital adequacy ratio based on requirements set by the CBAR as at December 31, 2020 and 2019 was as follows:

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

December 31, 2020 (unaudited)	December 31, 2019 (unaudited)
52,870	52,870
3,559	(22,171)
56,429	30,699
744	3,498
55,685	27,201
32,536	27,201
88,221	54,402
178	178
88,043	54,224
285,656	252,931
19.49% 30.82%	10.75% 21.44%
	2020 (unaudited)  52,870 3,559  56,429  744  55,685 32,536 88,221  178  88,043

# Reconciliation of total statutory capital to IFRS equity

The following unaudited supplementary information is intended to provide additional information to users of the financial statements of the Bank for the year ended December 31, 2020 and is not required under International Financial Reporting Standards (IFRS).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

	December 31, 2020 (unaudited)	December 31, 2019 (unaudited)
Total statutory capital (after deductions)	88,043	54,224
Reconciliation of total statutory capital and IFRS equity:		
- retained earnings	12,937	1,229
- current year profit	2,485	12,507
<ul> <li>loan expected credit losses</li> </ul>	8,721	(361)
- net interest income	(6,421)	(1,776)
- other income	2	-
<ul> <li>net fee and commission income</li> </ul>	(954)	(853)
<ul> <li>net gain on foreign exchange operations</li> </ul>	787	650
<ul> <li>net realised loss on foreign currency derivatives</li> </ul>	(332)	(312)
<ul> <li>income tax expense</li> </ul>	(1,000)	(3,166)
<ul> <li>personnel expenses</li> </ul>	(457)	243
- administrative expenses	754	518
- net fair value gain on initial recognition of financial		
instruments	1,689	16,036
- Change in fair value of financial assets at fair value through		
profit or loss	(329)	330
<ul> <li>Recovery/(charge) of impairment losses</li> </ul>	25	1,198
- differences arising from deduction	922	3,676
<ul> <li>equity investment</li> </ul>	178	178
- intangible assets	744	850
<ul> <li>deferred income tax assets</li> </ul>	=	2,648
- general allowances	(2,590)	(2,314)
- other capital	(17,273)	(317)
- revaluation reserve	5,462	6,399
Total IFRS equity	89,986	75,404

The table above provides an overview of the differences in composition of the net assets as at December 31, 2020 presented in the Bank's financial statements prepared under IFRS and total statutory capital determined under the rules and regulations of the CBAR.

### 30. RISK MANAGEMENT, CORPORATE GOVERNANCE AND INTERNAL CONTROL

Management of risk is fundamental to the business of banking and is an essential element of the Bank's operations. The major risks faced by the Bank are those related to market risk, credit risk and liquidity risk.

### Corporate governance framework

The Bank is established as an open joint-stock company in accordance with Azerbaijani law. The supreme governing body of the Bank is the General Shareholders' meeting that is called for annual or extraordinary meetings. The General Shareholders' meeting makes strategic decisions on the Bank's operations.

The General Shareholders' meeting elects the Supervisory Board. The Supervisory Board is responsible for overall governance of the Bank's activities.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Azerbaijani legislation and the charter of the Bank establish lists of decisions that are exclusively approved by the General Shareholders' meeting and that are approved by the Supervisory Board.

As at December 31, 2020 the Supervisory Board includes:

Elchin Isayev - Chairman of the Supervisory Board;

Mogaghegh Oromi Shahram - Member of the Supervisory Board;

Ilgar Aliyev - Member of the Supervisory Board;

Filiz Yunus Emre - Member of the Supervisory Board;

Mashallah Taghiyev - Member of the Supervisory Board.

During the year ended December 31, 2020, no changes occurred in composition of the Supervisory Board.

## Internal control policies and procedures

The Supervisory Board and the Management Board have responsibility for the development, implementation and maintaining of internal controls in the Bank that is commensurate with the scale and nature of operations.

The purpose of internal controls is to ensure:

- proper and comprehensive risk assessment and management;
- proper business and accounting and financial reporting functions, including proper authorization, processing and recording of transactions;
- completeness, accuracy and timeliness of accounting records, managerial information, regulatory reports, etc.;
- reliability of IT systems, data and systems integrity and protection;
- prevention of fraudulent or illegal activities, including misappropriation of assets;
- compliance with laws and regulations.

Management is responsible for identifying and assessing risks, designing controls and monitoring their effectiveness. Management monitors the effectiveness of the Bank's internal controls and periodically implements additional controls or modifies existing controls as considered necessary.

The Bank developed a system of standards, policies and procedures to ensure effective operations and compliance with relevant legal and regulatory requirements, including the following areas:

- requirements for appropriate segregation of duties, including the independent authorization of transactions:
- requirements for the recording, reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

There is a hierarchy of requirements for authorization of transactions depending on their size and complexity. A significant portion of operations are automated and the Bank put in place a system of automated controls.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The main functions of the Internal Audit service include the following:

- audit and efficiency assessment of the system of internal control as a whole, fulfillment of the decisions of key management structures;
- audit of efficiency of methodology of assessment of banking risks and risk management procedures, regulated by internal documents in credit organization (methods, programs, rules and procedures for banking operations and transactions, and for the management of banking risks);
- audit of reliability of internal control system over automated information systems, audit and testing of fairness, completeness and timeliness of accounting and reporting function and the reliability (including the trustworthiness, fullness and objectivity) of the collection and submission of financial information;
- audit of applicable methods of safekeeping the credit organization's property;
- assessment of economic reasonability and efficiency of operations and other deals;
- audit of internal control processes and procedures;
- audit of internal control service and risk management service.

Compliance with the Bank's standards is supported by a program of periodic reviews undertaken by Internal Audit. The Internal Audit function is independent from management and reports directly to the Audit Committee and the Supervisory Board. The results of Internal Audit reviews are discussed with relevant business process managers, with summaries submitted to the Audit Committee and the Supervisory Board and senior management of the Bank.

The internal control system in the Bank comprises:

- the Supervisory Board and its committees;
- the Chief Executive officer and the Management Board;
- the Chief Accountant:
- the risk management function;
- the security function, including IT security.
- the human resource function;
- the Internal Audit service;
- other employees, divisions and functions that are responsible for compliance with the established standards, policies and procedures, including:
  - heads of branches and heads of business units;
  - business processes managers;
  - ➤ division responsible for compliance with anti-money laundering requirements;
  - ➤ the legal officer an employee responsible for compliance with the legal and regulatory requirements;
  - > other employees with control responsibilities.

Management believes that the Bank complies with the FIMSA requirements related to risk management and internal control systems, including requirements related to the Internal Audit function, and that risk management and internal control systems are appropriate for the scale, nature and complexity of operations.

#### Risk management policies and procedures

The risk management policies aim to identify, analyze and manage the risks faced by the Bank, to set appropriate risk limits and controls, and to continuously monitor risk levels and adherence to limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practices.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Supervisory Board has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks and reviewing its risk management policies and procedures as well as approving significantly large exposures.

The Management Board is responsible for monitoring and implementing risk mitigation measures, and ensuring that the Bank operates within established risk parameters.

The Head of the Risk Department is responsible for the overall risk management and compliance functions, ensuring the implementation of common principles and methods for identifying, measuring, managing and reporting both financial and non-financial risks. He reports directly to the responsible member of the Management Board.

Credit, market and liquidity risk both at the portfolio and transactional levels are managed and controlled through a system of Credit Committees and an Asset and Liability Management Committee (ALCO). In order to facilitate efficient and effective decision-making, the Bank established a hierarchy of Credit Committees depending on the type and amount of the exposure.

Both external and internal risk factors are identified and managed throughout the organization. Particular attention is given to identifying the full range of risk factors and determination of the level of assurance over the current risk mitigation procedures. Apart from the standard credit and market risk analysis, the Risk Department monitors financial and non-financial risks by holding regular meetings with operational units in order to obtain expert judgments in their areas of expertise.

#### Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises currency risk, interest rate risk and other price risks. Market risk arises from open positions in interest rate and equity financial instruments, which are exposed to general and specific market movements and changes in the level of volatility of market prices and foreign currency rates.

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, whilst optimizing the return on risk.

Overall authority for market risk is vested in the ALCO, which is chaired by the Chairman of the Management Board. Market risk limits are approved by ALCO based on recommendations of the Risk Department.

The Bank manages its market risk by setting open position limits in relation to financial instruments, interest rate maturity and currency positions and stop-loss limits. These are monitored on a regular basis and reviewed and approved by the Supervisory Board.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Bank is exposed to the effects of fluctuations in the prevailing levels of market interest rates on its financial position and cash flows. Interest margins may increase as a result of such changes but may also reduce or create losses in the event that unexpected movements occur.

### Interest rate gap analysis

Interest rate risk is managed principally through monitoring interest rate gaps. A summary of the interest gap position for major financial instruments is as follows:

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Non-interest bearing	December 31, 2020 Total
FINANCIAL ASSETS							
Cash and cash equivalents Due from banks and other financial institutions Investment securities Loans to customers	22,501 - - 17,735	- - - 15,385	840 4,261 65,648	22,937 109,394	- - - 39,429	89,464 1,225 188	111,965 2,065 27,386 247,591
Other financial assets						12,078	12,078
Total financial assets	40,236	15,385	70,749	132,331	39,429	102,955	401,085
FINANCIAL LIABILITIES							
Amounts due to banks and other financial institutions	604	1,118	4,420	84,856	10,140	329	101,467
Amounts due to customers	30,725	20,737	73,641	28,911	-	42,649	196,663
Subordinated debt Lease liabilities	37 113	- 261	- 1,196	3,267	16,725	- -	16,762 4,837
Other financial liabilities		<del>_</del>				4,390	4,390
Total financial liabilities and commitments	31,479	22,116	79,257	117,034	26,865	47,368	324,119
Liquidity gap	8,757	(6,731)	(8,508)	15,297	12,564	55,587	76,966
Cumulative liquidity gap	8,757	2,026	(6,482)	8,815	21,379	76,966	

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Non-interest bearing	December 31, 2019 Total
FINANCIAL ASSETS							
Cash and cash equivalents	23,116	-	-	-	-	39,078	62,194
Due from banks and other financial institutions	2	-	853	-	-	2,236	3,091
Investment securities	3,493	6,762	38,771	4,964	2,900	188	57,078
Loans to customers	29,517	14,331	58,144	87,961	32,273	-	222,226
Other financial assets	<u> </u>	<u>-</u>	330	<u> </u>	<u>-</u>	8,505	8,835
Total financial assets	56,128	21,093	98,098	92,925	35,173	50,007	353,424
FINANCIAL LIABILITIES							
Amounts due to banks and other financial							
institutions	553	854	4,051	71,880	7,396	447	85,181
Amounts due to customers	24,285	20,667	77,894	23,044	-	40,336	186,226
Subordinated debt	37	-	-	16,725	-	-	16,762
Lease liabilities	100	247	1,147	4,860	-	-	6,354
Other financial liabilities	<del>-</del>	<u> </u>		<u> </u>	<del>-</del>	3,902	3,902
Total financial liabilities and commitments	24,975	21,768	83,092	116,509	7,396	44,685	298,425
Liquidity gap	31,153	(675)	15,006	(23,584)	27,777	5,322	54,999
Cumulative liquidity gap	31,153	30,478	45,484	21,900	49,677	54,999	

Interest rate gaps are managed principally through refinancing of interest-bearing liabilities maturing in respective maturity bands with liabilities at equal or lower interest rates.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

#### Average effective interest rates

The table below displays average effective interest rates for interest-bearing assets and liabilities as at December 31, 2019 and 2018. These interest rates are an approximation of the yields to maturity of these assets and liabilities.

	December 31, 2020 Average effective interest rate, %			December 31, 2019  Average effective interest rate, %			
	AZN	USD	EUR	AZN	USD	EUR	
Interest-bearing assets							
Cash and cash equivalents	5.76%	-	-	5.32%	-	-	
Due from banks and other							
financial institutions	-	11.50%	-	10.00%	11.50%	-	
Investment securities	6.21%	3.97%	1.75%	5.00%	1.97%	1.75%	
Loans to customers	19.14%	5.85%	-	19.21%	9.76%	5.83%	
Other financial assets	-	-		9.00%	2.00%		
Amounts due to banks and							
other financial institutions	6.02%	-	-	6.17%	-	-	
Amounts due to customers	9.70%	2.17%	1.39%	10.34%	3.18%	2.37%	
Subordinated debt	-	4.50%	-	-	4.50%	-	
Lease liabilities	7.50%	-	-	7.50%	-	-	

### Interest rate sensitivity analysis

The management of interest rate risk based on interest rate gap analysis, is supplemented by monitoring the sensitivity of financial assets and liabilities. An analysis of sensitivity of net profit or loss and equity (net of taxes) to changes in interest rates (repricing risk), based on a simplified scenario of a 100 basis point (bp) symmetrical fall or rise in all yield curves and positions of interest-bearing assets and liabilities existing as at December 31, 2020 and 2019 is as follows:

	December 31, 2020	December 31, 2019
100 bp parallel fall	(885)	32,933
100 bp parallel rise	885	(32,933)

#### **Currency risk**

The Bank has assets and liabilities denominated in several foreign currencies.

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign currency exchange rates. Although the Bank hedges its exposure to currency risk, such activities do not qualify as hedging relationships in accordance with IFRS.

The following table shows the foreign currency exposure structure of financial assets and liabilities as at December 31, 2020:

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

	AZN	USD	EUR	Other	Total
Cash and cash equivalents	55,551	53,583	2,496	335	111,965
Due from banks and other financial institutions	553	1,512			2,065
Investment securities	7,952	17,978	1,456	-	27,386
Loans to customers	239,789	7,801	1,430	_	247,591
Other financial assets	10,199	1,781	98	<u> </u>	12,078
Total financial assets	314,044	82,655	4,051	335	401,085
Swap agreements	-	850	-		850
Amounts due to banks and					
other financial institutions	101,362	103	2	-	101,467
Amounts due to customers	130,604	62,340	3,659	60	196,663
Subordinated debt	-	16,762	-	-	16,762
Lease liabilities	4,837	-	-	-	4,837
Other financial liabilities	4,142	138	110		4,390
Total financial liabilities	240,945	79,343	3,771	60	324,119
Swap agreements	906	-	-		906
OPEN POSITION	72,193	4,162	280	275	76,910

The following table shows the foreign currency exposure structure of financial assets and liabilities as at December 31, 2019:

	AZN	USD	EUR	Other	Total
Cash and cash equivalents	48,147	11,414	2,382	251	62,194
Due from banks and other					
financial institutions	533	2,558	-	-	3,091
Investment securities	1,246	54,501	1,331	-	57,078
Loans to customers	206,582	15,421	223	=	222,226
Other financial assets	3,773	4,428	626	8	8,835
Total financial assets	260,281	88,322	4,562	259	353,424
<del>-</del>	17,518	00,522	7,502		17,518
Swap agreements	17,516		<u>-</u> -		17,516
Amounts due to banks and					
other financial institutions	84,924	255	2	_	85,181
Amounts due to customers	117,906	64,355	3,896	69	186,226
Subordinated debt	-	16,762	-	-	16,762
Lease liabilities	6,354	-	-	_	6,354
Other financial liabilities	3,402	147	353	-	3,902
Total financial liabilities	212,586	81,519	4,251	69	298,425
Swap agreements	<u> </u>	17,000	<u> </u>	<u> </u>	17,000
OPEN POSITION	65,213	(10,197)	311	190	55,517

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Bank manages currency position and reports for compliance purposes based on statutory amounts.

A weakening of the AZN, as indicated below, against the following currencies at December 31, 2020 and 2019, would have increased (decreased) equity and profit or loss by the amounts shown below. This analysis is on net of tax basis and is based on foreign currency exchange rate variances that the Bank considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

	December 31, 2020	December 31, 2019
20% appreciation of USD against AZN	666	(1,632)
20% appreciation of EUR against AZN	45	50

A strengthening of the AZN against the above currencies at December 31, 2020 and 2019 would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

#### Credit risk

Credit risk is the risk of financial loss to the Bank if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The Bank has policies and procedures for the management of credit exposures (both for recognized financial assets and unrecognized contractual commitments), including guidelines to limit portfolio concentration and the establishment of a Credit Committee, which actively monitors credit risk. The credit policy is reviewed and approved by the Supervisory Board.

The credit policy establishes:

- procedures for review and approval of loan credit applications;
- methodology for the credit assessment of borrowers (corporate and retail);
- methodology for the credit assessment of counterparties, issuers and insurance companies;
- methodology for the evaluation of collateral;
- credit documentation requirements;
- procedures for the ongoing monitoring of loans and other credit exposures.

Corporate loan credit applications are originated by the relevant client managers and are then passed on to the Loan Department, which is responsible for the corporate loan portfolio. Analysis reports are based on a structured analysis focusing on the customer's business and financial performance. The loan credit application and the report are then independently reviewed by the Risk Management Department and a second opinion is given accompanied by verification that credit policy requirements are met. The Credit Committee reviews the loan credit application on the basis of submissions by the Loan Department and the Risk Department. Individual transactions are also reviewed by the Credit Supervision Department as well as Legal, Accounting and Tax Departments depending on the specific risks and pending final approval of the Credit Committee.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. The review is based on the customer's most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. Retail loan credit applications are reviewed by the Sales Department through the use of scoring models and application data verification procedures developed together with the Risk Management Department.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Apart from individual customer analysis, the credit portfolio is assessed by the Risk Management Department with regard to credit concentration and market risks.

The maximum exposure to credit risk is generally reflected in the carrying amounts of financial assets in the statement of financial position and unrecognized contractual commitment amounts. The impact of possible netting of assets and liabilities to reduce potential credit exposure is not significant.

The maximum exposure to credit risk from financial assets at the reporting date is as follows:

	December 31, 2020	December 31, 2019
Cash and cash equivalents (excluding cash on hand)	92,753	43,180
Due from banks and other financial institutions	2,065	3,091
Investment securities	27,198	56,890
Loans to customers	247,591	222,226
Other financial assets	12,078	8,835
Commitments on loans and unused credit lines	3,561	9,589
Guarantees issued and similar commitments	614	1,044
Total maximum exposure	385,860	344,855

#### Credit risk-Amounts arising from ECL

#### Inputs, assumptions and techniques used for estimating impairment

#### Significant increase in credit risk

When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, the Bank considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Bank's historical experience and expert credit assessment and including forward-looking information.

The objective of the assessment is to identify whether a significant increase in credit risk has occurred for exposure by comparing:

- the remaining lifetime probability of default (PD) as at the reporting date; with
- the remaining lifetime PD for this point in time that was estimated at the time of initial recognition of the exposure (adjusted where relevant for changes in prepayment expectations).

The Bank uses three criteria for determining whether there has been a significant increase in credit risk:

- quantitative test based on movement in probability of default (PD);
- qualitative indicators; and
- backstop of 30 days past due, except for transactions with financial institutions and issuers of securities, for which a backstop of 2-10 days past due is applied.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Generating the term structure of PD

The Bank collects performance and default information about its credit risk exposures by type of product as well as borrower's segment. For some portfolios, information purchased from external credit reference agencies is also used.

The Bank employs statistical models to analyze the data collected and generate estimates of the remaining lifetime PD of exposures and how these are expected to change as a result of the passage of time.

Determining whether credit risk has increased significantly

A financial instrument is transferred from Stage 1 to Stage 2 if there is a significant increase in credit risk when assessed at the reporting date compared to the expected level of credit risk at initial recognition. The presence of a significant increase in credit risk is analyzed on a quarterly basis (at the date the provision was calculated), and the following criteria are considered in the analysis:

#### Quality

- The fact of overdue debt for 31-90 days for all segments except transactions with financial institutions and issuers of securities;
- The presence of a debt overdue by 1-7 business days for transactions with financial institutions and issuers of securities;
- Reduction of financial support from the parent company or another affiliate;
- The receipt by the Bank of reliable negative information about products issued to the borrower.

Quantitative criteria apply only if there are external ratings:

• The relative change in the external rating at the reporting date compared to the external rating at the date of recognition according to the criteria given in Table 1.

Calculation and determination of criteria of materiality of the relative changes in the external rating

External ratings for corporate borrowers, financial institutions and issuers of securities are determined on the basis of assessments of international rating agencies Moody's, Fitch, S&P.

The relative change in the external rating is defined as the number of rating categories for which the counterparty's external rating at the reporting date is reduced compared to the rating at the transaction date. The criteria for the materiality of changes in the external rating are given in Table 1.

For instruments with low credit risk, the standard assumes the possibility of simplifying and using the assumption that the credit risk of a financial instrument has not increased significantly since initial recognition if it was determined that the financial instrument has low credit risk as at the reporting date. To determine whether the credit risk of a financial instrument is low, the Bank may use external credit risk ratings.

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Table 1: Criteria for determining a significant increase in credit risk depending on the value of the external rating upon initial recognition.

	Counterparty rating at initial r	recognition		A significant increase in credit risk is recognized
	Moody's	Fitch	S&P	
1	AAA	AAA	AAA	
2	Aa1	AA+	AA+	
3	Aa2	AA	AA	Low credit risk:
4	Aa3	AA-	AA-	category does not
5	A1	A+	A+	change, unless the
6	A2	A	A	rating deteriorates by 3 levels
7	A3	A-	A-	
8	Baa1	BBB+	BBB+	
9	Baa2	BBB	BBB	
10	Baa3	BBB-	BBB-	
11	Ba1	BB+	BB+	
12	Ba2	BB	BB	Changes to -2 category
13	Ba3	BB-	BB-	category
14	B1	B+	B+	
15	B2	В	В	Changes to -1
16	В3	B-	B-	category
17	Caa1			
18	Caa2	CCC-C	CCC-C	
19	Caa3			
20	Ca-C			
21	D	D	D	

## Criteria for transferring a financial instrument to Stage 3

A financial instrument is transferred from Stage 1 / Stage 2 to Stage 3 if there is a default. For the purposes of the methodology of the Bank, a default event is assumed to be equivalent to an impairment event.

An impairment event for a financial instrument is determined at the borrower level for all portfolios except for the portfolio of retail borrowers. For retail borrowers, an impairment event is determined at the financial instrument level. Impairment criteria is:

- More than 90 calendar days of arrears on the reporting date for all segments except transactions with financial institutions and issuers of securities;
- More than 7 business days of overdue debts at the reporting date for transactions with financial institutions and issuers of securities;
- The counterparty/issuer was declared bankrupt by the court, or the court introduced bankruptcy proceedings against the Borrower. This criterion applies to all portfolios with the exception of the portfolio of retail borrowers;
- Assignment to the contract of regulatory quality category 5 as of the reporting date;

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

- Default/forced restructuring due to the financial difficulties of the borrower (applicable except for transactions with financial institutions and securities). Default/forced restructuring is understood as a change in the terms of the contract, recognized as a forced restructuring by the Authorized body of the Bank, which are a result of the borrower's inability to fulfill the obligations stipulated in the contract and are caused by deterioration in the credit quality of the borrower;
- Revocation of the license and introduction of an interim administration (applicable to financial institutions and issuers of securities).

Criteria for recovery and transfer of financial instruments to Stage 1:

- Lack of default criteria described in this section;
- Lack of criteria for a significant increase in credit risk;
- Lack of arrears for three consecutive (including the current reporting month) reporting months.

Incorporation of forward-looking information

The Bank incorporates forward-looking information into both the assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and the measurement of ECL.

The impact of macroeconomic events is taken into account at the level of the credit risk component PD. The Bank assesses the impact of macroeconomic information on the corporate and retail portfolio. For a portfolio of securities, for requirements to financial institutions, macro adjustments are used according to the corporate portfolio. An assessment of the impact of macroeconomic information should be made at least annually.

Availability of forward-looking information for future periods.

Since the analysis requires the calculation of forecast values of the default level, only those factors for which there are forecast values published by open official external sources are included in the list.

Adequate frequency of data publication

Since the modeling process requires a sufficient number of observations, then those factors are selected for inclusion in a wide list, the data for which were published more often than once a year.

When analyzing the dependence of the default level on macroeconomic indicators, the list of factors - Real GDP growth, CIP and oil price forecast was used. As a result, real GDP was used as the key driver. The list of indicators can be expanded by adding new factors to it if there are publications on these factors.

The Bank has identified and documented key drivers of credit risk and credit losses for the entire loan portfolio (including the securities portfolio, requirements for financial institutions), using an analysis of historical data, has estimated relationships between macro-economic variables and credit risk and credit losses.

The economic scenarios used as at December 31, 2020 included the following key indicators for the Republic of Azerbaijan for the years ending December 31, 2021 through 2022.

Key driver	2020	2021	2022
Real GDP growth	(4.30)	2.30	1.70
Oil Price (Brent)	42.14	47.97	49.58
Consumer price index	2.80	3.50	3.20

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

Predicted relationships between the key indicator and default and loss rates on various portfolios of financial assets have been developed based on analyzing historical data over the past 4 years.

When building a macroeconomic model, the Bank uses external statistics on defaults (NPL), as there are no sufficient internal statistics on defaults.

### Modified financial assets

The contractual terms of a loan may be modified for a number of reasons, including changing market conditions, customer retention and other factors not related to current or potential credit deterioration of the customer. An existing loan whose terms have been modified may be derecognized and the renegotiated loan recognized as a new loan at fair value in accordance with the accounting policy set out in Note 4(e) (iii).

When the terms of a financial asset are modified and the modification does not result in derecognition, the determination of whether the asset's credit risk has increased significantly reflects a comparison of:

- its remaining lifetime PD at the reporting date based on the modified terms; with
- the remaining lifetime PD estimated based on data at initial recognition and the original contractual terms.

When modification results in derecognition, a new loan is recognized and allocated to Stage 1 (assuming it is not credit-impaired at that time). If the loan is credit-impaired at the date of origination, then the Bank recognize such loans as POCI.

The Bank renegotiates loans to customers in financial difficulties (referred to as "forbearance activities") to maximize collection opportunities and minimize the risk of default. Under the Bank's forbearance policy, loan forbearance is granted on a selective basis if the debtor is currently in default on its debt or if there is a high risk of default, there is evidence that the debtor made all reasonable efforts to pay under the original contractual terms and the debtor is expected to be able to meet the revised terms.

The revised terms usually include extending the maturity, changing the timing of interest payments and interest rate. Both retail and corporate loans are subject to the forbearance policy.

For financial assets modified as part of the Bank's forbearance policy, the estimate of PD reflects whether the modification has improved or restored the Bank's ability to collect interest and principal and the Bank's previous experience of similar forbearance action. As part of this process, the Bank evaluates the borrower's payment performance against the modified contractual terms and considers various behavioral indicators.

Generally, forbearance is a qualitative indicator of a significant increase in credit risk and an expectation of forbearance may constitute evidence that exposure is credit-impaired. A customer needs to demonstrate consistently good payment behavior over a period of time before the exposure is no longer considered to be credit-impaired/in default or the PD is considered to have decreased such that the loss allowance reverts to being measured at an amount equal to a 12-month ECL.

#### Measurement of ECL

The key inputs into the measurement of ECL are the term structure of the following variables:

- probability of default (PD);
- loss given default (LGD);
- exposure at default (EAD).

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

ECL for exposures in Stage 1 is calculated by multiplying the 12-month PD by LGD and EAD. Lifetime ECL is calculated by multiplying the lifetime PD by LGD and EAD.

The methodology of estimating PDs is discussed above under the heading "Generating the term structure of PD".

The Bank estimates LGD parameters based on the history of recovery rates of claims against defaulted counterparties.

EAD represents the expected exposure in the event of a default. The Bank derives the EAD from the current exposure to the counterparty and potential changes to the current amount allowed under the contract and arising from amortization. The EAD of a financial asset is its gross carrying amount at the time of default. For lending commitments, the EAD is the maximum amounts that may be drawn under the contract at the reporting date, if overdue days of the loan is less than 30 days as otherwise the card is blocked; and, in credit limits for business customers, if the credit limit is revolving. For financial guarantees, the EAD represents the guarantee exposure when the financial guarantee becomes payable.

As described above, and subject to using a maximum of a 12-month PD for Stage 1 financial assets, the Bank measures ECL considering the risk of default over the maximum contractual period (including any borrower's extension options) over which it is exposed to credit risk, even if, for credit risk management purposes, the Bank considers a longer period. The maximum contractual period extends to the date at which the Bank has the right to require repayment of an advance or terminate a loan commitment.

Where modelling of a parameter is carried out on a collective basis, the financial instruments are grouped on the basis of instrument type.

The groupings are subject to regular review to ensure that exposures within a particular Bank remain appropriately homogeneous.

For portfolios in respect of which the Bank has limited historical data, external benchmark information is used to supplement the internally available data. The portfolios for which external benchmark information represents a significant input into measurement of ECL are as follows.

		External benchmarks used					
	Exposure	PD	LGD				
Cash and cash equivalents	92,753	Moody's default study	S&P recovery studies				
Due from banks and other							
financial institutions	2,065	Moody's default study	S&P recovery studies				
Investment securities	27,198	Moody's default study	S&P recovery studies				

#### Liquidity risk

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to liquidity management. It is unusual for financial institutions ever to be completely matched since business transacted is often of an uncertain term and of different types. An unmatched position potentially enhances profitability, but can also increase the risk of losses.

#### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(In thousands of AZN, unless otherwise indicated)

The Bank maintains liquidity management with the objective of ensuring that funds will be available at all times to honor all cash flow obligations as they become due. The liquidity policy is reviewed and approved by the Supervisory Board.

The Bank seeks to actively support a diversified and stable funding base comprising long-term and short-term loans from other banks, core corporate and retail customer deposits, accompanied by diversified portfolios of highly liquid assets, in order to be able to respond quickly and smoothly to unforeseen liquidity requirements.

The liquidity management policy requires:

- projecting cash flows by major currencies and considering the level of liquid assets necessary in relation thereto;
- maintaining a diverse range of funding sources;
- managing the concentration and profile of debts;
- maintaining debt financing plans;
- maintaining a portfolio of highly marketable assets that can easily be liquidated as protection against any interruption to cash flow;
- maintaining liquidity and funding contingency plans;
- monitoring liquidity ratios against regulatory requirements.

The Treasury Department receives information from business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. The Treasury Department then provides for an adequate portfolio of short-term liquid assets to be maintained, largely made up of short-term liquid trading securities, loans to banks and other inter-bank facilities, to ensure that sufficient liquidity is maintained within the Bank as a whole.

The daily liquidity position is monitored by the Treasury Department and regular liquidity stress testing under a variety of scenarios covering both normal and more severe market conditions is performed by the Risk Management Department. Under normal market conditions, liquidity reports covering the liquidity position are presented to senior management on a weekly basis. Decisions on liquidity management are made by ALCO and implemented by the Treasury Department.

The following tables show the undiscounted cash flows on financial assets, liabilities and credit-related commitments on the basis of their earliest possible contractual maturity. The total gross outflow disclosed in the tables is the contractual, undiscounted cash flow on the financial liability or credit-related commitment. For issued financial guarantee contracts, the maximum amount of the guarantee is allocated to the earliest period in which the guarantee can be called.

The maturity analysis for financial liabilities as at December 31, 2020 is as follows:

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(in thousands of AZN, unless otherwise indicated)

	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Total gross amount outflow	Total carrying amount
Non-derivative liabilities							
Amounts due to banks and other financial							
institutions	998	1,249	24,410	81,896	18,204	126,757	101,467
Amounts to due customers	74,088	22,048	77,330	31,408	-	204,874	196,663
Subordinated debt	100	125	564	3,010	16,836	20,635	16,762
Lease liabilities	142	318	1,411	3,554	-	5,425	4,837
Other financial liabilities	4,390					4,390	4,390
Total financial liabilities	79,718	23,740	103,715	119,868	35,040	362,081	324,119
Credit related commitments	4,175	-	-	-	-	4,175	-

The maturity analysis for financial liabilities as at December 31, 2019 is as follows:

In accordance with Azerbaijani legislation, individuals and legal entities can withdraw their term deposits at any time, forfeiting in most of the cases the accrued interest. These deposits are classified in accordance with their stated maturity dates. The management of the Bank does not expect that individuals and legal entities withdraw their term deposits before their stated maturity dates.

	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Total gross amount outflow	Total carrying amount
Non-derivative liabilities  Amounts due to banks and other financial institutions	591	931	4,475	73,049	11,239	90,285	85,181
Amounts to due customers	65,406	22,083	81,680	26,259	-	195,428	186,226
Subordinated debt	99	124	567	19,088	-	19,878	16,762
Lease liabilities	139	321	1,447	5,447	-	7,354	6,354
Other financial liabilities	3,902	<u> </u>	<u> </u>	<u> </u>		3,902	3,902
Total financial liabilities	70,137	23,459	88,169	123,843	11,239	316,847	298,425
Credit related commitments	10,633	<u> </u>	<u> </u>	<u>-</u>		10,633	

### NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(in thousands of AZN, unless otherwise indicated)

The table below shows an analysis, by contractual maturities, of the amounts recognized in the statement of financial position as at December 31, 2020:

	Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Overdue	No maturity	Total
FINANCIAL ASSETS								
Cash and cash equivalents  Due from banks and other financial	111,965	-	-	-	-	-	-	111,965
institutions	-	-	840	-	-	-	1,225	2,065
Investment securities	-	-	4,261	22,937	-	-	188	27,386
Loans to customers	15,605	15,385	65,648	109,394	39,429	2,130	-	247,591
Other financial assets	10,675			<del>-</del> .	<del>-</del> .		1,403	12,078
Total financial assets	138,245	15,385	70,749	132,331	39,429	2,130	2,816	401,085
FINANCIAL LIABILITIES								_
Amounts due to banks and other financial								
institutions	933	1,118	4,420	84,856	10,140	-	-	101,467
Amounts to due customers	73,374	20,737	73,641	28,911	-	-	-	196,663
Subordinated debt	37	-	-	-	16,725	-	-	16,762
Lease liabilities	113	261	1,196	3,267	-	-	-	4,837
Other financial liabilities	4,390		<u> </u>	<u> </u>				4,390
Total financial liabilities and								
commitments	78,847	22,116	79,257	117,034	26,865	_		324,119
Liquidity gap	59,398	(6,731)	(8,508)	15,297	12,564	2,130	2,816	76,966
Cumulative liquidity gap	59,398	52,667	44,159	59,456	72,020	74,150	76,966	

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(in thousands of AZN, unless otherwise indicated)

The table below shows an analysis, by contractual maturities, of the amounts recognized in the statement of financial position as at December 31, 2019:

Due from banks and other financial institutions   304   - 1,588   1,199   3,091		Up to 1 month	1 month to 3 months	3 months to 1 year	1 year to 5 years	More than 5 years	Overdue	No maturity	Total
Due from banks and other financial institutions   304   - 1,588   1,199   3,091	FINANCIAL ASSETS								
Institutions   304   -   1,588   -   -   -   1,199   3,091     Investment securities   3,493   6,762   38,771   4,964   2,900   -   188   57,078     Loans to customers   13,881   14,331   58,144   87,961   32,273   15,636   -   22,2226     Other financial assets   7,102   -   330   -   -   -   1,403   8,835     Total financial assets   86,974   21,093   98,833   92,925   35,173   15,636   2,790   353,424     FINANCIAL LIABILITIES		62,194	-	-	-	-	-	-	62,194
Investment securities   3,493   6,762   38,771   4,964   2,900   - 188   57,078									
Loans to customers	institutions		-		-	-	-	1,199	3,091
Other financial assets         7,102         -         330         -         -         -         1,403         8,835           Total financial assets         86,974         21,093         98,833         92,925         35,173         15,636         2,790         353,424           FINANCIAL LIABILITIES           Amounts due to banks and other financial institutions         999         854         4,052         71,880         7,396         -         -         -         85,181           Amounts due customers         64,621         20,667         77,894         23,044         -         -         -         186,226           Subordinated debt         37         -         -         16,725         -         -         -         16,762           Lease liabilities         100         247         1,147         4,860         -         -         -         -         3,902           Other financial liabilities and commitments         69,659         21,768         83,093         116,509         7,396         -         -         -         298,425           Liquidity gap         17,315         (675)         15,740         (23,584)         27,777         15,636         2,790	Investment securities	3,493	6,762	38,771	4,964	2,900	-	188	57,078
Total financial assets         86,974         21,093         98,833         92,925         35,173         15,636         2,790         353,424           FINANCIAL LIABILITIES           Amounts due to banks and other financial institutions         999         854         4,052         71,880         7,396         -         -         85,181           Amounts to due customers         64,621         20,667         77,894         23,044         -         -         -         186,226           Subordinated debt         37         -         -         16,725         -         -         -         16,762           Lease liabilities         100         247         1,147         4,860         -         -         -         3,902           Total financial liabilities and commitments         69,659         21,768         83,093         116,509         7,396         -         -         -         298,425           Liquidity gap         17,315         (675)         15,740         (23,584)         27,777         15,636         2,790	Loans to customers	13,881	14,331	58,144	87,961	32,273	15,636	-	222,226
FINANCIAL LIABILITIES         Amounts due to banks and other financial institutions       999       854       4,052       71,880       7,396       -       -       85,181         Amounts to due customers       64,621       20,667       77,894       23,044       -       -       -       186,226         Subordinated debt       37       -       -       16,725       -       -       -       16,762         Lease liabilities       100       247       1,147       4,860       -       -       -       6,354         Other financial liabilities       3,902       -       -       -       -       -       3,902         Total financial liabilities and commitments       69,659       21,768       83,093       116,509       7,396       -       -       -       298,425         Liquidity gap       17,315       (675)       15,740       (23,584)       27,777       15,636       2,790	Other financial assets	7,102	<u>-</u>	330				1,403	8,835
Amounts due to banks and other financial institutions 999 854 4,052 71,880 7,396 85,181  Amounts to due customers 64,621 20,667 77,894 23,044 186,226  Subordinated debt 37 16,725 16,725  Lease liabilities 100 247 1,147 4,860 6,354  Other financial liabilities 3,902 3,902  Total financial liabilities and commitments 69,659 21,768 83,093 116,509 7,396 298,425  Liquidity gap 17,315 (675) 15,740 (23,584) 27,777 15,636 2,790	Total financial assets	86,974	21,093	98,833	92,925	35,173	15,636	2,790	353,424
institutions 999 854 4,052 71,880 7,396 85,181  Amounts to due customers 64,621 20,667 77,894 23,044 186,226  Subordinated debt 37 16,725 16,762  Lease liabilities 100 247 1,147 4,860 6,354  Other financial liabilities and commitments 69,659 21,768 83,093 116,509 7,396 298,425  Liquidity gap 17,315 (675) 15,740 (23,584) 27,777 15,636 2,790	FINANCIAL LIABILITIES								
institutions 999 854 4,052 71,880 7,396 85,181  Amounts to due customers 64,621 20,667 77,894 23,044 186,226  Subordinated debt 37 16,725 16,762  Lease liabilities 100 247 1,147 4,860 6,354  Other financial liabilities and commitments 69,659 21,768 83,093 116,509 7,396 298,425  Liquidity gap 17,315 (675) 15,740 (23,584) 27,777 15,636 2,790	Amounts due to banks and other financial								
Subordinated debt       37       -       -       16,725       -       -       -       16,762         Lease liabilities       100       247       1,147       4,860       -       -       -       -       6,354         Other financial liabilities       3,902       -       -       -       -       -       -       -       3,902         Total financial liabilities and commitments       69,659       21,768       83,093       116,509       7,396       -       -       -       298,425         Liquidity gap       17,315       (675)       15,740       (23,584)       27,777       15,636       2,790		999	854	4,052	71,880	7,396	-	-	85,181
Lease liabilities       100       247       1,147       4,860       -       -       -       -       6,354         Other financial liabilities       3,902       -       -       -       -       -       -       3,902         Total financial liabilities and commitments       69,659       21,768       83,093       116,509       7,396       -       -       -       298,425         Liquidity gap       17,315       (675)       15,740       (23,584)       27,777       15,636       2,790	Amounts to due customers	64,621	20,667	77,894	23,044	-	-	-	186,226
Other financial liabilities         3,902         -         -         -         -         -         -         -         3,902           Total financial liabilities and commitments         69,659         21,768         83,093         116,509         7,396         -         -         -         298,425           Liquidity gap         17,315         (675)         15,740         (23,584)         27,777         15,636         2,790	Subordinated debt	37	-	-	16,725	-	-	-	16,762
Other financial liabilities         3,902         -         -         -         -         -         -         -         3,902           Total financial liabilities and commitments         69,659         21,768         83,093         116,509         7,396         -         -         -         298,425           Liquidity gap         17,315         (675)         15,740         (23,584)         27,777         15,636         2,790	Lease liabilities	100	247	1,147	4,860	-	-	_	6,354
commitments         69,659         21,768         83,093         116,509         7,396         -         -         -         298,425           Liquidity gap         17,315         (675)         15,740         (23,584)         27,777         15,636         2,790	Other financial liabilities	3,902				<u> </u>			3,902
Liquidity gap 17,315 (675) 15,740 (23,584) 27,777 15,636 2,790	Total financial liabilities and								
	commitments	69,659	21,768	83,093	116,509	7,396			298,425
	Liquidity gap	17,315	(675)	15,740	(23,584)	27,777	15,636	2,790	
Cumulative liquidity gap 17,315 16,640 32,380 8,796 36,573 52,209 54,999	Cumulative liquidity gap	17,315	16,640	32,380	8,796	36,573	52,209	54,999	

The key measure used by the Bank for managing liquidity risk is the liquidity ratio stipulated by the CBAR.

The Bank calculates this mandatory liquidity ratio on a daily basis in accordance with the requirement of the CBAR. This ratio is represented by the instant liquidity ratio, which is calculated as the ratio of highly liquid assets to liabilities payable on demand.

The Bank was in compliance with instant liquidity ratio as at December 31, 2020 (2019: was in compliance with the instant liquidity ratio).

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2020 (Continued)

(in thousands of AZN, unless otherwise indicated)

#### **Operational risk**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Bank's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks, such as those arising from legal and regulatory requirements and generally accepted standards of corporate behavior. Operational risks arise from all of the Bank's operations.

The Bank's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Bank's reputation with overall cost-effectiveness and innovation. In all cases, the Bank policy requires compliance with all applicable legal and regulatory requirements.

The Bank manages operational risk by establishing internal controls that management determines to be necessary in each area of its operations.

#### 31. EVENTS AFTER THE REPORTING DATE

On April 13, 2021, Moody's Investors Service changed the outlooks on the long-term local and foreign currency deposit ratings of the Bank to positive from stable and affirmed the long-term local and foreign currency deposit ratings of the Bank at B3.